### Historic, archived document

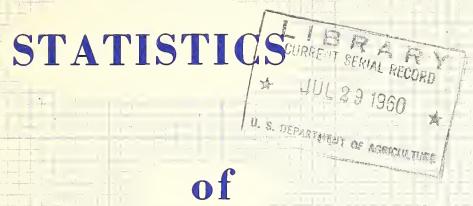
Do not assume content reflects current scientific knowledge, policies, or practices.



A 280-29 F 22G

General Report 76

June 1960



### **FARMER**

### **COOPERATIVES**

by Anne L. Gessner

Farmer Cooperative Service
U. S. Department of Agriculture

## FARMER COOPERATIVE SERVICE U. S. DEPARTMENT OF AGRICULTURE WASHINGTON 25, D. C.

Joseph G. Knapp, Administrator

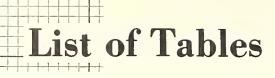
The Farmer Cooperative Service conducts research studies and service activities of assistance to farmers in connection with cooperatives engaged in marketing farm products, purchasing farm supplies, and supplying business services. The work of the Service relates to problems of management, organization, policies, merchandising, product quality, costs, efficiency, financing, and membership.

The Service publishes the results of such studies; confers and advises with officials of farmer cooperatives; and works with educational agencies, cooperatives, and others in the dissemination of information relating to cooperative principles and practices.

Acknowledgment is made to Kelsey B. Gardner, Director, Management Services Division, for general supervision and planning in this study; and to Jane H. Click and Evelyn L. Garrett, History and Statistics Branch, for their substantial contribution to the preparation of this report.

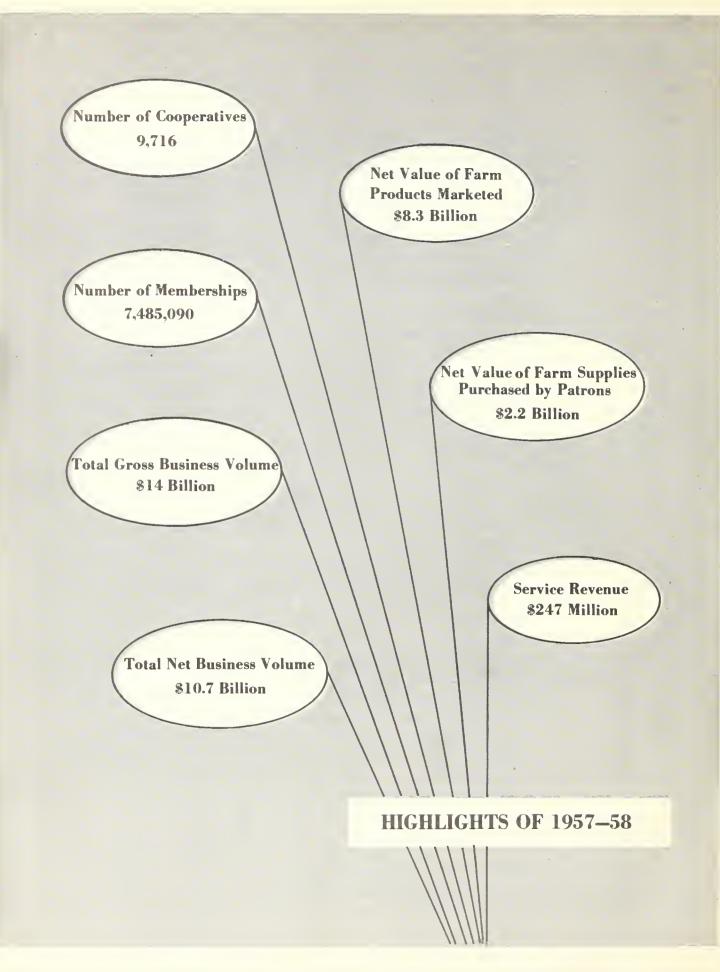


	Page
List of tables	ii
Highlights	iv
Cooperatives and memberships	3
Number of cooperatives	3
Number of memberships	10
Business volume	16
Local and regional cooperatives	21
Geographic areas and States	21
Farm products	29
Cotton and cotton products	31
Dairy products	32
Fruits and vegetables	34
Grain, soybeans, soybean meal and oil	35
Livestock and livestock products	37
Nuts	39
Poultry products	39
Special crops	41
Beans and peas (dry edible)	41
Rice	43
Sugar products	43
Tobacco	43
Wool and mohair	43
Miscellaneous	44
Farm supplies	46
Farm machinery and other equipment	48
Feed Fertilizer	49
	50
Petroleum products	52 54
<del></del>	54 54
Other supplies Building materials	5 <del>5</del>
	55
Containers and packaging supplies Sprays and dusts (farm chemicals)	56
Meats and groceries	57
Miscellaneous supplies	58
Services	60
Appendix	71
Classification of cooperatives	71
Cooperative participation	73
Cooperatives furnishing information	73
Nonreporting cooperatives	74



		rage
1.	Number of marketing, farm supply, and related service cooperatives, 1950-51 to 1957-58	4
2.	Number and estimated memberships of farmer marketing, farm supply, and related service cooperatives, 1957-58	5
3.	Memberships in marketing, farm supply, and related service cooperatives, 1950-51 to 1957-58	11
4.	Number and estimated memberships of farmer marketing cooperatives,	
5.	by specified commodity groups, 1957-58 Number and estimated memberships of farmer marketing cooperatives,	12
6.	by geographic divisions, 1957-58Number and estimated memberships of farm supply cooperatives,	13
7.	by geographic divisions, 1957-58	14
8.	1947-48 and 1957-58 Number and estimated memberships of marketing, farm supply, and related service cooperatives, by specified commodity groups, for	14
0	local and regional cooperatives, 1957-58	15
9.	Estimated business of marketing, farm supply, and related service cooperatives, 1950-51 to 1957-58	18
10.	Estimated business in specified commodity and service groups of marketing, farm supply, and related service cooperatives, 1957-58	19
11.	Estimated percentage of farmer cooperatives performing marketing, farm supply, or service activities in addition to major function,	20
12.	1950-51 to 1957-58Estimated marketing business of local and regional cooperatives	20
13.	by specified commodity groups, 1957-58	22
14.	by specified commodity groups, 1957-58 Estimated value of farm products marketed for patrons, by	23
	geographic divisions, 1957-58	24
15.	Estimated value of supplies purchased for patrons, by geographic divisions, 1957-58	25
16. 17.	Estimated value of service receipts by geographic divisions, 1957-58 Relative importance of marketing, farm supply, and service	<b>2</b> 6
18.	volume, by geographic divisions, 1957-58	27
	1950-51 to 1957-58	32 34
19. 20.	Value of fruits and vegetables marketed by cooperatives, 1950-51	
	to 1957-58	35

		Fagi
21.	Value of grain, soybeans, and soybean meal and oil marketed by cooperatives, 1950-51 to 1957-58	37
22.	Value of livestock and livestock products marketed by cooperatives, 1950-51 to 1957-58	37
23.	Value of nuts marketed by cooperatives, 1950-51 to 1957-58	39
24.	Value of poultry products marketed by cooperatives, 1950-51 to 1957-58	40
25.	Value of special crops marketed by cooperatives, 1950-51 to 1957-58	41
26.	Value of wool and mohair marketed by cooperatives, 1950-51 to 1957-58	44
27.	Value of miscellaneous farm products marketed by cooperatives,	
	1950-51 to 1957-58	44
28.	Value of all farm supplies handled by cooperatives, 1950-51 to 1957-58-	48
29.	Value of farm machinery and other equipment handled by	4.0
20	cooperatives, 1950-51 to 1957-58	48
30. 31.	Value of feed handled by cooperatives, 1950-51 to 1957-58	49 52
32.	Value of petroleum products handled by cooperatives, 1950-51 to	34
04.	1957-58	52
33.	Value of seed handled by cooperatives, 1950-51 to 1957-58	54
34.	Value of building materials handled by cooperatives, 1951-52 to 1957-58	55
35.	Value of containers and packaging supplies handled by cooperatives,	
	1951-52 to 1957-58	56
36.	Value of sprays and dusts (farm chemicals) handled by cooperatives,	
	1951-52 to 1957-58	57
37.	Value of meats and groceries handled by cooperatives, 1951-52	FO
38.	Value of miscellaneous farm supplies handled by cooperatives,	58
JU.	1950-51 to 1957-58	58
39.	Estimated business of farmer marketing, farm supply, and related	00
	service cooperatives by commodity groups, geographic divisions,	
	and States, 1957-58	61
	endix	
1.	Cooperatives furnishing information for survey, 1950-51 to 1957-58	74
2.	Number and percent of returns from 9,716 cooperatives, 1957-58	75
3.	Number, memberships, and dollar volume of marketing, farm supply, and related service cooperatives, by States, 1957-58	77
4.	Estimated business in specified commodity and service groups of	6.6
T.	marketing, farm supply, and related service cooperatives, 1956-57	78
5.	Number listed of marketing and farm supply cooperatives for	10
	specified periods, 1913 to 1949-50	79
6.	Estimated membership of marketing and farm supply cooperatives	
	for specified periods, 1915 to 1949-50	80
7.	Estimated business of marketing and farm supply cooperatives	
	for specified periods, 1913 to 1949-50	81
8.	Number of farmers' mutual fire insurance companies, insurance	_
_	in force, and costs, 1914-57	82
9.	Major types, number, and memberships of farmer cooperatives	83



# Statistics of Farmer Cooperatives 1957 - 58

by Anne L. Gessner

History and Statistics Branch Management Services Division

The 1957-58 survey of farmer marketing, farm supply, and related service cooperatives shows a substantial increase in the dollar volume of these cooperatives.

Total gross value of farm products marketed, farm supplies handled, and receipts for services performed by cooperatives amounted to \$14 billion compared with almost \$13.5 billion in the previous year, representing an increase of almost 4 percent.

Total net volume, after eliminating duplication resulting from interassociation business, amounted to almost \$10.7 billion. This is an increase of more than 3 percent over the net business of almost \$10.4 billion in 1956-57.

The number of cooperatives decreased from 9,872 in 1956-57 to 9,716 in 1957-58, representing a net decrease of 156 associations. Many of these 156 discontinuances were the result of reorganizations that included mergers, consolidations, or acquisitions of facil-

ities and memberships by other cooperatives. Although a little more than 140 associations were included in the 1957-58 survey for the first time, these additions fell far short of compensating for the large number of discontinuances that resulted in the net decrease of 156 associations. Not all of the associations reporting for the first time in the 1957-58 survey were newly organized cooperatives.

The total number of memberships in farmer cooperatives decreased for the second consecutive year. Memberships in 1957-58 were 7,485,090 compared with 7,671,730 in 1956-57. With the steady decrease in number of farms in the United States, this decrease in memberships of farmer cooperatives is to be expected.

Detailed information in this report covers the number of cooperatives and

Data for cooperatives in Alaska and Hawaii are contained only in the two State tables in this report (tables 2 and 39). Information for these cooperatives is not included in other commodity or geographic area tables nor in the comparisons made in the text.

distribution of their memberships by geographic areas, State locations, and commodity and functional types. The report also contains information on the gross and net dollar volumes of cooperatives similarly classified.

The methods used in classifying cooperatives in the annual survey are discussed in the appendix, pages 71 to 83.

The percentage of participation in the annual survey by cooperatives in each commodity and functional group is shown in appendix table 2. In the 1957-58 survey, 92 percent of the 9,716 cooperatives listed with Farmer Cooperative Service furnished the information on memberships and dollar volumes that is included in the tabulations in this report. Again, as in the previous survey, data made available in prior years were used in preparing estimates for 6 percent of the listed associations that did not report current information for the survey.

Included in the appendix is a discussion of the methods used in compiling estimates for nonreporting cooperatives. General estimates based on averages developed from reported data for each commodity type and State were required for 2 percent of the 9,716 associations included in the 1957-58 survey.

# Cooperatives and Memberships

The total number of cooperatives in the United States included in the 1957-58 survey decreased to 9,716 compared with 9,872 in the previous survey. Total number of memberships in these cooperatives decreased to 7,485,090 compared with 7,671,730 in 1956-57.

This is the second consecutive year in which memberships decreased. With the steady decline in number of farms in the United States, this decrease in memberships could be expected. A detailed discussion of the changes in number of cooperatives and memberships within specific commodity groups follows.

### **Number of Cooperatives**

The total number of marketing, farm supply, and related service cooperatives was 9,716 compared with 9,872 1956-57. This represented a net decrease of 156 associations. The trend in reorganizations involving consolidations and mergers continued. An analysis of all discontinuances since the end of 1956 for which reasons were given indicated that more than two-fifths were the result of such reorganizations. seems quite likely that a number of other discontinuances for which no reasons were given were also the result of mergers or consolidations.

The decrease of 156 associations is a <u>net</u> figure. Many associations were newly added to the survey list during the

1957-58 survey. It should be pointed out that frequently a considerable amount of time elapses between the date cooperative either liquidates or organized and the date on which it is either removed or added to the survey In the case of cooperatives that liquidate, it is sometimes difficult to obtain definite information on their discontinuances. A number of the cooperatives included in the net decrease of 156 associations actually ceased operations before the 1957-58 survey period, but definite information on their out-ofbusiness status was not received earlier.

Similarly, despite careful reviews of numerous cooperative publications, trade papers, and State directories, Farmer Cooperative Service frequently fails to receive information on an association until it has been in operation for several months or even longer.

Table 1 shows that farm supply cooperatives increased their percentage of the total number of cooperatives. In 1957-58 their percentage was 34.8 compared with 34.1 in the previous year. Marketing cooperatives had a comparable decrease, dropping from 63.5 percent to 62.8 percent, while service cooperatives maintained their 2.4 percent of the total.

It is important to keep in mind, in reviewing this table and subsequent tables showing number of cooperatives

Table 1. - Number of marketing, farm supply, and related service cooperatives, 1950-51 to 1957-58

Period <sup>1</sup>	Marketing		Farm supply		Sei	rvice	Total	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent
1950-51	6,507	64.7	3,282	32.7	262	2.6	10,051	100.0
1951-52	6,582	64.7	3,323	32.7	261	2.6	10,166	100.0
1952-53	6,489	64.2	3,376	33.3	249	2.5	10,114	100.0
1953-54	6,445	64.1	3,372	33.5	241	2.4	10,058	100.0
1954-55	6,316	63.9	3,344	33.8	227	2.3	9,887	100.0
1955-56	6,268	63.5	3,373	34.1	235	2.4	9,876	100.0
1956-57	6 <b>,2</b> 67	63.5	3,371	34.1	234	2.4	9,872	100.0
1957-58 <sup>2</sup>	6,102	62.8	3,381	34.8	233	2.4	9,716	100.0

<sup>&</sup>lt;sup>1</sup>For years prior to 1950-51, see appendix table 5. Preliminary.

and memberships that in each annual survey some cooperatives are reclassified because of changes in the commodity group or service that represents the major portion of their dollar business volume.

Figure 1 shows the trend in number and functional types of cooperatives in the last 30 years.

Each cooperative is classified in table 2 according to the commodity

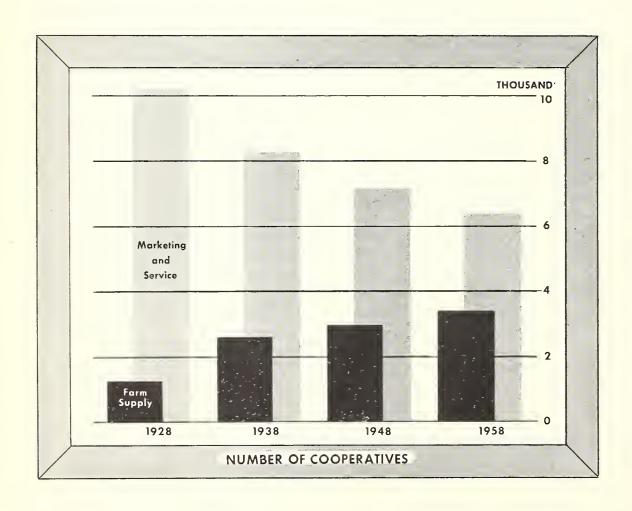


Figure 1

Table 2. - Number and estimated memberships of farmer marketing, farm supply, and related service cooperatives, 1957-583

(Classified according to major product handled or function performed.)

Correction to the second	Beans a	and peas	Cotton an		Dairy pr	oducts	Fruit and	vegetable	Grain <sup>4</sup>	
Geographic division and State	Cooperatives	Estimated	Cooperatives listed	Estimated membership	Cooperatives listed	Estimated membership	Cooperatives listed	Estimated membership	Cooperatives listed	Estimated membership
	listed	membership	listed	member strip	L	1	Histed	membership	listed	in member strip
Maine	-	_	-		2	2,750	7	4,130	I -	
New Hampshire	-	-	-	-	4	1,610	2	535	-	-
Vermont	-	-	-	-	16	7,855	-	-	-	-
Massachusetts Rhode Island	[		1	-	7 1	1,940 1,090	3	735	_	_
Connecticut	_	_	_	-	4	1,480	3	70	-	_
	-		<b></b>						-	
New England	-	-	-	-	34	16,725	15	5,470	-	-
New York	-	151	-	-	98	32,420	27	4,835	-	-
New Jersey	-	-	-	-	3	2,635	14	4,125	-	-
Pennsylvania		-	-	-	31	27,350	14	3,275		-
Middle Atlantic	-	-	-	-	132	62,405	55	12,235	-	~
Ohio		_	_	_	30	30,310	16	2,720	107	62,190
Indiana	-	_	-	_	15	22,440	3	590	41	83,270
Illinois	-		-	-	44	28, 285	, 8	575	222	95,775
Michigan	2	<sup>5</sup> 1,165	-	-	29	35,000	6 27	9,870	34	19,165
Wisconsin	-	-	ļ	-	329	80,420	5	1,270	4	2,985
East North Central	2	1,165	-	-	447	196,455	59	15,025	408	263,385
Minnesota	-	-	-		444	118,965	8	830	225	116,995
Iowa	-	-	-	-	198	79,650	3	405	256	110,915
Missouri	-	-	(7)	2,825	14 33	21,365	8 2	505	34	24,175
South Dakota	-	_		_	46	25,380 24,455		130	291 154	90,895 66,195
Nebraska	-	-	-	_	22	40,040	1	250	201	81,455
Kansas	'-	-	-	-	16	33,815	1	40	237	103,900
West North Central	-	•	(7)	2,825	773	343,670	23	2,160	1,398	594,530
Delaware	-	-	-	-	(7)	500	4	925	-	-
Maryland Virginia	-	-	_	-	3 17	3,955	3 5	1,130	-	-
West Virginia	-	_	-	_	1	4,655 1,575	2	225 40	1 -	1,210
North Carolina	-	-	,1	12,270	14	4,450	9	555		_
South Carolina	-	-	61	105	3	890		990	-	-
GeorgiaFlorida	-	-	5 1	77,610 15,090	13 89	665 330	6 4 870	170 14,3 <b>6</b> 5	2	970
South Atlantic	-	-	8	105,075	60	17,020	104	18,400	3	2,180
Kentucky	-	_	-	_	6	5,255	13	5,100	1	3,015
Tennessee		-	3	17,450	6	6,640	6	2,250	(7)	20
Alabama	-	-	6	33,820	1	20	3	230	-	-
Mississippi	-		57	36,850	7	3,120	2	230	7	530
East South Central	-	-	66	88,120	20	15,035	24	7,810	8	3,565
Arkansas	-	-	38	32,945	1	1,245	6	1,070	2	2,130
Louisiana	-	-	6	17,260	3	1,060	9	1,430	-	-
Oklahoma Texas	-	-	63 6329	82,110 92,725	6 9	14,185	3	180	82	46,140
			323	72,723		6,780	19	1,575	60	22,130
West South Central	-	-	436	225,040	19	23,270	37	4,255	144	70,400
Montana	(7)	<sup>5</sup> 5	-	-	7	4,950	2	195	52	15,060
Idaho	1	1,295	-	-	11	13,550	8 8	3,765	9	5,270
Wyoming Colorado	2	1,730	- [	-	2	1,090	-	-	3	1,380
New Mexico	4	<sup>5</sup> 610 75	- 21	6,695	8	5,480 10	24 4	3,480	23 2	12,465
Arizona	- }	-	2	1,225	3	535	6	155 275	-	2,005
Utah	-	-	-	-	11	3,775	20	4,935	2	65
Nevada	-	-	-	-	2	95	-	-	-	-
Mountain	8	3,715	23	7,920	44	29,485	64	12,805	91	36,245
Washington	1	535	-	-	19	9,370	652	7,085	35	10,370
Oregon	64	35	-	-	28	9,615	<sup>8</sup> 25	5,970	17	5,705
California		1,580	30	9,395	30	5,765	°272	35,155	3	<b>6</b> 85
Pacific	5	2,150	30	9 <b>,3</b> 95	77	24,750	349	48,210	55	16,760
UNITED STATES	15	7,030	563	4 <b>3</b> 8,375	1,606	728,815	730	126,370	2,107	987,065
AlaskaHawaii	-	-	-	-	2 -	178	- 8	335	-	-
TOTAL	15	7 020	563		-	700.00				-
IVIAL	15	7,030	563	438,375	1,608	728,993	738	126,705	2,107	987,065

See end of table for footnote references. Table continued on following page.

Table 2. - Number and estimated memberships of farmer marketing, farm supply, and related service cooperatives, 1957-583 - Continued

(Classified according to major product handled or function performed.)

	Lives	stock <sup>6</sup>	Nu	it <sup>9</sup>	Poultry as	nd poultry	Ric	e 6	Sugar pro	ducts <sup>10</sup>
Geographic division and State	Cooperatives	Estimated	Cooperatives	Estimated	Cooperatives	Estimated	Cooperatives	Estimated	Cooperatives	Estimated
	listed	membership	listed	membership	listed	membership	listed	membership	listed	membership
Maine		_	_		Fun	ber	_			
New Hampshire	-	_	-	-	1	800	-	_		_
Vermont	-		- :	-	-	-	-	-	-	-
Massachusetts	1	535	-	-	3	1,905	-	-	-	-
Rhode Island Connecticut	-	_		_	5	2,150	-	-	-	-
Connectication					,	2,130	•	•		-
New England	1	535	-	-	9	4,855	-	-	-	<u> </u>
New York	3	23,075	-	-	8	1,610	_	_	2	500
New Jersey	1	1,840	-	-	12	5,605	-	-	-	-
Pennsylvania	2	3,940	-	-	7	13,220	- 1	-	-	-
Middle Atlantic	6	28,855	-	-	27	20,435	-	-	2	500
Ohio	6	127,140	-	_	8	21,820	-	-	2	570
Indiana	6	82,870	-	-	2	95	-	-		-
Illinois	31	100,415	-	-	2	120	-	-	-	-
Michigan	6	38,725		-	4	2,280	-	-	<sup>8</sup> 7	3,220
Wisconsin	88	72,235	-	-	3	4,215	•	-	1	440
East North Central	137	421,385	-	-	19	28,530	-	-	10	4,230
Minnesota	165	105,550	_	-	15	7,005	-	-	3	305
Iowa	38	59,960	-	-	5	3,725	-	-	1	560
Missouri	7	48,930	-	-	5	1,245	-	-	ļ	-
North Dakota	38	27,980	-	-	1 7	140	-	-	(1)	85
South Dakota Nebraska	3	7,360 31,715		-	7 5	3,255 2,710	-	-	1 2	140
Kansas	2	8,130		]	1	1,050	_	-	-	1,550
West North Central	256	289,625	-	_	39	19,130	_	-	7	2,640
Delaware	_	_	_	_					_	2,010
Maryland	_	_		_	3	1,635		_		
Virginia	21	7,890	1	3,120	1	6,690	_	_	-	-
West Virginia	12	5,910	-	-	(7)	2,055	-	-	-	-
North Carolina	2	1,430	(7)	3,910	4	170	-	-	-	-
South Carolina	1 4	925 4,850	1	_375	1 4	15	-	-	-	-
Georgia Florida	2	810	-	18,500	5	975 180	-	-	2	90
South Atlantic	42	21,815	2	25,905	18	11,720	-	-	2	90
Kentucky	13	20,445	-	-	1	200	-	•	1	15
Tennessee	3	13,625	(7)	65	-	-	-	-	-	-
Alabama	5	5,940	-	-	, 1	5,140	-	-	-	-
Mississippi	2	1,725	-	-	, 1	35	3	130	-	-
East South Central	23	41,735	(7)	65	3	5,375	3	130	1	15
Arkansas	1	335	(7)	135	1	305	16	6,700	-	-
Louisiana	-		-	-	! :		18	1,025	9	630
Oklahoma Texas	1 3	28,640 9,870	2	6,285 6,240	1 3	475 130	- 16	2,340		-
West South Central	5	38,845	3	12,660	5	910	50	10,065	9	630
Montana	171	3,435	-	-	-	-	-	-	5	1,380
Idaho	9	2,450	-	-	1	1,300	-	-	10	2,870
Wyoming	(7)	1,720	-	-	-	125	-	-	2	2,000
Colorado New Mexico	1 (7)	7,215 130	171	210	1 1	135		-	3	4,820
Arizona	17)	310	-	210	1 -	3		_	(7)	5
Utah	2	3,670	-	_	5	5,005	-	-	9	7,625
Nevada	(7)	100	-	-	-	-	-	-	-	-
Mountain	12	19,030	(7)	210	8	6,445	-	-	29	18,700
Washington	3	1,030	1	250	1	10	-	_	1	1,150
Oregon	2	1,975	6	2,090	2	215	_		1	3,035
California	3	15,425	6 24	14,955	11	11,260	6	2,335	4	3,440
Pacific	8	18,430	31	17,295	14	11,485	6	2,335	6	7,625
UNITED STATES	490	880,255	36	56,135	142	108,885	59	12,530	66	34,430
										5.,430
Alaska	-	-	-	-	1	- 65	-	-	(7)	25
TOTAL	490	880,255	36	56,135	143	108,950	59	12,530	66	34,455

See end of table for footnote references. Table continued on following page.

Table 2. - Number<sup>1</sup> and estimated memberships<sup>2</sup> of farmer marketing, farm supply, and related service cooperatives, 1957-58<sup>3</sup> - Continued

(Classified according to major product handled or function performed.)

	Toba	ассо	Wool an	d mohair	Miscell	aneous <sup>11</sup> .	Total	marketing
Geographic division and State	Cooperatives	Estimated	Cooperatives	Estimated	Cooperatives	Estimated	Cooperatives	Estimated
	listed	membership12	listed	membership	listed	membership	listed	memberships
Maine	_	-	1	470	mber		10	7,350
New Hampshire	_	_	-	470	]	]	7	2,945
Vermont	-	-	-	_	-	_	16	7,855
Massachusetts	1	135	2	<sup>13</sup> 195	-	_	17	5,445
Rhode Island	-	-	-	-	-	-	1	1,090
Connecticut	(7)	165	-	-	1	115	13	3,980
ew England	1	300	3	665	1	115	64	28,665
			2	1,15	-			
New York	-	_	3	115	6	6,830 50	147 31	69,385
New Jersey			29	6,245	i	390	84	14,255 54,420
Pennsylvania				0,243	1	370		34,420
iddle Atlantic	<u>-</u>	-	32	6,360	8	7,270	262	138,060
Ohio	1	1,210	1	6,525	2	20	173	252,505
Indiana	(7)	1,270	(7)	100	1	35	68	190,670
Illinois	-	-	1	5,000	3	160	311	230,330
Michigan	-	-	1	1,625	2	230	112	111,280
Wisconsin	2	2,315	1	6,200	1	220	434	170,300
ast North Central	3	4,795	4	19,450	9	665	1,098	955,085
Winnesta			2	1/4 505	2	1/0		264 205
MinnesotaIowa	-	-	1 1	14,595 6,240	3	140 1,215	864 505	364,385
Missouri	1	530	2	2,200	5	1,390	76	262,670 103,165
North Dakota	-	-	4	2,440	lí	255	370	147,305
South Dakota	_	_	(7)	11,340	ī	50	212	112,795
Nebraska	-	-	1	4,330	1	300	236	162,350
Kansas	-	-	(7)	4,000	-	-	257	150,935
est North Central	1	530	10	45,145	13	3,350	2,520	1,303,605
Delaware	-	-	-	_	-	-	4	1,425
Maryland	2	9,800	(7)	14 170	1	50	12	16,740
Virginia	5	31,060	14	7,750	-	-	65	62,600
West Virginia	(7)	225	1534	5,190	i :	-	49	14,995
North Carolina	5	142,600	-	-	1	10	36	165,395
Georgia	1	23,625 20,490	-	_	1 2	100 1,700	14 36	27,025
Florida	i	4,260	-	-	ī	30	91	125,930 35,155
outh Atlantic	14	232,060	48	13,110	6	1,890	307	449,265
Kentucky	8	63,535	3	1,330	_	_	46	98,895
Tennessee	9	66,240	20	2,340	1	700	48	109,330
Alabama	-	-			2	45	18	45,195
Mississippi	-	-	7	400	1	325	87	43,345
ast South Central	17	129,775	30	4,070	4	1,070	199	296,765
Arkansas		_	1	10	1	75	67	44,950
Louisiana	-	-	î	350	:	-	46	21,755
Oklahoma	-	-	(7)	1,500	-	-	158	179,515
Texas	-	-	2	2,285	2	80	444	144,155
est South Central	-	-	4	4,145	3	155	715	390,375
Montana	-	_	22	2,055	4	985	92	28,065
Idaho	-	-	14	2,120	2	220	65	32,840
Wyoming	-	-	6	1,070	-		15	8,990
Colorado	-	-	3	8,680	1	145	68	43,030
New Mexico	-	-	1	100	-	-	30	9,385
Arizona	-	-	1	45	:	-	12	2,395
UtahNevada	-	-	2 2	445 195	1	150	52 4	25,670 390
ountain	_	-	51	14,710	8	1,500	338	150,765
-							330	130,703
Washington	-	- 1	(7)	1,570	6	3 20	119	31,690
OregonCalifornia	-	-	1 2	1,890	3 6	675 1.745	85 395	31,205
-				1,220		1,745		102,960
acific	-	-	3	4,680	15	2,740	599	165,855
UNITED STATES	36	367,460	185	112,335	67	18,755	6,102	3,878,440
laskaawaii	-		-	-	- 2	43	2 11	178 468
TOTAL	36	367 /60	105	112 225	. 60	10 700	6 335	2 030 000
TOTAL	36	367,460	185	112,335	. 69	18,798	6,115	3,879,086

See end of table for footnote references. Table continued on following page.

Table 2. - Number and estimated memberships of farmer marketing, farm supply, and related service cooperatives, 1957-583 - Continued

(Classified according to major product handled or function performed.)

Geographic division	Farm	supply	Serv	ice <sup>16</sup>	T	otsl
and State	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships	Cooperatives listed	Estimated memberships
	77		Fu Fu	iber	١	
Maine	<sup>17</sup> 10	16,475	-	-	20	23,825
New Hampshire	17 2	5,745	1	20	10	8,710
Vermont	17 6	10,210	9	2,530	31	20,595
Massachusetts	17 6 20	22,505	2	70	39	28,020
Rhode Island	(7)	2,315	1	135	2	1
Connecticut	1713	11,640	3	290	29	3,540 15,910
lew England	51	68,890	16	3,045	131	100,600
_	262					· · · · · · · · · · · · · · · · · · ·
New York		90,970	5	1,820	414	162, 175
New Jersey	35	19,400	3	345	69	34,000
Pennsylvania	91	124,070	6	185	181	178,675
iddle Atlantic	388	234,440	14	2,350	664	374,850
'Ohio	104	118,380	9	2,095	286	372,980
Indiana	73	229,220	3			
				1,460	144	421,350
Illinois	167	270, 170	33	19,505	511	520,005
Michigan	, 103	81,440	15	615	230	193,335
Wisconsin	<sup>17</sup> 274	229,200	8	1,240	716	400,740
ast North Central	721	928,410	68	24,915	1,887	1,908,410
W	17,,,			<u> </u>	-	<del> </del>
Minnesota	<sup>17</sup> 346	200,050	26	6,090	1,236	570,525
Iowa	149	135,635	5	760	659	399,065
Missouri	180	333,020	1	910	257	437,095
North Dakota	139	113,220	10	1,555	519	
South Dakota	106		ł			262,080
		56,830	1	245	319	169,870
Nebraska	163	93,260	8	1,980	407	257,590
Kansas	101	49,350	2	240	360	200,525
est North Central	1,184	981,365	53	11,780	3,757	2,296,750
Delaware	11	25,935	-	_	15	27,360
Maryland	45	75,230	6	1,090	63	93,060
Virginia	84		6			
		198,875		4,300	155	265,775
West Virginia	25	61,145	3	155	77	76,295
North Carolina	68	197,670	10	1,495	114	364,560
South Carolina	20	36,025	4	5 20	38	63,570
Georgia	42	33,245	5	1,245	83	160,420
Florida	19	3,925	i	85	111	39,165
outh Atlantic	314	632,050	35	8,890	656	1,090,205
Kentucky	51	117,245			07	
Tennessee	83		2	2 205	97	216,140
		64,965		2, 285	133	176,580
Alabama	28	49,120	3	880	49	95,195
Mississippi	60	90,035	4	1,195	151	134,575
ast South Central	222	321,365	9	4,360	430	622,490
Arkansas	49	37,650	2	70	118	82 670
Louisiana	7	1,410	1	200	54	82,670 23,365
Oklahoma	32	11,130	i	745	191	
Texas	68	25,160	19	5,085	531	191,390 174,400
	156			<del> </del>	<u> </u>	
est South Central		75,350	23	6,100	894	471,825
Montana	90	33, 235	1	185	183	61,485
Idaho	34	31,700	-	-	99	64,540
Wyoming	8	2,555	-	-	23	11,545
Colorado	41	19,250	4	7 20	113	63,000
New Mexico	2	1,230	i	405	33	11,020
Arizona	2			403	14	
		61,810		222		64,205
Utah Nevada	17	5,800	1	200	70 4	31,670
	<del></del>	165 500		-		390
ountain	194	155,580	7	1,510	539	307,855
Washington	70	83,135	1	100	190	114,925
Oregon	37	35,915	1	100	123	67,220
California	44	26,555	6	445	445	129,960
acific	151	145,605	8	645	758	312,105
UNITED STATES	3,381	3,543,055	233	63,595	9,715	7,485,090
1aska	•	-	-	-	2	178
awaii	1	10	1	33	13	511
TOTAL	2 202	3 5/3 0/5	22/.	62 620	0.721	7 / 05 770
TOTAL	3,382	3,543,065	234	63,628	9,731	7,485,779

See next page for footnote references.

Includes independent local cooperatives, federations, and centralized cooperatives.

Includes members (those entitled to vote for directors) but does not include nonvoting patrons. (There is some duplication in these membership figures because many farmers belong to more than one coopera-3tive.)
3Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1,

1957 through June 30, 1958, with limited exceptions.

Includes soybeans, soybean meal, and soybean oil.

- It is estimated that approximately 4,800 additional members affiliated with other types of cooperatives market dry beans. These include Colorado, 2,500; Michigan, 900; Montana, 200; and New York,
- 61,000. Cooperatives performing specific services on a commodity are included. Incorporated local associations of a federation that performs the actual marketing or processing are counted.

The cooperative with which this membership is affiliated has been counted in the State in which the

8 cooperative maintains its headquarters.

Cooperatives that are temporarily inactive because of crop failures or for other reasons are included. Membership of cooperatives marketing nuts fluctuates from year to year and is affected by the extent to which producers participate in price support or stabilization programs.

Includes sugar, sugarcane, sugar beets, honey, maple syrup, molasses, and sorghum.

Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm prodlacts not separately classified.

Member-patrons.

13 Represents memberships in various unspecified States where no marketing organization is in existence.

14 Includes members of some 28 local wool assembling pools who are direct members of a regional market-

ing cooperative. Payments are made directly to the wool producers.
Includes a Statewide federation of county wool pools which is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for payment to the

16 Individual wool growers.

Includes cooperatives furnishing special marketing or related services.

17 Includes incorporated local cooperatives without facilities that are affiliated with an operating regional cooperative.

Table 2 shows the number of each major individual group of marketing, farm supply, and related service cooperatives, together with memberships in each type, by States and geographic areas. Data for Alaska and Hawaii are included in table 2, although statehood was not yet acquired in the period covered.

The only other table in which data for Alaska and Hawaii are included is table 39 in which dollar volume figures are presented for individual commodity groups by States and geographic areas. Annual comparisons made in the text of this report and in other tabulations do not include Alaska and Hawaii. In the course of assembling and tabulating data for the 1958-59 survey, an effort will be made to develop figures for Alaska and Hawaii covering preceding years so that our complete statistical series may be revised to include these two States.

consistently representing the largest percentage of its dollar volume of business. This method of classification reflects changes in the operations of reporting cooperatives insofar as these operations can be measured on a dollar-volume basis.

Minnesota continued to rank first in total number of cooperatives, with 1,236 associations. Wisconsin remained in second place with 716 cooperatives and Iowa continued in third place with 659 associations. These figures represented decreases for each of the three States. Inasmuch as all three are important dairy States, the decreases are primarily explained by the large number of discontinuances of dairy cooperatives through reorganizations or liquidations.

#### Number of Memberships

The total number of memberships in marketing, farm supply, and related service cooperatives in the United States

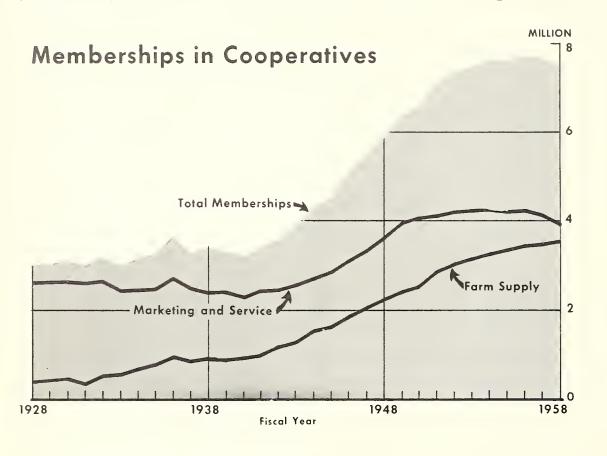


Figure 2

decreased by 186,615 in 1957-58, and amounted to 7,485,090. This is the second consecutive year in which cooperative memberships have shown a decrease (figure 2). This decrease in memberships logically follows the steady decline in number of farms.

Memberships as used in this report include only individual producer members. The individual farmer members in the member associations of federations have been included for those associations that are on the Farmer Cooperative Service survey lists.

The figure of 7,485,090 memberships contains duplication as many farmers are members of more than one cooperative and may be counted twice or more times. It is not possible to eliminate this duplication under current reporting methods.

Membership figures vary widely for those commodity groups that operate under price stabilization programs, particularly cotton, nuts, and tobacco. Membership figures are affected also by the variety of services performed by cooperatives. For example, a producer may use the services provided by a cooperative for marketing only one commodity out of a number of farm products marketed by the cooperative or for purchasing one or more production supplies. His business may not be in the commodity group that represents the predominant portion of the cooperative's business volume and determines its classification in this statistical series, yet his membership will arbitrarily be counted in that group. Thus, the membership of a farmer purchasing supplies through a cotton cooperative will be included in the memberships of cotton cooperatives even though he markets no cotton through the organization.

Table 3 shows the percentage of the total memberships represented by each major functional type of cooperative beginning with the 1950-51 survey. Farm supply cooperatives increased their relative importance by 1.8 percent, while marketing cooperatives decreased by 1.9 percent, and service cooperatives increased by 0.1 percent.

Some of the increase for farm supply cooperatives was, of course, accounted for by reclassifications of cooperatives according to whether their current function was primarily marketing farm

Table 3. - Memberships in marketing, farm supply, and related service cooperatives, 1950-51 to 1957-58

Period <sup>1</sup>	Market	ing	Farm supply		Service		Total	
Perioa	Number	Percent	Number	Percent	Number	Percent	Number	Percent
			(A.					
1950-51	4,117,410	58.1	2,878,880	40.6	94,280	1.3	7,090,570	100.0
1951-52	4,228,560	57.4	3,032,540	41.2	102,030	1.4	7,363,130	100.0
1952-53	4,246,580	56.8	3,138,690	42.0	89,230	1.2	7,474,500	100.0
1953-54	4,272,900	56.2	3,252,730	42.7	82,030	1.1	7,607,660	100.0
1954-55	4,212,890	55.4	3,322,360	43.7	67,880	0.9	7,603,130	100.0
1955-56	4,222,365	54.6	3,443,480	44.6	64,865	0.8	7,730,710	100.0
1956-57	4,120,515	53.7	3,489,295	45.5	61,920	0.8	7,671,730	100.0
1957-58 <sup>2</sup>	3,878,440	51.8	3,543,055	47.3	63,595	0.9	7.485.090	100.0

For years prior to 1950-51, see appendix table 6. Preliminary.

products or handling farm supplies for their patrons.

Table 4 shows the number of farmer marketing cooperatives and estimated memberships by specified commodity Decreases occurred in the groups. number of associations in each commodity group except dry bean and pea, fruit and vegetable, nut, sugar products, tobacco, and wool and mohair associa-The fruit and vegetable group tions. gained five associations. The tobacco group gained one association and the wool and mohair group had a gain of two associations. The other three groups had the same number of associations as in 1956-57.

Greatest net decrease in number of cooperatives occurred in the dairy group, with a drop of 138 associations. Grain cooperatives had a decrease of 12 associations; livestock cooperatives, a de-

crease of 11; and poultry cooperatives, a decrease of 5. Decreases in the other losing commodity groups were three or less in number.

The major decrease in memberships occurred in tobacco cooperatives with a drop of 192,990 member-patrons. Dairy cooperatives showed a decrease of 48,425 members. Poultry cooperatives had a decrease of 11,745 members. Fruit and vegetable, livestock, sugar products, wool and mohair, and miscellaneous marketing cooperatives all showed small decreases in memberships.

Commodity types that reported increases in memberships included dry bean and pea, cotton, grain, nut, and rice cooperatives. These increases were relatively small except for grain cooperatives which had a substantial increase of 15,885 memberships.

Table 4. - Number and estimated memberships of farmer marketing cooperatives, by specified commodity groups, 1957-581

Commodity group (Classified according to		ratives sted	Estimated memberships		
`major product handled)	Number :	Percent	Number	Percent	
Beans and peas (dry edible)	15	0.3	7,030	0.2	
Cotton and cotton products	563	9.2	438,375	11.3	
Dairy products	1,606	26.3	728,815	18.8	
Fruits and vegetables	730	12.0	126,370	3.3	
Grain, soybeans, soybean					
meal and oil	2,107	34.5	987,065	25.4	
Livestock and livestock products	490	8.0	880,255	22.7	
Nuts	36	0.6	56,135	1.4	
Poultry products	142	2.3	108,885	2.8	
Rice	59	1.0	12,530	0.3	
Sugar products	66	1.1	34,430	0.9	
Tobacco	36	0.6	367,460	9.5	
Wool and mohair	185	3.0	112,335	2.9	
Miscellaneous	67	1.1	18,755	0.5	
Tota1	6,102	100.0	3,878,440	100.0	

Preliminary.

Table 5. - Number and estimated memberships of farmer marketing cooperatives, by geographic divisions, 1957-581

Geographic division	Cooper lis	Estimated memberships		
division	Number	Percent	Number	Percent
West North Central	2,520	41.3	1,303,605	33.6
East North Central	1,098	18.0	955,085	24.6
West South Central	715	11.7	390,375	10.1
Pacific	599	9.8	165,855	4.3
ountain e	338	5.5	150,765	3.9
South Atlantic	307	5.0	449, 265	11.6
liddle Atlantic	262	4.3	138,060	3.5
East South Central	199	3.3	296,765	7.7
New England	64	1,1	28,665	0.7
Total	6, 102	100.0	3,878,440	100.0

Preliminary.

Table 5 shows the number of farmer marketing cooperatives and estimated memberships in 1957-58 by geographic areas. The West North Central area continued to lead in number of cooperatives and number of memberships, with 41.3 percent of the associations and 33.6 percent of the memberships. The East North Central area remained in second place with 18 percent of the associations and 24.6 percent of the memberships.

These two areas continued to account for almost three-fifths of the total number of marketing cooperatives. Their combined percentage of the total memberships was more than 58, representing an increase of 2 percent over the previous year.

Farm supply cooperatives accounted for 34.8 percent of the total number of 9,716 cooperatives and for 47.3 percent of their total memberships. This represents an increase in both number of associations and memberships. Table 6 shows the number of farm supply coop-

eratives and their memberships by geographic areas. The West North Central area continued to account for 35 percent of the total number of farm supply cooperatives and for almost 28 percent of their memberships. The East North Central area stayed in second place with 21.3 percent of the associations and 26.2 percent of their memberships. These two areas accounted for well over one-half of both the number of farm supply associations and their memberships.

Table 7 provides a comparison of the relative importance of each geographic area in the total number of memberships in 1947-48 and 1957-58. The southern areas, including the South Atlantic, East South Central, and West South Central areas, have all increased in relative importance in their combined memberships in marketing, farm supply, and related service cooperatives in this 10-year period.

In total number of memberships, Minnesota still led with 570, 525 (table 2

Table 6. - Number and estimated memberships of farm supply cooperatives, by geographic divisions, 1957-581

Geographic		atives ted	Estimated memberships		
division	Number	Percent	Number	Percent	
West North Central	1,184	35.0	981,365	27.7	
East North Central	721	21.3	928,410	26.2	
Middle Atlantic	388	11.5	234,440	6.6	
South Atlantic	314	9.3	632,050	17.8	
East South Central	222	6.6	321,365	9.1	
Mountain	194	5.7	155,580	4.4	
West South Central	156	4.6	75,350	2.1	
Pacific	151	4.5	145,605	4.1	
New England	51	1.5	68,890	2.0	
Total	3,381	100.0	3,543,055	100.0	

Preliminary.

on page 5). Illinois stayed in second place with 520,005, and Missouri continued in third place with 437,095. This represented a small increase for Minnesota and decreases for both Illinois and Missouri over comparable figures for 1956-57. The percentage of the total membership represented by each State appears in appendix table 3.

Of the 9,716 cooperatives included in the survey, 8,977, or 92.4 percent were classified as local cooperatives. Table 8 provides a breakdown on the number and memberships of local and regional cooperatives by individual commodity groups. More than three-fifths of the total memberships were affiliated with local cooperatives.

Table 7. - Percent of total memberships in each geographic division, 1947-48 and 1957-581

Geographic	Percentage o	f memberships	Percentage
division	1947-48	1957-58	change
New England	2.3	1.3	-1.0
Middle Atlantic	5.6	5.0	-0.6
East North Central	26.7	25.5	-1.2
West North Central	31.0	30.7	-0.3
South Atlantic	11.5	14.6	+3.1
East South Central	7.5	8.3	+0.8
West South Central	5.8	6.3	+0.5
Mountain	4.6	4.1	-0.5
Pacific	5.0	4.2	-0.8
Total	100.0	100.0	

Preliminary.

Table 8. - Number and estimated memberships of marketing, farm supply, and related service cooperatives, by specified commodity groups, for local and regional cooperatives, 1957-581

Commodity group   Local Regional   Local Regional   Local Regional   Local Regional   Local Regional   Regional Regional Regional   Local Regional Regiona			;						
Percent of the product of function   Percent of total in the product or function   Percent of total in the produ			Соорега	ives			Members	hips <sup>2</sup>	
Number   Percent of total in	Commodity group	Po	cal	Regi	onal	Loc	al	Regi	onal
and peas (dry edible) 6 40.0 9 60.0 1,890 26.9 5,140 and products 533 94.7 30 5.3 105,375 24.0 333,000 aroducts 1,339 83.4 3.267 16.6 4.28,740 58.8 300,075 and vegetables 2,080 98.7 27 10.5 84,005 66.5 42,365 and vegetables 2,080 98.7 27 10.5 84,005 66.5 42,365 ck and products 449 91.6 41 8.4 195,520 22.2 684,735 ck and products 123 86.6 319 13.4 77,210 70.9 31,675 croducts 53 89.8 6 16.7 12,925 23.0 43,210 croducts - 366 100.0 - 37,210 70.9 31,675 ch aneous 62 92.5 5 14.1 31,815 28.3 80,520 aneous 62 92.5 5 7.5 18,260 97.4 495 croducts 159 85.9 26 14.1 1,927,605 97.4 495 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 3.5 2,764,350 78.0 778,705 croducts 159 80.9 615 118 80.9 62.6 62.7 60.9 62.7 63.5 2,730,375 croducts 150 80.7 60.0 60.0 60.0 60.0 60.0 60.0 60.0 6	(Classified according to major product or function)	Number	Percent of total in each commodity group	Number		Number	1 1 1 1	Numbe r	Percent of total in each commodity
and products         533         94.7         30         5.3         105,375         24.0         333,000           products         1,339         83.4         3267         16.6         428,740         58.8         300,075           and vegetables         653         89.5         377         16.5         84,740         58.8         300,075           and vegetables         653         89.5         377         16.5         84,740         58.8         300,075           ck and products         2,080         98.7         27         11.3         966,650         97.9         20,415           or and products         123         86.6         31.9         13.4         77,210         70.9         31,675           or oducts         -         36         100.0         -         34,430         11           oduchair         159         85.9         26         100.0         -         36,430         11           oducts         -         36         100.0         -         34,430         1           oduchair         62         92.5         5         7.5         18,260         97.4         495           stal marketing         5,487	Beans and peas (dry edible)	9	40.0	6	0.09	1,890	26.9	5,140	73.1
and vegetables 653 83.4 3267 16.6 428,740 58.8 300,075 and vegetables 653 89.5 377 10.5 84,005 66.5 42,365 ck and products 2,080 98.7 27 11.3 966,650 97.9 20,415 ck and products 449 91.6 41 8.4 195,520 22.2 684,735 cr and products 123 86.6 319 13.4 77,210 70.9 31,675 cr and products 53 89.8 6 10.0 2 5,215 41.6 7,315 cr and products 159 85.9 26 100.0 - 367,460 100.0 cr ancous 62 92.5 5 7.5 18,260 97.4 495 cr ancous 62 92.5 5 7.5 18,260 97.4 495 cr ancous 62 92.5 615 10.1 1,927,605 49.7 1,950,835 cr ancous 62 92.5 615 10.1 1,927,605 98.7 1,950,835 cr ancous 62 92.4 739 77.5 18,260 97.4 495 cr ancous 62 92.5 7.5 188 96.500 97.4 495 cr ancous 62 92.5 7.5 7.5 18,260 97.4 78,705 cr ancous 62 92.5 7.5 7.5 18,260 98.7 835 cr ancous 62 92.4 739 778,705 cr ancous 62 92.5 7.5 7.5 7.5 7.5 7.5 7.5 7.5 7.5 7.5 7	Cotton and products	533	94.7	30	5.3	105,375	24.0	333,000	76.0
and vegetables 653 89.5 377 10.5 84,005 66.5 42,365 ck and vegetables 2,080 98.7 27 1.3 966,650 97.9 20,415 ck and products 449 91.6 41 8.4 195,520 22.2 684,735 and products 123 86.6 319 13.4 77,210 70.9 31,675 cancoucts	Dairy products	1,339	83.4	3267	16.6	428,740	58.8	300,075	41.2
ck and products         2,080         98.7         27         1.3         966,650         97.9         20,415           ck and products         449         91.6         41         8.4         195,520         22.2         684,735           and products         123         86.6         319         13.4         77,210         70.9         31,675           products         -         -         36         100.2         5,215         41.6         7,315           coducts         -         -         36         100.0         -         -         34,430         1           ch moduli         -         -         36         100.0         -         -         34,430         1           ch moduli         -         -         36         100.0         -         -         34,430         1           ch moduli         -         -         36         100.0         -         -         36,7460         1           ch moduli         -         -         -         -         -         36,74         495           ch moduli         -         -         -         -         -         -         -         -         -	Fruits and vegetables	653	89.5	377	10.5	84,005	66.5	42,365	33.5
stock and products 449 91.6 41 8.4 195,520 22.2 684,735 30 83.3 6 16.7 12,925 23.0 43,210 31,675 53 89.8 6.6 319 13.4 77,210 70.9 31,675 53 89.8 6.6 10.2 5,215 41.6 7,315 50 50 50 50 50 50 50 50 50 50 50 50 50	Grain	2,080	98.7	27	1.3	966,650	97.9	20,415	2.1
30   83.3   6   16.7   12,925   23.0   43,210     123   86.6   319   13.4   77,210   70.9   31,675     123   86.6   319   13.4   77,210   70.9   31,675     123   86.6   319   13.4   77,210   70.9   31,675     123   86.6   10.2   5,215   41.6   7,315     120   10.2   5,215   41.6   7,315     120   10.0   -	Livestock and products	449	91.6	41	8.4	195,520	22.2	684,735	77.8
ry and products 123 86.6 319 13.4 77,210 70.9 31,675 5 1 products 53 89.8 6 10.2 5,215 41.6 7,315 1	Nuts	30	83.3	9	16.7	12,925	23.0	43,210	77.0
r products	Poultry and products	123	86.6	319	13.4	77,210	70.9	31,675	29,1
cts 34,430 1	Rice	53	89.8	9	10.2	5,215	41.6	7,315	58.4
hair 159 85.9 26 14.1 31,815 28.3 80,520 14.1 31,815 28.3 80,520 14.1 31,815 28.3 80,520 14.1 31,815 28.3 80,520 15.2 18,260 97.4 495 495 17.5 18,260 97.4 495 17.5 18,260 97.4 495 17.5 18.2 18,260 97.4 495 17.5 18.2 18.2 18.2 18.2 18.2 18.2 18.2 18.2	Sugar products	В	0	366	100.0	0	0	34,430	100.0
hair     159     85.9     26     14.1     31,815     28.3     80,520       us     62     92.5     5     7.5     18,260     97.4     495       marketing     5,487     89.9     615     10.1     1,927,605     49.7     1,950,835       3,263     96.5     118     3.5     2,764,350     78.0     778,705       marketing, farm     227     97.4     6     2.6     62,760     98.7     835       ly, and service     8,977     92.4     739     7.6     4,754,715     63.5     2,730,375	Tobacco	0	0	36	100.0	0	0	367,460	100.0
marketing, farm  19, 262  92.5  5,487  99.9  615  10.1  1,927,605  49.7  1,950,835  227  96.5  118  3.5  2.764,350  778,705  835  19, and service  8,977  92.4  739  7.6  4,754,715  63.5  2,730,375	Wool and mohair	159	85.9	26	14.1	31,815	28.3	80,520	71.7
marketing       5,487       89.9       615       10.1       1,927,605       49.7       1,950,835         3,263       96.5       118       3.5       2,764,350       78.0       778,705         227       97.4       6       2.6       62,760       98.7       835         marketing, farm       19.4       739       7.6       4,754,715       63.5       2,730,375	Miscellaneous	62	92.5	N	7.5	18,260	97.4	495	2.6
3,263 96.5 118 3.5 2,764,350 78.0 778,705  227 97.4 6 2.6 62,760 98.7 835  marketing, farm  1y, and service 8,977 92.4 739 7.6 4,754,715 63.5 2,730,375	Total marketing	5,487	89.9	615	10.1	1,927,605	49.7	1,950,835	50.3
tal marketing, farm supply, and service 8,977 92.4 739 7.6 4,754,715 63.5 2,730,375	Farm supply	3,263	96.5	118	3.5	2,764,350	78.0	778,705	22.0
8,977 92.4 739 7.6 4,754,715 63.5 2,730,375	Service	227	97.4	9	2.6	62,760	98.7	835	1.3
	Total marketing, farm supply, and service	8,977	92.4	739	7.6	4,754,715	63.5	2,730,375	36.5

Preliminary.
Membership figures are greatly affected each year by the comparative importance of cooperatives in price stabilization programs, particularly in cotton, nuts, and tobacco. They are also affected by the number of members reported who may not be active patrons in a specific year.
In a specific year.
Jincludes bargaining cooperatives. See definition in appendix, page 72.
Includes soybean marketing and processing cooperatives.

# Business Volume

The gross volume of business of these 9,716 marketing, farm supply, and related service cooperatives amounted to more than \$14 billion in 1957-58. This represented an increase of almost 4 percent over the gross volume of almost \$13.5 billion in 1956-57. After adjusting the gross volume figure for duplication arising from business done between cooperatives valued at more than \$3.3 billion, the net business amounted to \$10.7 billion.

This represents an increase of more than 3.3 percent over the net business of almost \$10.4 billion in 1956-57. The net business in 1957-58 of \$10.7 billion included almost \$8.3 billion for farm products marketed, just under \$2.2 billion for farm supplies, and almost \$247 million for services performed for patrons (figure 3).

In making dollar volume comparisons in this report, no adjustments have been made for changes in the price indexes of farm products marketed or farm production supplies purchased by farmers.

Table 9 shows the percentage of the estimated total business represented by the three major functional groups in each annual survey beginning with the 1950-51 fiscal year. Total gross and net business volumes in 1957-58 exceeded comparable volumes in all previous surveys shown in the table.

The gross value of all farm products marketed by cooperatives amounted to almost \$10.5 billion in 1957-58 compared with nearly \$10.1 billion in the previous year, an increase of almost 4 percent. The net value of farm products marketed amounted to almost \$8.3 billion compared with almost \$8 billion in the previous year, an increase of 3.5 percent. Increases in the net value of dairy products, fruits and vegetables, grain, livestock, rice, sugar products, and miscellaneous farm products were responsible for this increase in the net value of farm products marketed by cooperatives. Increases in these commodity groups more than compensated for the decreases that occurred in dry beans and peas, cotton and cotton products, nuts, poultry products, tobacco, and wool.

The gross value of all farm supplies handled by cooperatives in 1957-58 amounted to almost \$3.3 billion compared with nearly \$3.2 billion in 1956-57, an increase of close to 3.7 percent. The net value of these supplies amounted to almost \$2.2 billion in 1957-58 compared with \$2.1 billion in 1956-57, an increase of 1.9 percent. All farm supplies showed an increase in net volume in 1957-58 except building materials and seed.

Receipts for services performed by an estimated 5,465 cooperatives of all types amounted to almost \$247 million

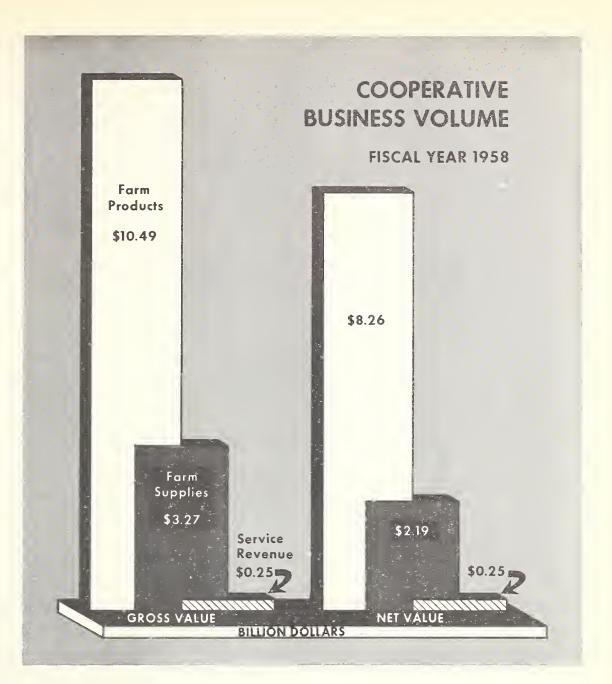


Figure 3

in 1957-58 compared with almost \$235 million in 1956-57. This was an increase of 5.1 percent.

Table 10 shows the value of each major commodity group handled in 1957-58, irrespective of the type of cooperative handling the commodity. Net sales of poultry products, for example, amounted to \$345.4 million. They were made by 662 cooperatives that included 137 associations specializing in poultry and egg marketing and 525 cooperatives of other types primarily marketing other farm products or handling

farm supplies, with the marketing of poultry products representing a sideline activity.

The 1950-51 survey for the first time provided information on the value of the sales of each of the major commodities handled by cooperatives. Before the 1950-51 survey, each major commodity group total consisted of the total volumes of business of only those cooperatives that specialized in handling each commodity. Business volume data for individual commodity groups before 1950-51 are not directly comparable, therefore,

	5	Gross business and regional	of all local		Ne	Net business after adjusting for duplication2	ter adjusting	
Period1	Farm	Farm	Services	Total	Farm	Farm	Services	Total
		\$1,000	000			\$1,000	000	
1950-51	7,982,609	2,436,716	99,859	10,519,184	6,359,601	1,684,608	99,859	8,144,068
1951-52	9,257,072	2,760,589	114,436	12,132,097	7,373,059	1,917,217	114,436	9,404,712
1952-53	9, 292, 141	2,865,601	141,525	12, 299, 267	7,363,082	2,012,461	141,525	9,517,068
1953-54	9,195,512	2,839,963	157,761	12,193,236	7,328,936	1,976,288	157,761	9,462,985
1954-55	9,340,774	2,920,096	195,479	12,456,349	7,410,925	2,019,854	195,479	9,626,258
1955-56	9,505,945	2,970,880	214,827	12,691,652	7,480,968	2,044,272	214,827	9,740,067
1956-573	10,098,854	3,151,069	234,573	13,484,496	7,980,709	2,144,027	234,573	10,359,309
1957-58 <sup>4</sup>	10,491,929	3, 267, 146	246,641	14,005,716	8,261,132	2, 185, 269	246,641	10,693,042
		Perc	Percent			Percent	ent	
1950-51	75.9	23.2	6.0	100.0	78.1	20.7	1.2	100.0
1951-52	76.3	22.8	0.0	100.0	78.4	20.4	1.2	100.0
1952-53	75.5	23.3	1.2	100.0	77.4	21.1	1,5	100.0
1953-54	75.4	23.3	1.3	100.0	77.5	20.9	1.6	100.0
1954-55	75.0	23.4	1.6	100.0	77.0	21.0	2.0	100.0
1955-56	74.9	23.4	1.7	100.0	76.8	21.0	2.2	100.0
1956-573	74.9	23.4	1.7	100.0	77.0	20.7	2.3	100.0
1957-584	74.9	23.3	1.8	100.0	77.3	20.4	2.3	100.0

LFor years prior to 1950-51, see appendix table 7. Data for prior years are not entirely comparable as the result of revisions made an statistical procedures in 1950-51.
This figure is adjusted for duplication resulting from intercooperative business.
Preliminary.

Table 10. - Estimated business in specified commodity and service groups of marketing, farm supply, and related service cooperatives, 1957-581

		atives lling	Gross bus		Net bus	
Item		Percent	all local gional cod		adjusti duplica	ng for
	Number	total coopera- tives3	Amount	Percent	Amount	Percent
			\$1,000		\$1,000	
Products marketed for patrons						
Beans and peas (dry edible)	70	0.7	34,698	0.2	26,702	0.2
Cotton and cotton products	613	6.3	460,815	3.3	412,501	3.9
Dairy products	1,771	18.2	3,490,673	<b>24.</b> 9	2,913,161	27.2
Fruits and vegetables	759	7.8	1,169,344	8.4	787,249	7.4
Grain, soybeans, and soybean						
meal and oil	2,692	27.7	2,621,725	18.7	1,677,607	15.7
Livestock and livestock products	593	6.1	1,433,994	10.2	1,299,024	12.1
Nuts	109	1.1	126,088	0.9	93,072	0.9
Poultry products	662	6.8	416,348	3.0	345,438	3.2
Rice	<b>5</b> 9	0.6	167,142	1.2	145,012	1.4
Sugar products	65	0.7	349,688	2.5	349,688	3.3
Tobacco	38	0.4	145, 161	1.0	145,161	1.4
Wool and mohair	289	3.0	23,862	0.2	19,725	0.2
Miscellaneous <sup>4</sup>	218	2.2	52,391	0.4	46,792	0.4
Total farm products	<sup>5</sup> 6,855	70.6	10,491,929	74.9	8,261,132	77.3
upplies purchased for patrons						
Building materials	1,498	15.4	111,596	0.8	75,919	0.7
Containers and packaging supplies	1,045	10.8	<b>56,45</b> 9	0.4	26,845	0.2
Farm machinery and equipment	1,806	18.6	99,836	0.7	71,950	0.7
Feed	4,523	46.6	1,099,197	7.8	808,355	7.5
Fertilizer	4,222	43.5	460,026	3.3	283,322	2.6
Meats and groceries	9 <b>26</b>	9.5	58,397	0.4	49,455	0.5
Petroleum products	2,784	28.7	896,053	6.4	552,415	5.2
Seed	3,820	39.3	133,440	1.0	95,833	0.9
Sprays and dusts			•			
(farm chemicals)	2,478	25.5	63,143	0.4	42,978	0.4
Other supplies	4,592	47.3	288,999	2.1	178,197	
Total farm supplies	<sup>5</sup> 7,339	75.5	3, 267, 146	23.3	2, 185, 269	20.4
deceipts for services						
Trucking, cotton ginning,						
storage, grinding, locker						
plants, miscellaneous	<sup>5</sup> 5,465	56.2	6246,641	1.8	6246,641	2.3
otal business	<sup>5</sup> 9,716	100.0	14,005,716	100.0	10,693,042	100.0

Preliminary.

This figure is adjusted for duplication resulting from intercooperative business.

Number of cooperatives handling each commodity group is computed as a percentage of the total number of 9,716 cooperatives

listed.

Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, and other farm products not separately classified.

Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.

Charges for services in which no duplication occurs.

with dollar volume data for 1950-51 and subsequent years. Moreover, the earlier dollar volume figures are not comparable with 1950-51 and later years because they were at a level somewhere between net and gross figures as now published.

An estimated total of 6,855 cooperatives marketed farm products of all types in 1957-58 (table 10). This was 70.6 percent of the 9,716 cooperatives included in the survey. These 6,855 cooperatives were comprised of 6,095 cooperatives whose major activity was marketing farm products, 742 cooperatives primarily handling farm supplies for their patrons, and 18 service cooperatives that were primarily performing trucking, storage, or other services related to marketing or farm supply purchasing activities.

An estimated 7,339 cooperatives handled farm supplies in 1957-58, representing 75.5 percent of the total number of cooperatives in the survey.

These 7,339 cooperatives included 3,381 associations primarily handling production supplies for their patrons, 3,853 marketing cooperatives primarily selling farm products, and 105 service cooperatives.

An estimated 5,465 cooperatives of all types, or 56.2 percent of the total, performed one or more services related to marketing or farm supply purchasing for their patrons in 1957-58. These 5,465 cooperatives consisted of 233 associations primarily performing service activities, such as trucking, storage, drying, and similar services related to marketing farm products or selling farm supplies; 1,477 farm supply cooperatives; and 3,755 marketing cooperatives, including cotton ginning, livestock trucking, and rice and fruit drying cooperatives.

These figures show that 63 percent of all marketing cooperatives handled at least some production supplies in 1957-58 and 62 percent furnished

Table 11. - Estimated percentage of farmer cooperatives performing marketing, farm supply, or service activities in addition to major function, 1950-51 to 1957-58

Type of cooperative according to major function	1950-51	1951-52	1952-53	1953-54	1954-55	1955-56	1956-57	1957-58
			Percent	age market:	ing farm p	oducts		
Farm supply	22	21	20	23	22	21	22	22
Service	20	10	13	9	15	10	7	8
			Percenta	ge handlin	g farm sup	plies		
Marketing	60	60	58	58	60	62	63	63
Service	40	41	51	39	44	41	45	45
		Perc	entage per	forming ot	her specia	lized serv	ices	
Marketing <sup>1</sup>	49	47	47	49	52	57	<b>5</b> 9	62
Farm supply	21	24	29	32	38	40	42	44

Includes cotton ginning and livestock trucking cooperatives.

specialized services, such as cotton ginning and livestock trucking, or general services, such as storage, grinding, and trucking, for their patrons (table 11). Of the farm supply cooperatives, 22 percent marketed farm products and 44 percent performed various services for their patrons. An estimated 8 percent of all service cooperatives marketed farm products and 45 percent handled farm production supplies.

## Local and Regional Cooperatives

Table 12 shows the value of farm products marketed in 1957-58 by local and regional cooperatives classified by major commodity groups. Local cooperatives accounted for more than \$3.8 billion of the net value, or 46.6 percent of the total. Regional cooperatives accounted for more than \$4.4 billion of the total net value, or 53.4 percent.

Commodity groups in which the local cooperatives accounted for a major portion of the total net volume included: Fruits and vegetables, 64.5 percent; grain, soybeans, and soybean products, 91.4 percent; poultry products, 60.0 percent; and miscellaneous farm products, 76.2 percent.

The value of the marketing business done between cooperatives amounted to more than \$2.2 billion, representing 21.3 percent of the total gross marketing volume.

Table 13 gives a similar breakdown on the value of supplies handled by local and regional cooperatives of all types. Local cooperatives accounted for almost \$1.7 billion of the total net volume, representing 77.5 percent of the total. Regional cooperatives accounted for almost \$491 million, or 22.5 percent of the total.

The value of the supply business done between cooperatives amounted to almost \$1.1 billion, representing 33.1 percent of the total gross supply volume of almost \$3.3 billion.

#### Geographic Areas and States

Table 14 shows the estimated value of all farm products marketed cooperatively in 1957-58 for geographic areas. The West North Central and East North Central areas accounted for 49 percent of the total gross value of all farm products marketed by cooperatives (figure 4). Their combined share of the net dollar volume of all farm products marketed by cooperatives amounted to 48.4 percent of the total.

Table 15 shows the estimated value of farm supplies purchased by patrons of marketing, farm supply, and related service cooperatives. The West North Central and East North Central areas combined continued to account for more than one-half of all supplies purchased by patrons of farmer cooperatives in 1957-58 (figure 5).

The value of service receipts is shown by geographic areas in table 16. The West North Central area continued to rank first in the value of service receipts, accounting for 28 percent of the total. The Pacific area, with 20.7 percent of the total, remained in second place (figure 6).

The West North Central area with \$2.66 billion and the East North Central area with \$2.57 billion continued to lead all other areas in the combined total net value of farm products marketed, farm supplies handled, and receipts for services performed (table 39 on page 69). These two areas accounted for almost 49 percent of the total net business done by farmer cooperatives in all geographic

Table 12. - Estimated marketing business of local and regional cooperatives by specific commodity groups, 1957-581

		Regi	Regional	To	Total
Farm products marketed for patrons	Local	Gross	Net value after adjusting for duplication2	Gross	Net value after adjusting for duplication <sup>2</sup>
			1000		
			0000		
Beans and peas (dry edible)	7,280	27,418	19,422	34,698	26,702
Cotton and products	115,199	345,616	297,302	460,815	412,501
Dairy products	1, 159, 848	2, 330, 825	1,753,313	3,490,673	2,913,161
Fruits and vegetables	508,072	661,272	279,177	1,169,344	787, 249
Grain, soybeans, soybean					
meal and oil	1,532,736	1,088,989	144,871	2,621,725	1,677,607
Livestock and livestock					
products	199,551	1,234,443	1,099,473	1,433,994	1,299,024
Nuts	28,517	97,571	64,555	126,088	93,072
Poultry products	207, 263	209,085	138, 175	416,348	345,438
Rice	46,627	120,515	98,385	167, 142	145,012
Sugar products	ı	349,688	349,688	349,688	349,688
Tobacco	•	145,161	145,161	145, 161	145, 161
Wool and mohair	6,018	17,844	13,707	23,862	19,725
Miscellaneous	35,691	16,700	11,101	52,391	46,792
Totol most	2 0 0 0 0 0	6 645 127	4 414 330	10 401 020	0 061 130

Preliminary. This figure is adjusted for duplication resulting from intercooperative business.

Table 13. - Estimated supply business of local and regional cooperatives by specified commodity groups, 1957-581

		Reg	Regional	To	Total
Supplies purchased for patrons	Local	Gross	Net value after adjusting for duplication <sup>2</sup>	Gross	Net value after adjusting for duplication2
			\$1,000		
Building materials	55, 226	56,370	20,693	111,596	75,919
Containers and packaging supplies	19, 262	37,197	7,583	56,459	26,845
Farm machinery and equipment	56,810	43,026	15,140	98,836	71,950
Feed	573,227	525,970	235, 128	1,099,197	808,355
Fertilizer	215,376	244,650	67,946	460,026	283,322
Meats and groceries	46,636	11,761	2,819	58,397	49,455
Petroleum products	473,492	422,561	78,923	896,053	552,415
Seed	74,982	58,458	20,851	133,440	95,833
Sprays and dusts (farm chemicals)	33,985	29,158	8,993	63, 143	42,978
Other supplies	145,342	143,657	32,855	288,999	178,197
Total farm supplies	1,694,338	1,572,808	490,931	3,267,146	2,185,269

Preliminary.
This figure is adjusted for duplication resulting from intercooperative business.

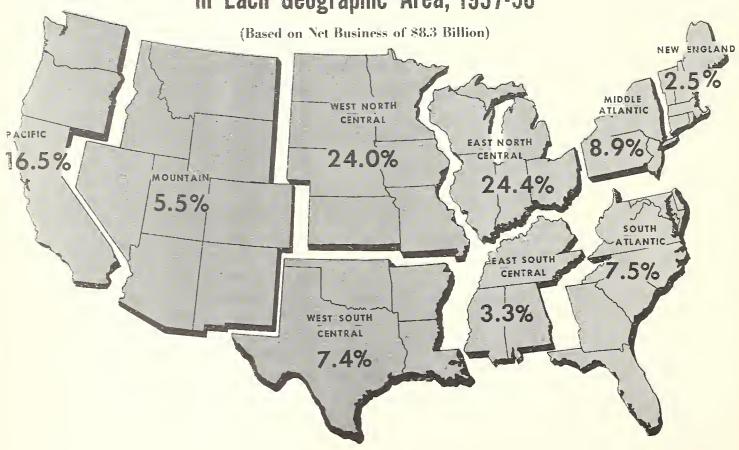
Table 14. - Estimated value of farm products marketed for patrons, by geographic divisions, 1957-581

	Estimate	d value of farm	products marketed for	patrons
Geographic division	Gross	Percent	Net after adjusting for duplication <sup>2</sup>	Percent
	\$1,000		\$1,000	
West North Central	2, 699, 555	25.7	1,981,385	24.0
East North Central	2,440,596	23.3	2,014,896	24.4
Pacific	1,844,291	17.6	1,364,102	16.5
Middle Atlantic	883,337	8.4	734,808	8.9
West South Central	833,896	7.9	611,491	7.4
South Atlantic	718,454	6.8	622,576	7.5
Mountain	572,760	5.5	453,753	5.5
East South Central	289,714	2.8	274, 155	3.3
New England	209,326	2.0	203,966	2.5
Total	10,491,929	100.0	8,261,132	100.0

Preliminary. <sup>2</sup>This figure is adjusted for duplication resulting from intercooperative business.

### Figure 4

Proportion of Cooperative Marketing Volume Originating in Each Geographic Area, 1957-58



### **Proportion of Supply Volume Purchased by Cooperative Patrons** in Each Geographic Area, 1957-58

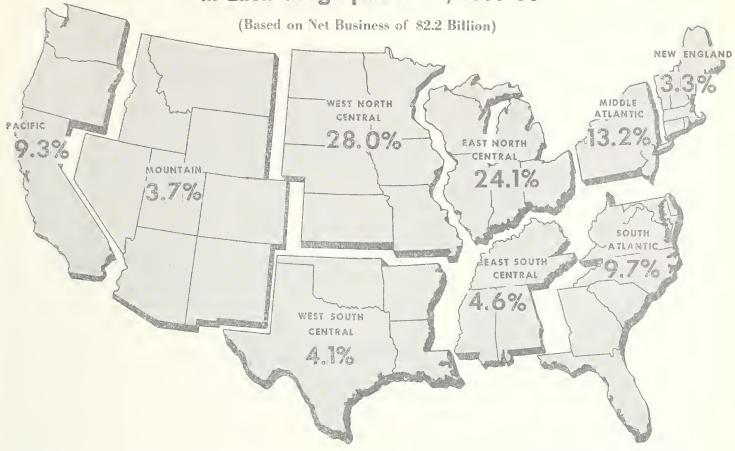


Table 15. - Estimated value of supplies purchased for patrons, by geographic divisions, 1957 - 58 1

	Estimat	ted value of supp	lies purchased for pat	rons
Geographic division	Gross	Percent	Net after adjusting for duplication <sup>2</sup>	Percent
	\$1,000		\$1,000	
West North Central	946,655	29.0	612, 107	28.0
East North Central	817,043	25.0	526,625	24.1
Middle Atlantic	439, 199	13.4	288,231	13.2
South Atlantic	316,312	9.7	212,382	9.7
Pacific	257,375	7.9	204,064	9.3
East South Central	161,273	4.9	100,716	4.6
West South Central	131,406	4.0	88,318	4.1
Mountain	117,424	3.6	80,932	3.7
New England	80,459	2.5	71,894	3.3
Total	3,267,146	100.0	2, 185, 269	100.0

Preliminary.

This figure is adjusted for duplication resulting from intercooperative business.

Table 16. - Estimated value of service receipts, by geographic divisions, 1957-581

Geographic division	Value of service receipts	Percent
	\$1,000	
West North Central	69,091	28.0
Pacific	50,947	20.7
West South Central	47,184	19.1
East North Central	28,674	11.6
South Atlantic	22,412	9.1
Mountain	14, 194	5.8
Middle Atlantic	7,864	3.2
Mast South Central	5,018	2.0
New England	1,257	0.5
Total	246,641	100.0

Preliminary.

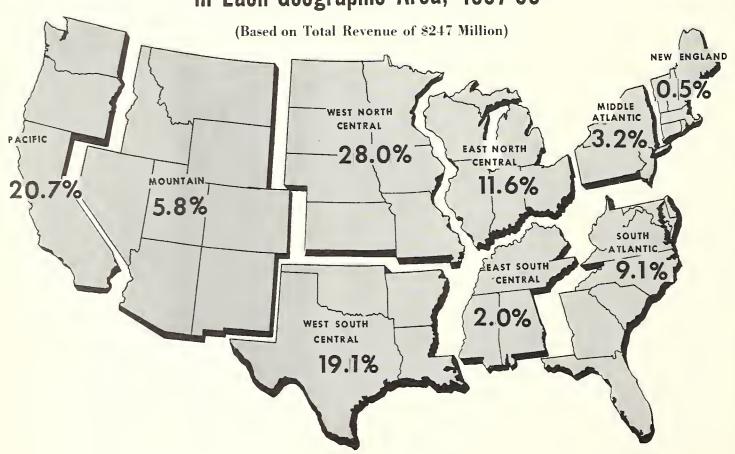
areas in 1957-58, the same percentage as in the previous year.

California continued to outrank all other States in the net value of the combined volume of farm products marketed, farm supplies handled, and services performed for patrons, with more than \$1.1 billion, representing 10.5 percent of the total net value (appendix table 3). Minnesota stayed in second place with a total net volume of business amounting to \$751 million, or 7 percent of the total. Illinois continued in third place with a total net business of almost \$651 million, or 6.1 percent of the total.

California led all other States on the basis of farm products marketed, with

#### Figure 6

## Proportion of Service Revenue Originating in Each Geographic Area, 1957-58



a net volume of almost \$997 million (table 39 on page 65). Minnesota remained in second place with almost \$598 million and Illinois stayed in third place with more than \$509 million. These figures represented increases for all three States.

Following these three States in the order named were: Wisconsin, over \$488 million; Ohio, almost \$450 million; Iowa, \$435 million; New York, \$406 million; and Texas, almost \$392 million. These figures, too, were increases for each State.

New York continued to lead all other States in the net value of supplies purchased by patrons, with more than \$143 million (table 39 on page 69). Minnesota stayed in second place with almost \$140 million. Iowa retained third place with more than \$136 million. Illinois remained in fourth place with almost \$134 million. These represented increases for all States, except New York, whose comparable figure in the previous year was \$146 million.

Ranking next to these four leading States in the order named Wisconsin, almost \$115 million: Indiana. almost \$109 million; and Ohio, just under \$102 million.

California retained first place in total value of service receipts with almost \$29 million, followed closely by Texas with a little more than \$28 million. Florida retained third place with almost \$19 million, followed by Kansas with about \$17 million and Iowa with more than \$16 million. These figures represented increases for all States except California, for which the comparable figure was \$32 million in 1956-57.

Table 17 shows the relative importance in each geographic area of marketing, farm supply purchasing, and services. Marketing continued to represent more than 80 percent of the total net dollar volume in the West South Central, Mountain, and Pacific areas and more than 70 percent in all other geographic areas.

Table 17. - Relative importance of marketing, farm supply, and service volume, by geographic divisions, 1957-581

Commonhio	Percentage of	total net <sup>2</sup> volume r	epresented by	
Geographic division	Farm products	Farm supplies	Service receipts	Total
New England	73.6	26.0	0.4	100.0
Middle Atlantic	71.3	27.9	0.8	100.0
East North Central	78.4	20.5	1.1	100.0
West North Central	74.4	23.0	2.6	100.0
South Atlantic	72.6	24.8	2.6	100.0
East South Central	72.2	26.5	1.3	100.0
West South Central	81.9	11.8	6.3	100.0
Mountain	82.7	14.7	2.6	100.0
Pacific	84.2	12.6	3.2	100.0
United States	77.3	20.4	2.3	100.0

Preliminary.

The net volume figure is adjusted for duplication resulting from intercooperative business.

Farm supplies accounted for 25 percent or more of the net business volume in the New England, Middle Atlantic, South Atlantic, and East South Central areas and for more than 20 percent in the East North Central and West North Central areas.

Service receipts continued to account for 6 percent of the total net dollar

where cotton ginning is an important service performed by cooperatives for their patrons. In the Pacific area, where many services related to marketing citrus and deciduous fruit are performed by cooperatives for their patrons, service receipts amounted to more than 3 percent of the total net business volume.



A total of 6,855 cooperatives marketed 13 major categories of farm products in 1957-58 with a gross value of almost \$10.5 billion (table 10). After eliminating duplication resulting from more than \$2.2 billion of interassociation business, the net value of all farm products amounted to almost \$8.3 billion.

This interassociation business arose from sales made by terminal sales agencies for local cooperatives. The \$8.3 billion, representing 78.7 percent of the gross volume, was the value of all farm products marketed directly for individual patrons and was the adjusted figure after eliminating duplication resulting from intercooperative business.

The gross volume of almost \$10.5 billion of farm products marketed in 1957-58 represented an increase of 3.9 percent over the approximate \$10.1 billion marketed in 1956-57. The net value of almost \$8.3 billion represented an increase of 3.5 percent over the comparable figure of almost \$8 billion in 1956-57.

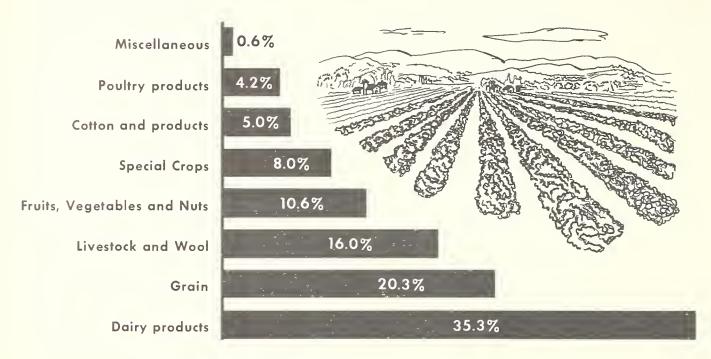
Dairy products continued to lead in the value of farm products marketed by cooperatives, with a gross value of almost \$3.5 billion and a net value of more than \$2.9 billion. This represented an increase of almost 6 percent over both the gross volume of almost \$3.3 billion and net volume of almost \$2.8 billion in 1956-57. Dairy products accounted for almost 35.3 percent of the total net value of farm products marketed by cooperatives (figure 7).

Grain, including soybeans and soybean products, remained in second place with a gross value of more than \$2.62 billion and a net value of almost \$1.68 billion. This represented an increase of 1.3 percent over the 1956-57 gross volume of almost \$2.59 billion and of 0.8 percent over the net volume of \$1.66 billion in the previous year. This commodity group accounted for 20.3 percent of the total net value of farm products marketed by cooperatives in 1957-58.

Livestock and livestock products remained in third place with a gross value of more than \$1.4 billion and a net value of almost \$1.3 billion. This represented an increase of 10.7 percent over both the gross volume of almost \$1.3 billion and the net value of almost \$1.2 billion in 1956-57. This commodity group accounted for 15.7 percent of the net value of all farm products marketed by cooperatives in 1957-58.

Fruits and vegetables remained in fourth place with a gross value of almost \$1.2 billion and a net value of \$787 million. This represented an increase of 10.6 percent over the gross value of nearly \$1.1 billion in 1956-57 and 9 percent over the net volume of almost

# Relative Importance of Major Farm Products Marketed by Cooperatives, 1957-58



(Based on Net Business of \$8.3 Billion)

\$722 million in the previous year. Fruits and vegetables accounted for more than 9.5 percent of the net value of all farm products marketed by cooperatives in 1957-58.

Special crops, including dry beans and peas, rice, sugar products, and tobacco, were next in rank with a total net value of \$666.6 million. They accounted for 8 percent of the net value of all farm products marketed.

Cotton and cotton products had a gross value of almost \$461 million and a net value of more than \$412 million. The gross and net values showed a substantial decrease compared with the gross value of almost \$543 million and the net value of over \$487 million in 1956-57. Cotton and cotton products represented 5 percent of the total net

value of farm products marketed by cooperatives.

Poultry and poultry products had a gross value of more than \$416 million and a net value of over \$345 million. Both figures showed decreases from comparable dollar volumes in the previous year. This commodity group accounted for almost 4.2 percent of the total net value of farm products marketed by cooperatives in 1957-58.

A larger number of cooperatives marketed grain, including soybeans and soybean products, than any other farm product. A total of 2,692 associations handled grain in 1957-58 compared with 2,701 associations in 1956-57. A total of 1,771 cooperatives handled dairy products in 1957-58 compared with 1,917 in 1956-57. Fruits and vegetables

were marketed by 759 cooperatives compared with 756 associations in 1956-57.

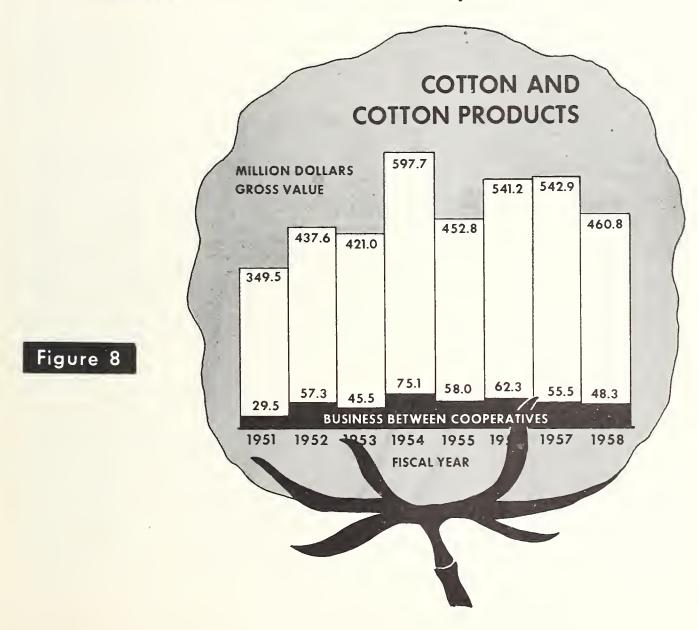
The importance of individual States in relation to the value of total farm products marketed was discussed in the section "Geographic Areas and States," page 21. The State figures for the total value of farm products marketed by cooperatives are shown in table 39 on page 65.

#### **Cotton and Cotton Products**

The value of cotton and cotton products handled by cooperatives was less in 1957-58 than in 1956-57. A total of

613 cooperatives handled cotton and cotton products with a gross value of almost \$461 million and a net value of more than \$412 million after eliminating duplication resulting from intercooperative business (table 39 on page 61 and figure 8). This compares with 607 cooperatives that handled cotton and cotton products with a gross value of \$543 million and a net value of \$487 million in 1956-57.

The 613 cooperatives handling cotton and cotton products in 1957-58 included 563 associations primarily engaged in handling cotton and cotton products and 50 other associations that handled cotton and cotton products as a sideline activity.



The gross value of cotton and cotton products marketed by the 563 specialized cotton associations amounted to \$453.7 million. After adjusting for duplication resulting from sales made by regional cotton cooperatives for local cooperatives, the net value amounted to \$405.4 million. These sales by specialized cotton cooperatives represented 98.3 percent of the total net value of such products marketed by all cooperatives in 1957-58.

Sales of cotton and cotton products by 50 cooperatives of other types marketing cotton and cotton products as a sideline activity amounted to a net value of \$7.1 million and represented 1.7 percent of the total net value of cotton and cotton products marketed by all cooperatives. More than two-fifths of these sales of cotton and cotton products by other types of cooperatives were made by 31 farm supply cooperatives. Twelve grain cooperatives accounted for another two-fifths of these sales of cotton and cotton products by other types of cooperatives.

Sales of cotton and cotton products by all cooperatives were substantially lower than in 1956-57 (table 18). Annual reports of many cotton cooperatives indicated that 1957-58 had been a difficult season in some areas where adverse weather conditions had resulted in the production of low-grade cotton that was more expensive to handle and brought lower income when sold. Participation in the Soil Bank program in some areas also resulted in substantial reduction of acreage used for cotton production.

Ginning revenue, including bagging and ties, represented service income amounting to \$29.3 million for 536 cooperatives. Most of these ginning operations were performed by cotton cooperatives, with only about \$401,000

Table 18. - Value of cotton and cotton products marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	,000
1950-51	349,522	320,019
1951-52	437,626	380,375
1952-53	420,985	375,449
1953-54	597,697	522,610
1954-55	452,833	394,874
1955-56	541,249	478,944
1956-57	542,860	487,397
1957-58 <sup>2</sup>	460,815	412,501

This figure is adjusted for duplication resulting from intercooperative business.

2 Preliminary.

of this ginning revenue earned by other types of cooperatives for whom cotton handling represented a sideline activity.

Texas continued in first place in the net value of cotton and cotton products marketed in 1957-58, with \$163 million. California moved up to second place with a little over \$78 million, while Mississippi dropped to third place with \$62.5 million. These amounts do not include ginning revenue. These figures represented a substantial decrease for Mississippi and about the same amount for Texas and California as in 1956-57.

# Dairy Products

The dollar value of dairy products marketed by cooperatives continued to exceed the value of any other major group of farm products marketed by cooperatives. They represented 35.3 percent of the total net value of all farm products marketed by cooperatives in 1957-58.

An estimated 1,771 cooperatives marketed dairy products in 1957-58 with a gross value of \$3.49 billion (table 39 on page 61). After eliminating duplication resulting from \$577.5 million of interassociation business, the net value amounted to more than \$2.91 billion (figure 9).

A total of 1,604¹ cooperatives whose business was primarily marketing dairy products accounted for 99.7 percent of both the gross and net values of dairy products marketed by all cooperatives in 1957-58. The gross value of their sales amounted to \$3.48 billion and the net value was \$2.90 billion.

A total of 167 cooperatives of other types marketing dairy products as a sideline activity had a net business in dairy products amounting to \$9.8 million. Among these cooperatives of other types handling dairy products as a sideline, 21 poultry associations accounted for \$3.9 million, 2 miscellaneous marketing cooperatives for \$2.6 million, 112 farm supply cooperatives for more than \$2.3 million, 28 grain cooperatives for almost \$859,000, and 4 service cooperatives for the balance of a little over \$116,000.

The value of dairy products marketed by cooperatives each fiscal year beginning with the 1950-51 survey is shown in table 19.

Wisconsin remained in first place in the net value of dairy products

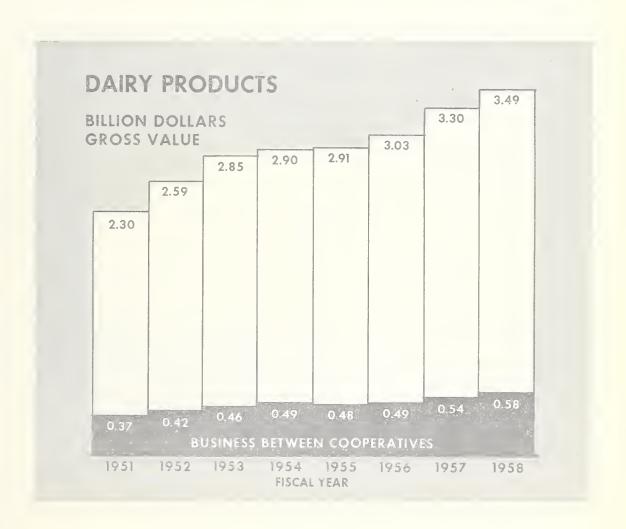


Figure 9

<sup>&</sup>lt;sup>1</sup>Two newly organized dairy cooperatives are not included as business figures for the first year of operation were not available.

Table 19. - Value of dairy products marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	,000
1950-51	2,298,201	1,933,174
1951-52	2,589,181	2,164,257
1952-53	2,851,102	2,395,421
1953-54	2,896,666	2,408,408
1954-55	2,905,961	2,427,889
1955-56	3,029,439	2,539,205
1956-57	3,299,003	2,759,409
1957-58 <sup>2</sup>	3,490,673	2,913,161

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business. <sup>2</sup>Preliminary.

marketed by cooperatives, with almost \$405 million. New York stayed in second place with almost \$318 million, and

Minnesota remained in third place with more than \$287 million.

# Fruits and Vegetables

The gross value of fruits and vegetables marketed by 759 cooperatives of all types amounted to \$1.17 billion (table 39 on page 62). The net value, after eliminating duplication resulting from interassociation business, amounted to a little more than \$787 million.

This interassociation business of more than \$382 million represented the value of sales made by regional cooperatives for local associations (figure 10). The net value of more than \$787 million was the value of sales made directly for individual patrons and amounted to a little more than 67 percent of total gross sales.

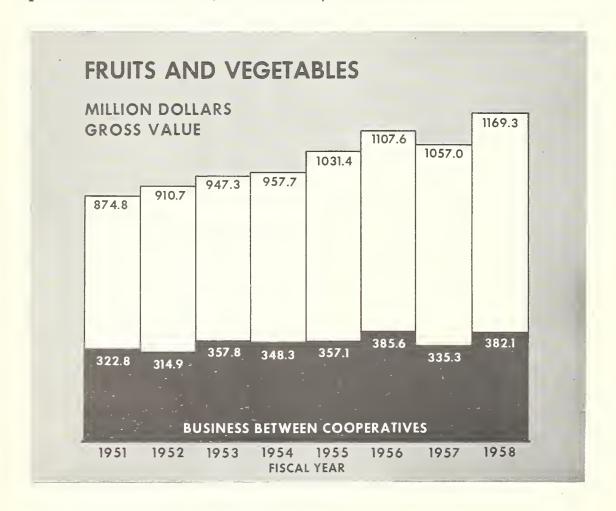


Figure 10

A total of 713<sup>2</sup> cooperatives whose business was primarily marketing fruits and vegetables had a gross fruit and vegetable volume of \$1.16 billion and a net volume of almost \$782 million. The value of the business of these specialized fruit and vegetable cooperatives accounted for 99.3 percent of the total net sales of fruits and vegetables made by all cooperatives in 1957-58.

Sales of fruits and vegetables made by 46 cooperatives of other types marketing fruits and vegetables as a sideline amounted to a net value of \$5.5 million. A total of 29 farm supply cooperatives accounted for a net value of \$2.2 mil-Three miscellaneous marketing lion. cooperatives had net sales of fruits and vegetables of almost \$1.7 million; two service cooperatives had net sales of \$525,000; two poultry cooperatives had net sales amounting to over \$523,000; two grain cooperatives had net sales of more than \$322,000; and one dry bean association had net sales of almost \$222,000. The remainder of a little over \$36,000 net value of fruits and vegetables was marketed by two dairy, one livestock, and one tobacco cooperative.

Table 20 shows the increase in 1957-58 in sales of fruits and vegetables by cooperatives over previous years.

California continued to lead in the net value of fruits and vegetables marketed by cooperatives with almost \$337 million. Florida stayed in second place with net sales of more than \$127 million. These amounts represented a substantial increase over 1956-57 for both States.

Table 20. - Value of fruits and vegetables marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication1
	\$1	,000
1950-51	874,792	551,992
1951-52	910,675	595,766
1952-53	947,329	589,556
1953-54	957,704	609,379
1954-55	1,031,411	674,330
1955-56	1,107,568	721,986
1956-57	1,057,035	721,783
1957-58 <sup>2</sup>	1,169,344	787,249

This figure is adjusted for duplication resulting from intercooperative business.

2 Preliminary.

## Grain, Soybeans, Soybean Meal and Oil

Grain, including soybeans and soybean meal and oil, ranked second in the value of farm products marketed by cooperatives, accounting for 20.3 percent of the net value of all farm products marketed by cooperatives in 1957-58.

A total of 2,692 cooperatives marketed grain, including soybeans, soybean meal and oil, in 1957-58 with a gross value of more than \$2.6 billion (table 39 on page 62). The net value, after adjusting for duplication arising from business done between cooperatives, amounted to almost \$1.7 billion.

The gross value of more than \$2.6 billion included sales of more than \$944 million made by regional cooperatives for local associations. This \$944 million of interassociation business represented 36 percent of the total gross value of over \$2.6 billion (figure 11). The remaining 64 percent, amounting to nearly \$1.7 billion, represented the

<sup>&</sup>lt;sup>2</sup>Does not include nine newly organized cooperatives and eight other cooperatives that were performing only services or were temporarily inactive.

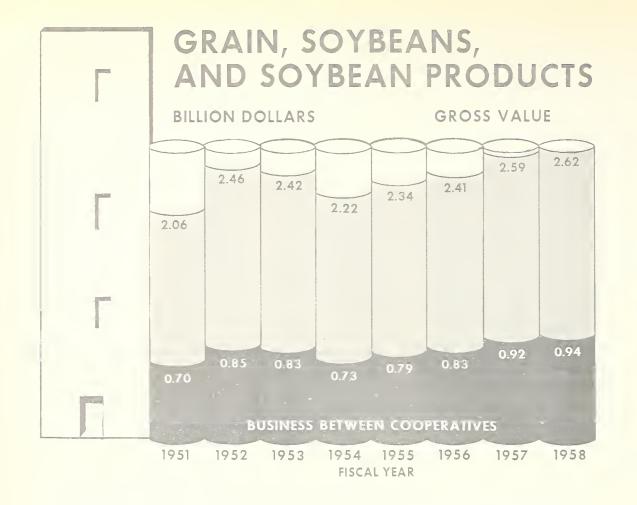


Figure 11

value of grain, including soybeans and soybean products, marketed by regionals and locals directly for individual patrons.

Gross sales of 2,106<sup>3</sup> cooperatives whose business was predominantly grain, including soybeans and soybean products, amounted to \$2.4 billion. Net sales of these grain cooperatives amounted to \$1.5 billion and represented a little more than 89 percent of the net value of grain handled by all cooperatives in 1957-58. The remaining 11 percent of total net sales, made by 586 cooperatives handling grain and soybeans as a sideline activity, amounted to \$182.3 million.

Farm supply cooperatives continued to represent by far the most important group that handled grain as a sideline activity, with 496 associations handling a net volume of \$153.7 million. A total of 43 cotton cooperatives marketed grain with a net value of \$12.9 million; 22 livestock cooperatives marketed a net volume of grain amounting to \$9.3 million; 6 dry bean associations had net grain sales of \$2.5 million; 6 dairy associations had net grain sales of more than \$1.1 million; 4 fruit and vegetable associations had net grain sales of \$833,000. Several other types of cooperatives, including poultry, rice, wool, and miscellaneous marketing cooperatives marketed various amounts of grain with a total net value of almost \$2 million.

The value of grain, soybeans, and soybean products marketed by all cooperatives in 1957-58 showed an increase over the dollar volumes reported in previous years (table 21).

<sup>&</sup>lt;sup>3</sup>Does not include one newly organized association.

Table 21. - Value of grain, soybeans, and soybean meal and oil marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$-	1,000
1950-51	2,057,802	1,361,499
1951-52	2,463,229	1,616,427
1952-53	2,415,778	1,584,885
1953-54	2,220,335	1,492,307
1954-55	2,338,457	1,543,716
1955-56	2,405,617	1,572,018
1956-57	2,587,883	1,663,529
<b>1957-5</b> 8 <sup>2</sup>	2,621,725	1,677,607

This figure is adjusted for duplication resulting from intercooperative business.

2Preliminary.

Other States in the net value of grain (including soybeans and soybean products) marketed by cooperatives, with \$232 million. North Dakota took over second place with net sales of more than \$184 million, dropping Iowa to third place with \$178 million. Next in the order mentioned were: Minnesota, \$151 million; Kansas, \$110 million; Ohio, \$106 million; and Indiana, \$100 million.

## Livestock and Livestock Products

Livestock and livestock products continued to rank third in the value of farm products marketed by cooperatives in 1957-58 and accounted for 15.7 percent of the net value of all farm products marketed by cooperatives. A total of 593 cooperatives, including livestock trucking cooperatives, handled livestock in 1957-58 with a gross value of more than \$1.4 billion (table 39 on page 62 and figure 12). After adjusting for duplication arising from business done between cooperatives, the net business

amounted to \$1.3 billion. This interassociation business, amounting to almost \$135 million, represented the sales made by regional cooperatives for local associations.

The 490 cooperatives whose business was predominantly livestock marketing or trucking handled livestock and livestock products with a gross value of over \$1.4 billion. Their net sales, after eliminating duplication arising from business done between cooperatives, amounted to almost \$1.3 billion. This represented 98.4 percent of the net sales of livestock marketed by all types of cooperatives. Included in this net volume of livestock cooperatives was the value of stocker and feeder animals purchased for patrons amounting to more than \$215 million.

These 490 cooperatives that were predominantly livestock handling cooperatives included a large number whose primary function was trucking livestock to central markets. They did only a limited amount of actual marketing at the local level.

Table 22. - Value of livestock and livestock products marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	,000
1950-51	1,406,328	1,321,248
1951-52	1,757,943	1,647,093
1952-53	1,576,874	1,476,120
1953-54	1,389,827	1,295,521
1954-55	1,443,283	1,336,754
1955-56	1,290,765	1,179,421
1956-57	1,295,424	1,172,995
1957-58 <sup>2</sup>	1,433,994	1,299,024

This figure is adjusted for duplication resulting from intercooperative business.

Preliminary.

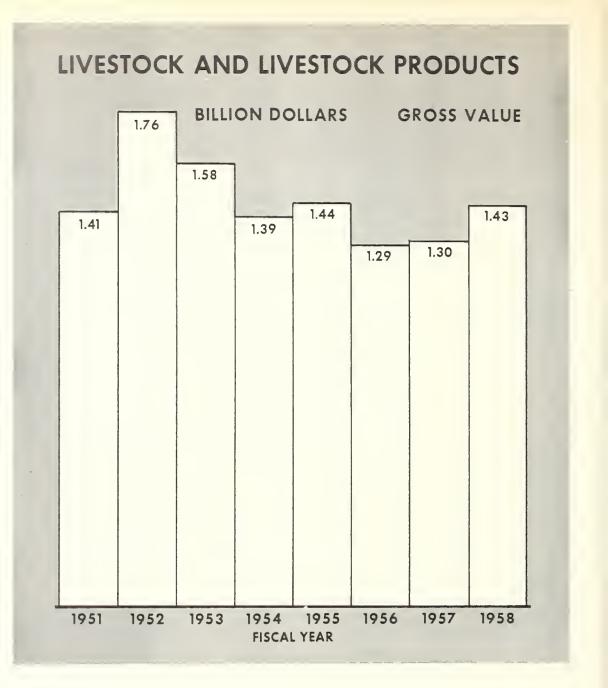


Figure 12

The net value of livestock marketed by 103 cooperatives of other types handling livestock as a sideline activity amounted to more than \$20 million. Forty-nine farm supply cooperatives accounted for \$8.9 million of this amount. Twenty grain cooperatives handled livestock with a net value of \$4.9 million; 3 miscellaneous marketing cooperatives had net sales of livestock amounting to \$1.9 million; 8 dairy cooperatives had livestock sales with a net value of almost

\$1.5 million; and 2 cotton cooperatives had net livestock sales of \$1.3 million. The remainder of livestock handled by other cooperatives amounting to almost \$2 million was marketed by fruit and vegetable, poultry, wool, and service cooperatives.

The value of livestock and livestock products marketed by cooperatives in 1957-58 was substantially higher than in 1956-57 as shown in table 22.

Ohio continued to outrank all other States in the net value of livestock marketed by cooperatives with more than \$176 million. Illinois remained in second place with net sales of almost \$170 million and Minnesota stayed in third place with almost \$126 million. The figure for each of these States represents an important increase over the previous year.

#### Nuts

A total of 109 cooperatives marketed nuts (tree nuts and peanuts) in 1957-58 with a gross value of more than \$126 million (table 39 on page 63). Net business, after adjusting for duplication arising from interassociation business, amounted to more than \$93 million (table 23).

A total of 36 cooperatives whose business was predominantly marketing nuts accounted for a gross value of almost \$92 million. The net value after

Table 23. - Value of nuts marketed by cooperatives, 1950-51 to 1957-581

Period	Gross value	Net value after adjusting for duplication	
	\$.	1,000	
1950-51	141,012	113,485	
1951-52	128,475	92,367	
1952-53	90,288	55,216	
1953-54	114,761	83,850	
1954-55	80,481	46,273	
1955-56	128,919	91,238	
1956-57	130,169	96,211	
1957-58 <sup>3</sup>	126,088	93,072	

The value of nuts marketed by cooperatives varies widely from year to year and is affected by the extent to which producers participate in the price sta-

bilization program.

This figure is adjusted for duplication resulting from intercooperative business. Preliminary.

eliminating the volume of business done between cooperatives was almost \$62 million and represented 66.3 percent of the total net value of nuts marketed by all types of cooperatives.

A total of 73 cooperatives of other types marketing nuts as a sideline activity had a net volume of more than \$31 million. Among these cooperatives of other types, cotton associations were most important, with seven associations accounting for a net volume of nuts marketed amounting to a little more than \$30 million. Sixty farm supply cooperatives reported marketing a net volume of nuts amounting to almost \$830,000. and 2 fruit and vegetable associations had net sales of \$394,000. The remainder of almost \$49,000 was marketed by one association each in the dairy, grain, and miscellaneous marketing groups.

California continued to lead all other States in the net value of nuts marketed by cooperatives, with almost \$42 million. Georgia remained in second place with almost \$23 million.

# **Poultry Products**

A total of 662 cooperatives marketed poultry products in 1957-58 with a gross value of more than \$416 million (table 39 on page 63). After adjusting for duplication arising from interassociation business, the net value amounted to more than \$345 million. These figures are lower than those for 1956-57 as shown in table 24 and figure 13.

The 137<sup>4</sup> cooperatives that specialized in marketing poultry products in 1957-58 had a gross volume of more than \$275 million. After eliminating

Does not include five newly organized cooperatives.

Table 24. - Value of poultry products marketed by cooperatives, 1950-51 to 1957-38

Period	Gross value	Net value after adjusting for duplication
	\$	1,000
1950-51	303,716	263,360
1951-52	356,708	320,596
1952-53	380,281	336,218
1953-54	400,787	356,414
1954-55	393,935	343,026
1955-56	403,220	351,494
1956-57	418,885	356,361
1957-58 <sup>2</sup>	416,348	345,438

This figure is adjusted for duplication resulting from intercooperative business.

2Preliminary.

duplication resulting from interassociation business, their net volume was almost \$232 million, representing 67.1 percent of the total net value of poultry products marketed by all cooperatives.

The remaining 32.9 percent of net sales were made by 525 cooperatives of other types that handled poultry products as a sideline. The net value of their sales amounted to \$113.5 million.

A total of 269 farm supply cooperatives marketed a net volume of poultry products amounting to \$70.3 million. A total of 176 dairy cooperatives handled poultry products with a net value of

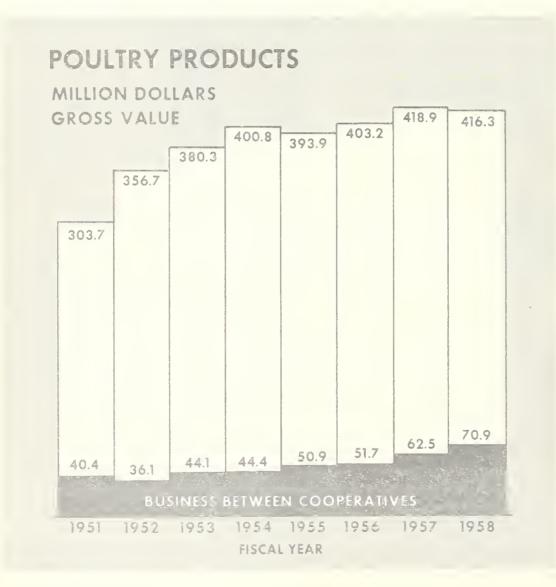


Figure 13

\$35.7 million; 56 grain associations had net sales of \$2.7 million; and 5 cotton associations had net sales of \$2.6 mil-The remainder of these poultry sales by other types of cooperatives, amounting to \$2.2 million, were made by fruit and vegetable, livestock, miscellaneous marketing. and cooperatives.

California continued to rank first in the net value of poultry products marketed by cooperatives with almost \$44 million. Minnesota was in second place with almost \$28.3 million, followed closely by New Jersey with \$28.2 million.

# **Special Crops**

The gross value of special crops marketed by cooperatives in 1957-58 amounted to almost \$697 million (table 25 and figure 14). These special crops included dry edible beans and peas, rice, sugar products, and tobacco. The net value of these special crops, after adjusting for duplication resulting from business done between cooperatives, amounted to almost \$667 million. The total value of special crops marketed by cooperatives in 1957-58 was higher than in previous years.

#### Beans and Peas (dry edible)

Seventy cooperatives marketed a gross volume of dry beans and peas in 1957-58 amounting to almost \$35 million (table 39 on page 61). The net value of this business, after adjusting for duplication arising from business done between cooperatives, was almost \$27 million.

Table 25. - Value of special crops marketed by cooperatives, 1950-51 to 1957-58

Period	Beans and peas (dry edible)	Rice	Sugar products	Tobacco	Tota1
			\$1,000		
			Gross value		
1950-51	31,945	131,191	149,785	125,842	438,763
1951-52	42,612	149,677	147,313	173,399	513,001
1952-53	40,163	176,423	119,895	168,307	504,788
953-54	39,125	182,952	129,484	158,850	510,411
1954-55	38,939	174,582	132,278	216,946	562,745
955-56	39,216	165,305	125,041	189,989	519,551
956-57	34,660	165,040	286, 262	199,586	685,548
1957-58 <sup>1</sup>	34,698	167,142	349,688	145,161	696,689
		Net value af	ter adjusting for	duplication <sup>2</sup>	
1950-51	25,030	90,729	149,785	125,842	391,386
1951-52	35,888	111,585	147,313	173,399	468, 185
1952-53	33,177	135,654	119,895	168,307	457,033
1953-54	31,526	141,818	129,484	158,850	461,678
1954-55	32,242	140,182	132,278	216,946	521,648
955-56	29,537	132,922	125,041	189,989	477,489
956-57	27,842	140,392	286, 262	199,586	654,082
1957-58 <sup>1</sup>	26,702	145,012	349,688	145,161	666,563

Preliminary.

This figure is adjusted for duplication resulting from intercooperative business.

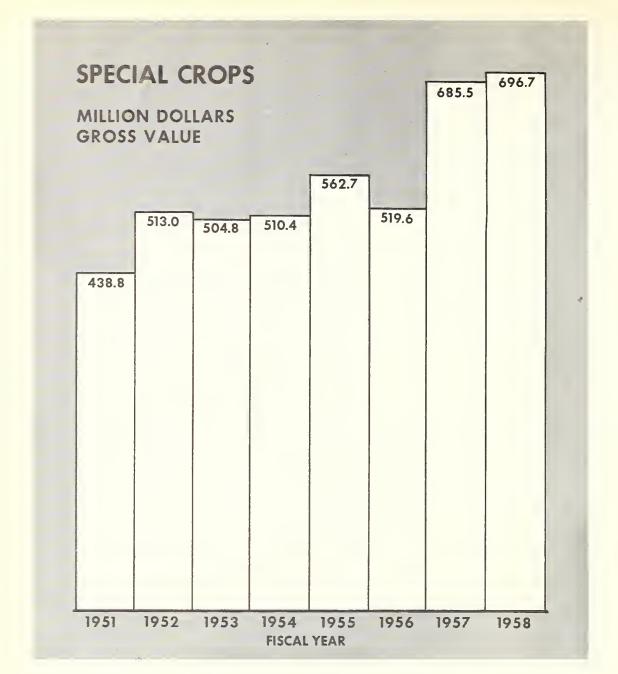


Figure 14

Fifteen cooperatives primarily marketing dry beans and peas accounted for a gross volume of more than \$20 million. Their net sales after adjusting for duplication resulting from business done between cooperatives, was almost \$17 million, or 62.9 percent of the net volume of dry beans and peas marketed by all types of cooperatives.

A total of 55 cooperatives of other types marketed a net volume of dry beans and peas amounting to almost \$10 million. Of these cooperatives of other types handling dry beans and peas as a sideline activity, 35 farm supply cooperatives had net sales of almost \$5.5 million and 16 grain cooperatives had net sales of over \$4 million. Three fruit and vegetable and 1 miscellaneous marketing cooperative accounted for the remainder of more than \$415,000.

California continued in first place in the net value of dry beans and peas marketed by cooperatives in 1957-58 with \$9.3 million. Michigan remained in second place with \$5.4 million, and New York continued in third place with \$3.4 million.

#### Rice

The gross value of rice marketed by 59 cooperatives in 1957-58 amounted to more than \$167 million (table 39 on page 63). The net value of rice marketed, after eliminating duplication resulting from business done between cooperatives, amounted to more than \$145 million. This net business, representing sales made directly for individual patrons, amounted to almost 87 percent of total gross sales. Interassociation business, amounting to more than \$22 million, represented about 13 percent of the gross value.

California remained in first place in the net value of rice marketed by cooperatives with sales of more than \$54 million. Texas continued in second place with net sales of almost \$44 million. In addition to the value of rice marketed, the business volume of rice cooperatives included service receipts for rice drying, storage, and other services performed for patrons amounting to \$7.8 million.

#### Sugar Products

This commodity group includes sugar, sugar cane, sugar beets, honey, maple syrup, molasses, and sorghum. The value of all sugar products marketed by 65<sup>5</sup> cooperatives in 1957-58 amounted to almost \$350 million (table 39 on page 64). No interassociation business was reported by these cooperatives.

California continued to lead all other States in the value of sugar products

marketed in 1957-58, with sales amounting to almost \$238 million. Colorado continued in second place with sales of almost \$24 million.

#### Tobacco

A total of 38 cooperatives marketed tobacco in 1957-58 with a value of more than \$145 million (table 39 on page 64). No interassociation business was reported by these cooperatives. Thirty-six of these associations specialized in marketing tobacco and accounted for 99.9 percent of the total. A small amount was marketed by a farm supply cooperative and a miscellaneous marketing association.

North Carolina took over first place in the value of tobacco marketed by cooperatives in 1957-58 with sales amounting to more than \$56 million. Kentucky dropped to second place with sales of more than \$35 million.

#### Wool and Mohair

A total of 289 cooperatives marketed wool and mohair in 1957-58 with a gross value of almost \$24 million (table 39 on page 64). Net sales, after adjusting for duplication arising from business done between cooperatives, amounted to almost \$20 million. This interassociation business of a little more than \$4 million represented sales made by regional cooperatives for other associations.

Gross sales of 185 cooperatives whose business was predominantly wool marketing amounted to \$21.9 million. Their net sales, after adjusting for duplication resulting from interassociation business,

<sup>&</sup>lt;sup>5</sup>Does not include one newly organized association.

<sup>&</sup>lt;sup>6</sup>Includes sales of a cooperative with headquarters in California that operates in Hawaii.

Table 26. - Value of wool and mohair marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	4	\$1,000
1950-51	30,882	29,270
1951-52	46,170	42,031
1952-53	39,398 35,469	
1953-54	34,456	32,259
1954-55	31,767 29,039	
1955-56	28,986 25,425	
1956-57	30.957 24.386	
1957-58 <sup>2</sup>	23,862 19,72	

This figure is adjusted for duplication resulting from intercooperative business.

Preliminary.

amounted to \$18 million, representing 90.8 percent of the total net volume.

A total of 104 cooperatives of other types handling woolas a sideline activity made net sales of wool amounting to more than \$1.8 million.

Grain cooperatives were the most important of these associations, with nine cooperatives marketing wool having a net value of more than \$1 million. A total of 84 farm supply cooperatives had net sales of wool amounting to almost \$535,000 and 9 livestock associations had net sales of almost \$236,000. A small amount of wool was handled by one dairy and one poultry cooperative.

The net value of wool marketed by farmer cooperatives continued to decline as it has since 1952 (table 26).

Montana moved into first place in the net value of wool and mohair marketed by cooperatives in 1957-58 with almost \$2.1 million. South Dakota dropped to second place with net sales of almost \$2 million. Idaho was in third place with net sales of \$1.4 million.

#### Miscellaneous

The miscellaneous group of farm products includes forest products, fur pelts, hay, hops, seed marketed for growers, nursery stock, tung oil, and other farm products not separately classified.

The gross value of such miscellaneous farm products marketed by 218 cooperatives in 1957-58 amounted to more than \$52 million (table 39 on page 65). Net sales, after adjusting for duplication arising from interassociation business amounted to almost \$47 million.

A total of 67 cooperatives whose business was predominantly marketing miscellaneous farm products had gross sales of more than \$41 million. Their net business, after adjusting for duplication resulting from interassociation business, amounted to almost \$39 million, representing 83.3 percent of the total net value of miscellaneous farm products marketed by all types of cooperatives in 1957-58.

Table 27. - Value of miscellaneous farm products marketed by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	4	\$1,000
1950-51	81,591	74,168
1951-52	54,064	45,962
1952-53	65,318	57,719
1953-54	72,868	66,510
1954-55	99,901	93,376
1955-56	50,631	43,748
1956-57	51,090 44,556	
1957-58 <sup>2</sup>	52,391	46,792

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business.

2Preliminary.

A total of 151 cooperatives of other types had net sales of miscellaneous farm products amounting to \$7.8 million.

Farm supply cooperatives were particularly important in this group, with 111 associations reporting net sales of miscellaneous farm products amounting to \$6.1 million. Twenty-five grain cooperatives handled miscellaneous farm products with a net value of \$1.2 million. The balance of this net value of miscellaneous farm products handled by other types of cooperatives was marketed by

dry bean, cotton, dairy, fruit and vegetable, livestock, rice, and service cooperatives.

The value of miscellaneous farm products marketed by farmer cooperatives was slightly higher than in the previous year as shown in table 27.

California remained in first place in the net value of miscellaneous farm products marketed by cooperatives, with \$14.4 million. New York remained in second place with net sales of \$9.8 million.



Data are obtained in the annual survey on 10 major commodity groups of farm supplies purchased by patrons of farmer cooperatives. These are building materials, containers and packaging supplies, farm machinery and equipment, feed, fertilizer, meats and groceries, petroleum products, seed, sprays and dusts (farm chemicals), and miscellaneous supplies.

An estimated 7,339 cooperatives of all types handled one or more of the major farm supplies in 1957-58. total gross sales of these farm supplies amounted to almost \$3.3 billion (table 39 on page 69). Gross volume of business includes the value of supplies handled by local and regional cooperatives for their patrons, including business done between cooperatives. Net volume is the amount remaining after adjusting for the duplication arising from interassociation business. It does not include the value at manufacturing or wholesale level of supplies purchased by other cooperatives from regional cooperatives.

After adjusting for duplication arising from interassociation business, the net value of all supplies handled by farmer cooperatives totaled almost \$2.2 billion. This net value amounting to 66.9 percent of the gross volume, represented business done directly with individual patrons. The interassociation business of almost \$1.1 billion accounted for

33.1 percent of the gross volume and represented the value at manufacturing or wholesale level of all types of supplies purchased by cooperatives from regional associations.

The 33.1 percent for interassociation business in farm supplies compares with 21.3 percent for all farm products marketed.

This interassociation business gives some indication of the extent to which local cooperatives have united in federated organizations to obtain more favorable prices and quality control in purchasing their farm production supplies. While it reflects the effect of integration, it is not a measure of the extent of integration which has occurred within regional cooperatives. It does, however, include the business volume of separate manufacturing federations organized by regional cooperatives to assist in providing the kind and quality of production supplies required by farmer patrons.

The total of 7,339 cooperatives handling supplies included 3,381 farm supply cooperatives, 3,853 marketing cooperatives, and 105 service cooperatives. On a percentage basis this represented 63 percent of the marketing cooperatives and 45 percent of the service cooperatives. These percentages compare with 63 and 45, respectively, in 1956-57 (table 11).

The 3,381 cooperatives that specialized in handling farm supplies had a gross supply business amounting to almost \$2.6 billion. The net value of the supply business of these 3,381 farm supply cooperatives, after eliminating duplication resulting from business done between cooperatives, amounted to more than \$1.6 billion, representing 74.5 percent of the net value of supplies handled by all types of farmer cooperatives.

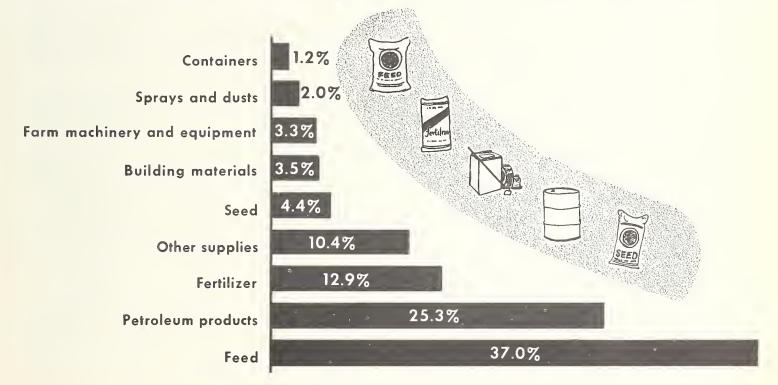
Operations of regional farm supply cooperatives vary considerably. The primary function of a few cooperatives is manufacturing farm supplies; many engage in both manufacturing and wholesale business; others do wholesale and retail business; and some distribute supplies through independent dealer agents, farmer order takers, and direct to large producers. In some transactions the price level is neither strictly

wholesale nor retail. The complexity in the operations of many of these regional cooperatives makes it impractical to attempt to present separate tabulations in the report on the manufacturing, wholesale, or retail volume of the various supplies handled.

On the basis of net dollar volume, the major supply items ranked as follows in 1957-58: Feed. \$808.4 million: petroleum products, \$552.4 million; fertilizer, \$283.3 million; seed, \$95.8 million; building materials, \$75.9 million; farm machinery and equipment, almost \$72 million; meats and groceries. \$49.5 million; sprays and dusts (farm chemicals), almost \$43 million; containers and packaging supplies, \$26.8 million; and miscellaneous supplies, \$178.2 million. Figure 15 shows the relative importance of these categories of farm supplies.

## Figure 15

# Relative Importance of Major Farm Supplies Purchased by Cooperative Patrons, 1957-58



(Based on Net Business of \$2.2 Billion)

Table 28. - Value of all farm supplies handled by cooperatives, 1950-51 to-1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	.,000
1950-51	2,436,716	1,684,608
1951-52	2,760,589	1,917,217
1952-53	2,865,601	2,012,461
1953-54	2,839,963	1,976,288
1954-55	2,920,096	2,019,854
1955-56	2,970,880	2,044,272
1956-57 <sup>2</sup>	3,151,069	2,144,027
1957-58 <sup>3</sup>	3,267,146	2, 185, 269

This figure is adjusted for duplication resulting from intercooperative business. 2Revised.

The net value of all farm supplies handled by farmer cooperatives in 1957-58 exceeded the value of such products handled in 1956-57 by more than \$41.2 million, representing an increase of almost 2 percent (table 28). All supply groups except building materials and seed showed increases in net value in 1957-58 over 1956-57.

New York continued to lead all other States in the net value of all supplies handled by cooperatives in 1957-58, with \$143.1 million. Minnesota stayed in second place with \$139.8 million and Iowa retained third place with \$136.1 million.

# Farm Machinery and Other Equipment

An estimated total of 1,806 cooperatives of all types handled farm machinery and other equipment in 1957-58 with a gross value of almost \$100 million (table 39 on page 66). Miscellaneous equipment includes dairy and poultry equipment, water systems, irrigation equipment, and similar equipment used in farm production.

After adjusting for duplication arising from business done between cooperatives. the net value of farm machinery and other equipment handled by farmer cooperatives in 1957-58 amounted to almost \$72 million (table 29). The interassociation business of almost \$28 million, representing the value at manufacturing or wholesale level of farm machinery and other equipment purchased from regional cooperatives, amounted to 28 percent of the gross value. Net value. representing purchases made directly by individual patrons, amounted to almost 72 percent of the gross volume.

A total of 1,266 farm supply cooperatives had a gross volume of farm machinery and other equipment amounting to \$70.3 million. Their net sales, after eliminating duplication resulting from intercooperative business. amounted to \$44.8 million and represented 62. 2 percent of the total net value of farm machinery and other equipment handled by all cooperatives in 1957-58.

Table 29. - Value of farm machinery and other equipment handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$	1,000
1950~51	106,953	68,052
1951-52	126,137	76,278
1952-53	114,885 74,285	
1953-54	96,682	69,567
1954-55	93,595	64,773
1955-56	97,938	68,497
1956-57	101,683	71,083
1957-58 <sup>2</sup>	99,836	71,950

<sup>&</sup>lt;sup>l</sup>This figure is adjusted for duplication resulting from intercooperative business.

2 Preliminary.

<sup>3</sup>Preliminary.

The net value of farm machinery and other equipment handled by 540 cooperatives of other types amounted to almost \$27.2 million. Grain cooperatives were by far the most important marketing group handling farm machinery and other equipment as a sideline, with 297 cooperatives having a net volume of almost \$14.4 million. A total of 132 dairy cooperatives had net sales of farm machinery and other equipment amounting to \$8.1 million; 20 poultry cooperatives had net sales of over \$2 million; and 40 fruit and vegetable cooperatives had net sales of over \$1.4 million. The remainder of these sales of farm machinery and other equipment made by other types of cooperatives had a net value of \$1.3 million and were made by dry bean, cotton, livestock, nut, rice, sugar, tobacco, wool, and miscellaneous marketing cooperatives.

Ohio continued to lead all other States in the net value of farm machinery and other equipment handled by cooperatives, with more than \$7.5 million. Wisconsin stayed in second place with \$5.3 million. Indiana continued in third place with \$5.1 million, and New York was fourth with \$4.7 million, followed closely by Minnesota with \$4.5 million.

## Feed

Feed, including feed grains and hay, continued to lead all other supply items handled by cooperatives in dollar value in 1957-58 (table 39 on page 66). A total of 4,523 cooperatives handled feed in 1957-58 with a gross value of almost \$1.1 billion (table 30 and figure 16).

The net value, after adjusting for duplication arising from interassociation business, amounted to more than \$808 million. This net value of \$808 million represented purchases of feed made di-

Table 30. - Value of feed handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication1
	\$1	,000
1950-51	910,642	694,347
1951-52	1,068,700	810, 153
1952-53	1,118,087	847,992
1953-54	1,065,962	809,671
1954-55	1,071,155	807,420
1955-56	1,017,672	773,955
1956-57 <sup>2</sup>	1,078,716	804,286
1957-58 <sup>3</sup>	1,099,197	808,355

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business. <sup>2</sup>Revised.

Preliminary.

rectly by individual patrons and accounted for 73.5 percent of the gross volume. The interassociation business of almost \$291 million, representing the value at manufacturing or wholesale level of feed purchased by other cooperatives from regional cooperatives, amounted to almost 26.5 percent of the gross value.

A total of 1,985 farm supply cooperatives had a gross volume of feed amounting to more than \$831 million. Their net sales, after adjusting for duplication resulting from interassociation business, amounted to almost \$584 million, representing 72.2 percent of the net value of feed handled by all types of cooperatives in 1957-58.

Grain cooperatives were the most important among other types of cooperatives handling feed as a sideline, with 1,772 associations accounting for a net volume of \$136.9 million. A total of 39 poultry cooperatives had net sales of feed amounting to more than \$36.3 million; 458 dairy cooperatives had sales of feed with a net value of \$30.6 million; 183 cotton cooperatives had net sales

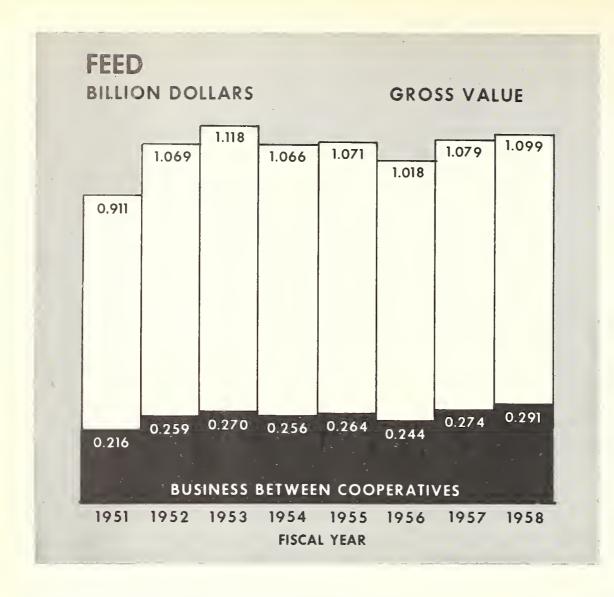


Figure 16

of \$6.6 million; 7 miscellaneous marketing cooperatives had net sales of \$5.5 million; 38 livestock cooperatives had net sales of \$5.4 million; and 22 fruit and vegetable cooperatives had net sales of almost \$1.9 million. The remainder of the feed sold by other types of cooperatives had a net value of more than \$1.1 million and was handled by dry bean, nut, rice, tobacco, wool, and service cooperatives.

New York continued in first place in the net value of feed handled by cooperatives, with almost \$86 million. California remained in second place with net sales of nearly \$58 million, and Pennsylvania retained third place with net sales of close to \$55 million.

#### **Fertilizer**

Fertilizer, including anhydrous ammonia, rock phosphate, basic slag, and lime, continued to rank third in the value of farm production supplies handled by cooperatives in 1957-58 (table 39 on page 67). The value of fertilizer handled by cooperatives has steadily increased (table 31 and figure 17).

A total of 4, 222 cooperatives handled fertilizer in 1957-58 with a gross value of a little more than \$460 million. After adjusting for duplication resulting from interassociation business, the net volume amounted to \$283.3 million. This net volume, representing business done directly with individual patrons, amounted

to 61.6 percent of the total gross value. The interassociation business of \$176.7 million, representing the value at manufacturing or wholesale level of fertilizer purchased by other cooperatives from regional cooperatives, amounted to 38.4 percent of the gross value.

A total of 2,250 farm supply cooperatives handled fertilizer with a gross value of more than \$355.4 million. Their net sales, after adjusting for business done between cooperatives,

amounted to a little more than \$205.5 million and represented 72.5 percent of the total net value of fertilizer handled by all cooperatives in 1957-58.

A total of 1,972 cooperatives of other types handling fertilizer as a sideline activity had net sales of fertilizer amounting to \$77.8 million, or 27.5 percent of total net sales by cooperatives. Grain cooperatives continued to be the most important group among these other types of cooperatives handling

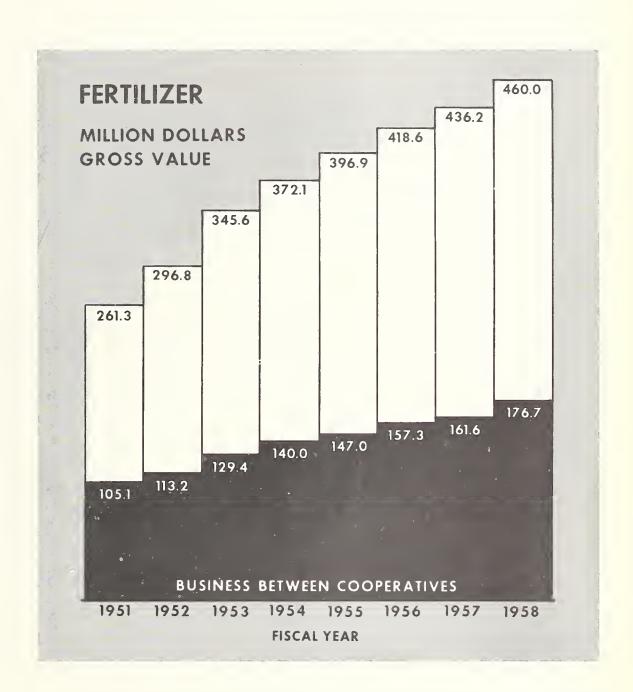


Figure 17

Table 31. - Value of fertilizer handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	,000
1950-51	261,271	156,138
1951-52	296,771	183,615
1952-53	345,631	216,207
1953-54	372,096	232,117
1954-55	396,877	249,898
1955-56	418,574	261,255
1956-57 <sup>2</sup>	436,227	274,615
1957-58 <sup>3</sup>	460,026	283,322

This figure is adjusted for duplication resulting from intercooperative business.

2Revised.

fertilizer as a sideline, with 1,329 associations handling a net volume of fertilizer amounting to \$48.9 million. A total of 216 fruit and vegetable cooperatives had net sales of fertilizer amounting to \$13.9 million; 116 cotton cooperatives had net sales of fertilizer amounting to almost \$4.8 million; 205 dairy cooperatives had net sales of \$3.9 million; 21 rice cooperatives had net sales of more than \$1.4 million; and 28 livestock cooperatives had net sales of almost \$1.4 million. The remainder of these sales of fertilizer made by other types of cooperatives amounted to more than \$3.5 million and was comprised of small volumes handled by dry bean, nut, poultry, sugar, tobacco, wool, miscellaneous marketing, and service cooperatives.

Illinois continued to lead all other States in the net value of fertilizer handled by all cooperatives, with \$21.7 million. Indiana stayed in second place with net sales of \$18 million. Mississippi took over third place with \$17.4 million. Minnesota took over fourth place with \$16.6 million.

#### Petroleum Products

Petroleum products continued to be the second most important supply group handled by cooperatives. The gross value of these products handled by 2,784 cooperatives in 1957-58 amounted to a little more than \$896 million (table 39 on page 67).

The net value of petroleum products handled by cooperatives, after eliminating duplication resulting from interassociation business amounted to \$552.4 million, representing 61.6 percent of the gross value. The value of petroleum products handled by cooperatives has continued to show a steady increase (table 32 and figure 18).

Interassociation business amounting to almost \$344 million represented the value at manufacturing or wholesale level of petroleum products purchased by other cooperatives from regional cooperatives. This interassociation business accounted for 38.4 percent of the gross value.

Table 32. - Value of petroleum products handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication1
		Tor dupireactoni
	\$	1,000
1950-51	585,005	377,013
1951-52	653,610	421,524
1952-53	674,940	436, 274
1953-54	705,527	448,131
1954-55	731,210	465,668
1955-56	783,810	493,605
1956-57	845,858	529,679
1957-58 <sup>2</sup>	896,053	552,415

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business.

<sup>2</sup>Preliminary.

<sup>3</sup>Preliminary.



Million Dollars
Gross Value



FISCAL YEAR

Figure 18

A total of 2,071 farm supply cooperatives handled a gross volume of petroleum products amounting to slightly more than \$798 million. Their net sales, after eliminating duplication resulting from interassociation business, amounted to \$475.6 million and represented 86.1 percent of the total net volume of petroleum products handled by all cooperatives.

Grain cooperatives continued to be the most important among other types of cooperatives handling petroleum products as a sideline, with 558 associations handling a net volume of petroleum products amounting to \$65.6 million. Sixty dairy cooperatives had a net volume of petroleum products amounting to almost \$4.3 million; 6 poultry cooperatives continued to almost \$4.3 million; 6 poultry cooperatives amounting to almost \$4.3 million; 6 poultry cooperatives continued to be the most important among other types of cooperatives and a net volume of petroleum products amounting to almost \$4.3 million; 6 poultry cooperatives

eratives had net sales of \$2.9 million; 6 livestock associations had net sales of \$1.3 million; and 52 cotton associations had net sales of \$1.1 million. The remainder of these net sales of petroleum products made by other types of cooperatives amounted to almost \$1.6 million, and included a small volume of sales made by dry bean, fruit and vegetable, nut, rice, and sugar cooperatives.

Minnesota took over first place in the net value of petroleum products handled by cooperatives, with \$53.3 million, dropping Illinois to second place with \$51.9 million. Iowa stayed in third place with \$50.6 million. This represented an increase for each of these three States.

#### Seed

Seed continued to rank fourth in the value of major supplies handled by cooperatives in 1957-58 (table 39 on page 68). A total of 3,820 cooperatives had gross sales of \$133.4 million.

The net value, after adjusting for duplication resulting from interassociation business, amounted to more than \$95.8 million.

This net value, representing direct purchases by individual patrons, amounted to 71.8 percent of the gross value. The interassociation business of \$37.6 million represented the value at manufacturing or wholesale level of seed purchased by other cooperatives from regional cooperatives and accounted for 28.2 percent of the total gross value. The value of seed cooperatives marketed in 1957-58 was less than they marketed in 1956-57 (table 33).

A total of 1,820 farm supply cooperatives handled seed in 1957-58 with a gross value of \$96.4 million. Their net

Table 33. - Value of seed handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication1
	\$.	1,000
1950-51	123,308	90,451
1951-52	128,788	94,997
1952-53	133,992	101,252
1953-54	126,663	94,487
1954-55	139,017	99,683
1955-56	133,415	97,228
1956-57	137,108	99,979
1957-58 <sup>2</sup>	133,440	95,833

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business. <sup>2</sup>Preliminary.

sales, after adjusting for duplication resulting from interassociation business, amounted to \$64.7 million and represented 67.5 percent of the net value of seed handled by all types of cooperatives.

Grain cooperatives were most important among other types of cooperatives handling seed as a sideline, with 1,415 cooperatives reporting net sales of \$22.1 million. A total of 78 fruit and vegetable cooperatives had a net volume of \$2.3 million; 194 dairy cooperatives had net sales of seed amounting to more than \$2.0 million; 237 cotton associations had net sales of slightly over \$2.0 Dry bean, million. livestock, nut, poultry, rice, sugar, tobacco, wool. miscellaneous marketing, and service cooperatives accounted for the remainder of this seed volume handled by other cooperatives with a net value of \$2.6 million.

Illinois moved out of second place into first place in the net value of seed handled by cooperatives, with almost \$7.2 million, and Iowa moved out of third place and back into second place with more than \$5.9 million. Ohio moved back again from fourth to third place with almost \$5.6 million. California with net sales of \$4,936,260 barely edged out of fourth place New York with net sales of \$4,933,500.

# Other Supplies<sup>7</sup>

This general category includes: Building materials, containers and packaging supplies, sprays and dusts (farm chemicals), meats and groceries, and miscellaneous supplies. These items

<sup>&</sup>lt;sup>7</sup>In addition to the miscellaneous farm supplies covered in this section of the report, cooperatives also purchased for their patrons stocker and feeder animals valued at \$215 million. See discussion on livestock and livestock products, page 37.

combined had a gross value of \$578.6 million. The net value, after eliminating duplication resulting from interassociation business, was almost \$373.4 million.

#### **Building Materials**

A total of 1,498 cooperatives handled building materials in 1957-58 with a gross value of almost \$111.6 million The net value. (table 39 on page 65). after adjusting for duplication resulting from interassociation business, amounted to \$75.9 million. This net value, representing direct purchases by individual patrons, amounted to 68 percent of the gross value. The interassociation volume of almost \$35.7 million represented the value at manufacturing or wholesale level of building materials purchased by other cooperatives from regional cooperatives and amounted to 32 percent of the gross value.

A total of 1,001 farm supply cooperatives handled building materials with a gross value of \$77.5 million. After adjusting for duplication resulting from interassociation business, the net volume of building materials sold by farm supply cooperatives was \$48.8 million.

A total of 441 grain cooperatives handled a net volume of building materials amounting to almost \$24.1 million. A total of 13 livestock cooperatives had net sales of \$1.2 million; 7 poultry cooperatives had net sales amounting to a little more than \$1 million; and 16 dairy cooperatives had net sales of a little more than \$512,000. Dry bean, cotton, fruit and vegetable, sugar, and miscellaneous marketing cooperatives also handled small quantities of building materials. Their total net sales amounted to a little over \$303,000.

Table 34. - Value of building materials handled by cooperatives, 1951-52 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	,000
1951-52	72,953	40,255
1952-53	84,417	55,476
1953-54	89,634	61,809
1954-55	109,570	76,924
1955-56	111,612	78,773
1956-57	117,161	81,807
1957-58 <sup>2</sup>	111,596	75,919

<sup>&</sup>lt;sup>1</sup>This figure is adjusted for duplication resulting from 2intercooperative business.
Preliminary.

The value of building materials handled by farmer cooperatives in 1957-58 was slightly less than in 1956-57 (table 34).

Iowa continued in first place in the net value of building materials handled by cooperatives with \$13.1 million. Indiana stayed in second place with \$10.9 million, and California retained third place with \$6.7 million.

## Containers and Packaging Supplies

A total of 1,045 cooperatives handled containers and packaging supplies in 1957-58 with a gross value of almost \$56.5 million (table 39 on page 66). Net value, after adjusting for duplication resulting from interassociation business, amounted to \$26.8 million, or 47.5 percent of the gross value.

This interassociation business of more than \$29.6 million, representing the value at wholesale or manufacturing level of containers and packaging supplies purchased from regional cooperatives by other cooperatives, amounted to

52.5 percent of the gross volume. A large part of this volume consisted of packing boxes and cartons, paper and plastic bags, frozen food containers, and similar material used by local cooperative packinghouses or processing and locker plants in their own packing or processing operations. This accounted for the very high percentage of interassociation business in containers and packaging supplies.

The gross volume of containers and packaging supplies handled by 395 farm supply cooperatives was almost \$26.1 million. After adjusting for duplication resulting from intercooperative business, their net volume amounted to almost \$3 million, representing 11.5 percent of the total net value of containers and packaging supplies handled by all types of cooperatives.

A total of 187 fruit and vegetable cooperatives had net sales of containers and packaging supplies amounting to almost \$18 million; 219 cotton associations had net sales amounting to almost \$3.5 million. The remainder of these sales of containers and other packaging materials amounted to almost \$2.4 million and these sales were made in small volume by dry bean, dairy, grain, livestock, nut, poultry, rice, sugar, tobacco, wool, miscellaneous marketing, and service cooperatives.

The value of containers and packaging supplies handled by cooperatives in 1957-58 was slightly higher than in 1956-57 (table 35).

California continued in first place with net sales of containers and packaging supplies handled by cooperatives amounting to \$4.8 million. Washington remained in second place with net sales of more than \$4.4 million and Texas took over third place with \$2.7 million,

Table 35. - Value of containers and packaging supplies handled by cooperatives, 1951-52 to 1957-58

Period	Gross	Net value after adjusting for duplication
	\$	1,000
1951-52	44,905	17,767
1952-53	49,757	21,353
1953-54	52,792	25,474
1954-55	50,281	22,640
1955-56	52,808	25,235
1956-57	55,270	26,722
1957-58 <sup>2</sup>	56,459	26,845

<sup>1</sup>This figure is adjusted for duplication resulting from intercooperative business. <sup>2</sup>Preliminary.

dropping Florida to fourth place with \$2.2 million.

#### Sprays and Dusts (farm chemicals)

A total of 2,478 cooperatives handled sprays and dusts (farm chemicals) in 1957-58 with a gross value of \$63.1 million (table 39 on page 68).

Net value, after adjusting for duplication arising from business done between cooperatives, amounted to almost \$43 million and represented 68.1 percent of the total gross value. The interassociation business amounting to almost \$20.2 million represented the value at manufacturing or wholesale level of sprays and dusts (farm chemicals) purchased by other cooperatives from regional cooperatives. This interassociation business represented 31.9 percent of the total gross volume.

A total of 1,410 farm supply cooperatives had a gross volume of sprays and dusts (farm chemicals) amounting to almost \$45 million. The net value, after eliminating duplication resulting from intercooperative business, was

almost \$27.9 million, representing 64.8 percent of the total net value of such products handled by all types of cooperatives.

A total of 190 fruit and vegetable cooperatives had net sales of sprays and dusts (farm chemicals) amounting to almost \$8 million; 516 grain cooperatives had net sales of \$3.1 million; and 157 cotton cooperatives had net sales amounting to \$2.2 million. Dry bean, dairy, livestock, nut, poultry, rice, sugar, tobacco, wool, miscellaneous marketing, and service cooperatives each handled small volumes of sprays and dusts (farm chemicals) with a total net value of \$1.8 million.

The value of sprays and dusts (farm chemicals) handled by cooperatives in 1957-58 was substantially higher than in 1956-57 (table 36).

California took over first place in the net value of sprays and dusts (farm chemicals) handled by cooperatives in 1957-58 with more than \$4 million, dropping Washington to second place

Table 36. - Value of sprays and dusts (farm chemicals) handled by cooperatives, 1951-52 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$	71,000
1951-52	33,153	24,649
1952-53	34,750	23,987
1953-54	37,863	26,583
1954-55	44,731	31,857
1955-56	50,090	35,573
1956-57	57,190	40,707
1957-58 <sup>2</sup>	63,143	42,978

This figure is adjusted for duplication resulting from intercooperative business.

2Preliminary.

with almost \$3.9 million. New York retained third place with \$3.6 million.

#### Meats and Groceries

The gross value of meats and groceries handled by 926 cooperatives in 1957-58 amounted to more than \$58 million (table 39 on page 67). Net value, after adjusting for duplication arising from interassociation business, was more than \$49 million and represented 84.7 percent of the gross value. The interassociation business of almost \$9 million represented the value of meats and groceries purchased from regional cooperatives by other cooperatives and amounted to 15.3 percent of the gross value.

A total of 396 farm supply cooperatives had a gross volume of meats and groceries amounting to almost \$47 million. Their net sales after eliminating duplication resulting from intercooperative business amounted to almost \$38 million and represented 76.7 percent of the net value of meats and groceries handled by all types of farmer cooperatives.

A total of 530 cooperatives of other types handled meats and groceries as a sideline with a net value of more than \$11 million. Ninety-one grain cooperatives had net sales of meats and groceries amounting to more than \$4.2 million. A total of 349 dairy cooperatives had net sales of meats and groceries amounting to more than \$3.8 million. Many dairy cooperatives report purchasing for the convenience of their patrons cheese, butter, ice cream, and other dairy products that these particular cooperatives do not process as a part of their own dairy operations. dairy products purchased at wholesale for retail sales to patrons are included in this category of meats and groceries.

Table 37. - Value of meats and groceries handled by cooperatives, 1951-52 to 1957-58

Period	Gross value	Net value after adjusting for duplication
	\$1	.,000
1951-52	45,787	37,675
1952-53	53,525	45,382
1953-54	57,251	48,050
1954-55	53,716	46,374
1955-56	54,194	46,757
1956-57	57,022	48,782
1957-58 <sup>2</sup>	58,397	49,455

This figure is adjusted for duplication resulting from intercooperative business.

2 Preliminary.

A total of 72 service cooperatives had net sales of meats and groceries amounting to more than \$2.8 million. These service associations handling meats and groceries are comprised almost entirely of cooperative locker plants.

The remainder of these meats and groceries sold by other types of cooperatives amounted to more than \$640,000. These sales were reported by dry bean, fruit and vegetable, livestock, nut, and poultry cooperatives.

The value of meats and groceries handled by cooperatives in 1957-58 was slightly higher than in 1956-57 as shown in table 37.

Missouri continued in first place in the net value of meats and groceries handled by farmer cooperatives with almost \$8.9 million. Minnesota stayed in second place with net sales of \$7.7 million and Wisconsin retained third place with over \$6.2 million.

#### Miscellaneous Supplies

A total of 4,592 cooperatives handled miscellaneous supplies, including plant equipment, automotive supplies, hardware, baby chicks, and other supplies not separately classified, with a gross value of almost \$289 million (table 39 on page 68).

Net value, after adjusting for duplication resulting from business between cooperatives, amounted to \$178.2 million, representing 61.7 percent of the gross value. The interassociation business, amounting to \$110.8 million, represented the value at manufacturing or wholesale level of miscellaneous supplies purchased by other cooperatives from regional cooperatives.

A total of 2,341 farm supply cooperatives handled a gross volume of miscellaneous farm supplies amounting to

Table 38. - Value of miscellaneous farm supplies handled by cooperatives, 1950-51 to 1957-58

Period	Gross value	Net value after adjusting for duplication2
	\$	71,000
1950-51 <sup>3</sup>	449,537	298,607
1951-52	289,785	210,304
1952-53	255,617	190,253
1953-54	235,493	160,399
1954-55	229,944	154,617
1955-56	250,767	163,394
1956-57 <sup>4</sup>	264,834	166,367
1957-58 <sup>5</sup>	288,999	178,197

This commodity group includes plant equipment, automotive supplies, hardware, baby chicks, and other supplies not separately classified.

plies not separately classified.

This figure is adjusted for duplication resulting from intercooperative business.

<sup>5</sup>Preliminary.

Includes the value of building materials, containers and packaging supplies, sprays and dusts (farm chemicals), meats and groceries, as well as miscellaneous supplies not separately classified.

Revised.

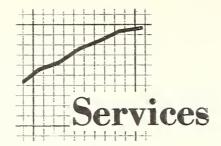
\$230.2 million. Net value of miscellaneous farm supplies handled by farm supply cooperatives, after eliminating duplication resulting from interassociation business, was almost \$136 million, representing 76.3 percent of the total net value of miscellaneous farm supplies handled by all types of cooperatives.

Cooperatives in each of the major commodity groups handled varying amounts of miscellaneous supplies. Most important among these other types handling miscellaneous supplies as a sideline were: 1,290 grain cooperatives with net sales of almost \$25.8 million; 628 dairy cooperatives with net sales of almost \$9.3 million; 109 fruit and

vegetable cooperatives with net sales of more than \$2.6 million; 92 cotton cooperatives with net sales of \$1.5 million; and 35 poultry cooperatives with net sales of almost \$1.2 million.

The value of miscellaneous farm supplies handled by cooperatives in 1957-58 was substantially higher than in 1956-57 (table 38).

Wisconsin moved into first place in the net value of miscellaneous farm supplies handled by farmer cooperatives in 1957-58 with \$13.6 million, dropping Ohio to second place with net sales of almost \$12.5 million. Minnesota retained third place with net sales of \$11.6 million.



An estimated 5,465 cooperatives performed services for patrons in 1957-58 with a value of \$246.6 million (table 39 on page 69). This was an increase of 5.1 percent over service revenue reported in 1956-57.

Storage revenue of more than \$85.6 million represented 34.7 percent of total receipts for services performed by cooperatives for patrons. Cotton ginning revenue, including bagging and ties, amounted to \$25.8 million, or 10.5 percent of total service revenues reported. (If an additional \$3.3 million in bagging and ties reported separately is added, total ginning revenue was \$29.1 million.)

Receipts for trucking, including livestock trucking, amounted to \$25.7 million

and accounted for 10.4 percent of the total service revenue.

Other services cooperatives performed for their patrons included fruit and grain drying, locker plant operations, fruit picking and packing, feed grinding, repair of machinery and equipment, and similar important services. These other services were valued at \$109.5 million and represented 44.4 percent of total receipts for all services.

California ranked first in total receipts for services with more than \$28.5 million. Texas was a close second with \$28 million, while Florida remained in third place with \$18.5 million.

Table 39. - Estimated business of farmer marketing, farm supply, and related service cooperatives by commodity groups, geographic divisions, and States, 1957-58

sions, and States,	1957 - 58	83													
	1	Bean	s and pe	as (dry edil	ole)		Co	tton an	d products				Dairy p	roducts	
	Res.					Estimated number			I		Entireted				
0	of o	mated nu cooperationaling	ives	Estimated value of sales5		of cooperatives		Estimated value of sales5		l of c	ooperati	ives		ed value sales	
Geographic division and State	- "	andling	T		1	-	rand I ing	1			h	andling <sup>4</sup>			
	Head- quar-	Head- quar-	Total	Gross	Net <sup>6</sup>	Head- quar-	Head- quar-	Total	Gross	Net <sup>6</sup>	Head- guar-	Head-	T-4-1	Gross	Ne t 6
	ters	ters out of	in			ters	ters	in			ters	quar- ters	Total		
	State	State	State	\$1,000	\$1,000	State	State	State	\$1,000	\$1,000	In State	out of State	State	\$1,000	\$1,000
Maine	_	T -	_	_	-	-	-	-	_		3	2	5	16,313	16,313
New Hampshire		-	-	-	-	-	-	-	_	_	4	3	7	15,021	15,021
Vermont	1	-	-	-	-	-	-	-	-	-	17	7	24	68, 259	67,688
Massachusetts		-	-	-	-	-	-	-	-	-	7	2	9	19,991	19,991
Rhode Island Connecticut	_				-		] [	-	-	_	1 4	2	3	5,534 19,761	5,534 19,761
donnect teut						ļ	<u> </u>				_ ~	1		19,701	19,701
New England	-	-	-	-	-	-	-	-	-	-	36	-	-	144,879	144,308
	-	l					-								
New York	ι	-	26	5,290	3,430	-	-	-	-	-	99	7	106	437,372	317,783
New Jersey Pennsylvania		_	1	190	190			_		_	31	2 7	5 38	29,704 188,846	29,704 177,466
,						-		ļ. <u> </u>						200,010	177,700
Middle Atlantic	27	-	-	5,480	3,620	-	-	-	-	-	133	-	-	655,922	524,953
01.4											2.1		0.5	100 070	
Ohio Indiana			-	-	-	-	-	-	_	-	31	4	35	128,378	126,805
Illinois	-	_	-	-	-		_	-	_	-	15 47	10 6	25 53	83, 175 103, 322	76,886 102,693
Michigan	,	_	18	8,053	5,416	-	-	-	_	_	34	4	38	196,523	173,823
Wisconsin	-	-	-	-	-	-		-	-	-	330	9	339	495,017	404,853
				0.05-	6 1 - 1						1.5-				0.00
East North Central	18	-	-	8,053	5,416	-	-	-	-	-	457	-	-	1,006,415	885,060
Minnesota	-	-	_			-	-	_	_	-	454	2	456	431,772	287,618
Iowa	-	-	-	-	-	_	-	_	_	_	201	6	207	172,423	132,707
Missouri	-	-	-	-	-	1	3	4	1,335	1,238	84	1	85	68,115	67,157
North Dakota	2	-	2	239	239	-	-	-	-	-	34	4	38	24,101	19,238
South Dakota	-	-	-	1/4	14	-	-	-	-	-	53	3	56	25,401	23,416
Nebraska Kansas	-	1	1	14	14	2		2	18	18	53 31	1 3	54 34	32,210 52,058	32,210 52,058
Ransas		_				-	_		10	10	31		34	32,038	32,038
West North Central	2	-	-	253	253	3		-	1,353	1,256	910	-	-	806,080	614,404
						<del>                                     </del>									
Delaware		-	-	-	-	-	-	-	-	-	-	1	1	4,262	4,262
Maryland Virginia		_	_	_	-	-	_	_	-	-	19	4	7 23	52,983	52,414
West Virginia		-	_	_	_			_	_		19	7	8	47,649 14,744	47,649
North Carolina		-	-	-	_	3	-	3	7,645	7,645	14		14	36,793	36,793
South Carolina	-	-	-	-	-	1	1	2	692	487	4	2	6	14,911	14,911
Georgia		-	-	-	-	9	-	9	8,257	6,203	13	1	14	18,602	18,602
Florida		-	-	-	-	1	-	1	20	20	6	-	6	36,256	36,256
South Atlantic		_	_	_	_	14	_	_	16,614	14,355	60	_	_	226,200	225,631
									10,01-	14,555				220,200	223,031
Kentucky	-	-	-	-	-	-	-	-	-	-	6	7	13	28,104	28, 104
Tennessee		-	-	-	-	3	1	4	1,636	1,533	7	4	11	28,192	27,249
Alabama	ĺ	-	-	-	-	9	1	10	15,768	12,174	1	-	1	2,459	2,459
Mississippi	•	-	-	-	-	77	3	80	64,585	62,501	7	2	9	18,927	18,927
East South Central	_	_	-	-	-	89	-	-	81,989	76,208	21	_	-	77,682	76,739
						-				,				11,111	11,101
Arkansas	-	-	-	-	-	38	3	41	13,836	12,592	1	1	2	8,731	8,731
Louisiana	-	-	-	-	-	6	4	10	5,383	5,177	3	-	3	1,918	1,918
Oklahoma Texas	-	-	-		-	68 340	-	68 340	18,805	15,787	18 10	4	22	25,787	25,716
Ivau		_		-	_	540		540	187,754	163,129	10	-	10	93,956	93,956
West South Central	-	-	-	-	-	452	-	-	225,778	196,685	32	-	_	130,392	130,321
										-	<del> </del>			1	
Montana Idaho	-	2	2	217	2 526	-	-	-	-	-	8	1	9	3,687	3,406
Wyoming	2	3	5	3,761 2,552	2,536 1,328		-	-	-		11 2	3	14	42,925	34,800 2,251
Colorado	11	1	12	3,456	2,581		_	_			8	2	10	21,736	21,660
New Mexico	1	-	1	105	105	21	3	24	19,059	18,919	-	1	1	190	190
Arizona	-	-	-	-	-	2	4	6	30,418	26,824	3	-	3	13,657	13,657
Utah	-	-	-	-	-	1	-	1	6	6	11	-	11	27,364	27,364
Nevada	-	_	_	-	-	-	-	-	-	-	2	•	2	2,463	2,463
Mountain	16	-	_	10,091	6,592	24	-	-	49,483	45,749	45	_	_	114,273	105,791
				,	-,-,-				.,,,,,,,,		-				100,771
Washington	3	-	3	1,484	1,484	-	-	-	-	-	19	2	21	95,310	58,090
Oregon	- 4	(7)	(7)	(7)	(7)	-	-	-		70 513	28	3	31	42,755	32,479
California	4	-	4	9,337	9,337	31	-	31	85,598	78,248	30	1	31	190,765	115,385
Pacific	7	-	_	10,821	10,821	31	-	-	85,598	78,248	77	_	-	328,830	205,954
				10,021	20,021	J.	_		03,350	, 0, 240	//			520,030	200,004
UNITED STATES	70	-	-	34,698	26,702	613	-	-	460,815	412,501	1,771	-	-	3,490,673	2,913,161
Alaaka														<del> </del>	
Alaska	-	-	- 1	-	-	-	-	-	-	-	, 2	-	2	181	(8)
ueactt		-	-	-			-	-	<u>-</u>	-	-	-	-	-	-
TOTAL	70		_	34,698	26,702	613	-	_	460,815	412,501	1,773		_	3,490,673	2,913,161
See and a 5 and 2 and 2					,	k			,					1,,,,,,,,	,,,,,,,,,

See end of table for footnote references. Table continued on following page.

61

Table 39. - Estimated business<sup>2</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

				i vegetables			ns, meal, ar	d oil	Livestock and livestock products						
Geographic division and State		imated n cooperat handling	ives	Estimat of	Estimated value of sales			ber ves		ed value ales5	of c	mated nu cooperat nandling	ives	Estimated of sa	l value les
an State	Head- quar- ters	Head- quar- ters out of	Total in State	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total in	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>
	State	State		\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000	State	out of State	State	\$1,000	\$1,000
Maine		1	8	20,448	16,290	1	-	1	338	338	1	-	1	3	
New Hampshire	2	-	2	543	543	-	-	-	-	-	-	-	-	-	
Vermont	2	-	2	365	365	-		-	-	-	1	-	1	25	2
Massachusetts	3	-	3	13,141	13,141	-	-	-	-	-	1	1	2	562	56
Rhode Island	-	-		1 000	1 000	-	-	-	-	-	-	-	-	-	
Connecticut	4	-	4	1,282	1,282	_	*	-	-	-	1	-	1	31	3
New England	18	-	-	35,779	31,621	1	-	-	338	338	4	-	-	621	62
New York	32	1	33	24,959	24,524	28	-	28	9,894	6,407	4		,	2/ 570	10.05
New Jersey	16	2	18	23,813	23,775	6	1	7	1,444	1,371	3	1	4 4	24,578 3,781	18,95
Pennsylvania		2	18	37,224	36,949	22	1	23	2,535	1,591	9	3	12	5,136	3,78
				0.,			-		2,333	1,551			12	5,130	3,03
Middle Atlantic	64	-	-	85,996	85,248	56	-	-	13,873	9,369	16	-	-	33,495	27,77
Ohio	17	1	18	14,822	14,822	184	-	184	156,253	106,071	8	3	11	181,810	176,19
Indiana	4	-	4	387	387	102	4	106	167,121		8	8	16	112,093	111.37
Illinois	9	1	10	2,695	2,451	239	3	242	314,067	231,915	33	5	38	207,272	169,85
Michigan		2	36	17,335	17,335	83	-	83	44,022		8	2	10	36,907	36,08
Wisconsin	9	1	10	8,572	8,572	50	1	51	3,953		91	3	94	80,299	51,23
East North Central	73	_	_	43,811	43,567	658	_	_	685,416	470,300	148	-	_	618,381	544,75
	-			-,	-,,,,,,,	-			, , , , ,	,500				310,301	344,73
Minnesota	11	-	11	3,090	3,090	237	2	239	231,775	150,643	175	5	180	169,853	125,70
Iowa	3	-	3	470	470	290	4	294	244,955	178,125	48	9	57	108,500	106,97
Missouri	8	2	10	505	492	94	5	99	73,034	49,179	36	4	40	72,469	71,91
North Dakota	2	-	2	1,228	1,228	291	1	292	320,822	184,394	41	6	47	29,573	24,55
South Dakota	-	-	-	-	-	156	5	161	113,792	70,995	6	5	11	18,973	18,13
Nebraska	1	-	1	1,662	1,662	210	1	211	130,228	94,302	5	8	13	65,719	64,61
Kansas	1	-	1	156	156	249	5	254	171,273	110,215	7	8	15	14,400	14,12
West North Central	26	-	-	7,111	7,098	1,527	-	-	1,285,879	837,853	318	-	-	479,487	426,02
Delaware	4	-	4	4,758	4,758	9	1	10	3,181	2,767	_	-	-	_	
Maryland	4	1	5	1,112	999	13	1	14	4,498		-	-	_	_	
Virginia	5	1	6	1,867	1,479	13	- 1	13	7,343	6,024	23	1	24	16,306	16,30
West Virginia	2	1	3	149	93	2	-	2	131	131	12	2	14	7,871	7,78
North Carolina	10	-	10	872	872	3	-	3	2,303	2,303	6	-	6	3,417	3,41
South Carolina	6	1	7	4,702	3,568	3	2	5	1,230	1,215	2	1	3	1,037	1,03
Georgia	4	1	5	3,360	2,037	8	-	8	6,176	4,819	6	-	6	7,416	7,41
Florida	67	2	69	201,032	127,118	2	1	3	803	743	3	-	3	5,307	5,30
South Atlantic	102	-	-	217,852	140,924	53	-	-	25,665	21,724	52	-	-	41,354	41,26
Vantualey	12		12	1 259	1 250	8	,	9	2 606	1 076	1.2	,	1.7	20 072	20.00
Kentucky Tennessee	6	_	6	1,258 1,457	1,258	ů	1 -	1	2,606	1,876	13	4	17	20,973	20,89
Alabama	3		3	1,437	199	6	1	7	2 057	1 0/1	5	-	3	5,059	5,05
	2	-	2	10	10	17	1 1	17	2,957 6,543	1,041	3	1	6	7,400	7,38
Mississippi	-	-				-	-			6,543		1	4	8,385	8,38
East South Central		-	-	2,924	2,924	32	-	-	12,108	9,462	24	-	-	41,817	41,71
Arkansas	6	1	7	1,253	1,253	12	-	12	4,242	3,726	1	1	2	192	19
Louisiana	9	-	9	1,162	1,162	1	-	1	237	237	-	-	-	-	1
Oklahoma	4	-	4	108	108	95	3	98	190,839	56,430	2	4	6	22,119	21,20
Texas	20	1	21	4,005	3,627	91	1	92	83,215	49,269	5	4	9	34,146	34,07
West South Central	39	-	-	6,528	6,150	199	-	-	278,533	109,662	8	-	-	56,457	55,47
Montana	2	-	2	550	550	53	2	55	103,588	47,776	2	8	10	24,075	23,35
Idaho	7	2	9	13,191	10,734	10	5	15	27,017	15,738	9	3	12	4,159	4,12
Wyoming	-	-	-	-	-	5	1	6	3,268	2,718	-	4	4	4,279	4,24
Colorado	25	ş 1	26	18,981	12,363	26	6	32	26,975	19,023	2	3	5	39,593	39,57
New Mexico	4	-	4	865	865	3	1	4	3,153	2,601	-	2	2	3,981	3,97
Arizona	6	4	10	14,772	4,491	-	-	-	-		-	2	2	4,909	4,90
Utah	21	-	21	2,964	2,964	3	-	3	3,327	740	2	-	2	18,363	18,36
Nevada	-	-	-	-	-	-	-	-	-	-	-	2	2	845	84
Mountain	65	-	-	51,323	31,967	100	-	-	167,328	88,596	15	-	-	100,204	99,39
Washington	53	3	56	60,883	47,747	39	1	40	109,317	90,689	3	-	3	3,600	3,52
Oregon	24	3	27	62,367	53,463	22	1	23	36,658	33,032	2	1	3	381	38
California	272	-	272	594,770	336,540	5	1	6	6,610	6,582	3	1	4	58,197	58,10
Pacific	349	_	-	718,020	437,750	66	_		152,585	130,303	8	-	_	62,178	62,00
			,												
UNITED STATES		-	-	1,169,344	787,249	2,692	-	-	2,621,725	1,677,607	593	-	-	1,433,994	1,299,02
Alaska	1	-	1	(8)	(6)	-	-	-		-	-	-	-	-	
Hawaii	8	-	8	1,185	1,010	-	-	-	-	- 1	_	-	-	-	

See end of table for footnote references. Table continued on following page.

Table 39. - Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States, i	1937-30	- 0								_							
	-			Yuts	Poultry prod					products			Rice				
Geographic division and State	Est of	imated r cooperat handling	tives	Estimate of sa	ed value ales5	of	mated no cooperat handling	ives	Estimate of s			imated n coopera handling	tives	Estimat of s	ed value ales5		
	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total in State	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>		
	State	out of State	State	\$1,000	\$1,000	State	out of State		\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000		
Maine New Hampshire		-	-	-	-	2	-	2	583	583	-	-	-	-	-		
Vermont		_	_	_		1 1	2 -	3	3,600	3,480		_	_	_	-		
Massachusetts	-	-	-	-	-	4	1	5	12,845	12,591	-	-	_				
Rhode Island		-	-	-	-	;	-	-	-	-	-	-	-	-	-		
Connecticut	-	-	-	-	-	6	2	8	8,200	7,943		-	-	-	-		
New England	-	-	-	-	-	14	-	-	25,238	24,607	-	-	-	-	-		
New York	1	-	-	-	-	14	-	14	26,838	24,993	-	-	-	-	-		
New Jersey Pennsylvania		_	-	-	-	13	2	15	28,610	28, 221	-	-	-	-	-		
Tellisy I valida		_	_			11		14	19,816	19,516	-	-	-	-	-		
Middle Atlantic	-	-	-	-	-	38	-	-	75,264	72,730	-	-	-	-	-		
Oh10	1	-	-	-	-	14	1	15	29,239	22,277	-	-	-	-	-		
Indiana Illinois		_	_	_	_	7 10	2	7 12	783 1,514	783 946		-	-	-	-		
Michigan		-	-	_	_	17	_	17	4,813	4,813		-	-	-			
Wisconsin		-	-	-	-	19	2	21	17,712	12,521	-	-	-	-	-		
East North Central	_	-	-	-	-	67	-	-	54,061	41,340	-	-	-	-	-		
Minnesota	_	-	_	-	-	124	1	125	39,542	28,267	-	-	-	_	_		
Iowa	_	-	-	-	-	24	-	24	9,660	9,660	-	-	-	_	-		
Missouri North Dakota	45	-	45	144	144	152 17	-	152	15,140	6,642	-	-	-	-	-		
South Dakota	-	_		_		33	1 1	34	1,071 6,865	898 6,808	_		-	_	_		
Nebraska	-	-	-	-	-	48	ı	49	10,084	8,379	_	-	_	_	_		
Kansas	1	-	1	12	12	27	1	28	6,267	6,267	-	-	-	-	_		
West North Central	46	-	-	156	156	425	-	-	88,629	66,921	-	-	-	-	-		
Delaware	-	-	-	_	-	_	-	-	_		-		_	_			
Maryland		-	-	-	-	3	-	3	2,358	2,358	-	-	-	_	-		
Virginia West Virginia	1 -	_	1	4,776	4,776	6	3	9	19,033	18,650	-	-	-	-	-		
North Carolina	2	1	3	5,955	5,955	9	2	2 10	5,105	5,078	-	_	-	_	_		
South Carolina		3	3	770	610	4	1	5	655	655	-	_	_	_	_		
Georgia	9	/ <del>-</del>	9	24,315	22,879	7	-	7	11,975	3,240	-	-	-	-	-		
Florida	3	1	4	5,735	5,575	5	-	5	2,533	2,533	-	-	-	-	-		
South Atlantic	15	-	-	41,551	39,795	34	-	-	55,420	45,617	-	-	-	-	-		
Kentucky		-	-	-	-	1	-	1	66	66	-	-	-	-	-		
Tennessee Alabama	4	1 1	5 1	119	119	3 6	1	7	746	122	-	-	-	-	-		
Mississippi	1	1	2	4,860 190	4,222	6	1 -	6	12,021	7,691 670	3		3	1,698	1,698		
East South Central		_	-	5,169	4,371	16	-	-	13,503	8,549	3	_	-	1,698	1,698		
Arkansas	_	(7)	. (7)	(7)	(7)	2	1	3	2,399	2,361	16	_	16	35,315	35,315		
Louisiana	-	1	1	188	28	1	-	1	5	5	18	-	18	14,073	9,647		
Oklahoma	5	2	7	4,312	4,312	14	-	14	1,261	1,261	-	-	-	-	-		
Texas	5 10	1	6	1,348 5,848	5 210	34	-	17	1,842	1,642	16	1	17	61,631	43,927		
Montana	-	-	-	5,040	5,210	34	-	3	5,507	5,269	50	-	-	111,019	88,889		
Idaho	-	-	-	-	_	1	2	3	1,080	992		-	-	-	-		
Wyoming	-	-	-	-	-	1	-	1	2	2	-	-	-		-		
Colorado New Mexico	-	1	1	77	77	2	-	2	2,911	2,911	-	-	-	-	-		
Arizona	-	_	1	-		1	1	1 1	13 246	13 246	-	_	-	-	-		
Utah	-	-	-	-	-	4	-	4	12,548	8,285	-	_	-	-	_		
Nevada	-	-	-	-	-	-		-	-	-		-	-	-	-		
Mountain	-	-	-	77	77	12	-	-	16,886	12,535	-	-	-	-	-		
Washington	1	1	2	187	109	3	1	<b>^</b> 4	17,436	16,743	-	_	-	-	-		
Oregon	7	-	7	2,860	1,639	3	2	5	9,301	7,276	-	-	-	-			
California	25	-	25	70,240	41,715	16	1	17	55,103	43,851	6	-	6	54,425	54,425		
Pacific	33	-	-	73,287	43,463	22	-	-	81,840	67,870	6	-	-	54,425	54,425		
UNITED STATES	109	-	-	126,088	93,072	662	-	-	416,348	345,438	59	-	•	167,142	145,012		
Alaska Hawaii	-	-	-	-	-	_ 1	-	1	(8)	(BJ (9)	-	-	-	-	-		
TOTAL	109	-		126,088	93,072	664	_		416,348	345,438	59	_	_	167,142	145,012		
				,000	73,072	004			710,340	343,430	77			107,142	143,012		

See end of table for footnote references. Table continued on following page.

			Sugar	products				To	bacco				Wool an	d mohair	
Geographic division and State	Estimated nu of cooperati handling		ives	Estimate of s		Estimated number of cooperatives handling4		ives	Estimated value of sales5		Estimated number of cooperatives handling4		Estimated value of sales5		
	Head- quar- ters	Head- quar- ters	Total	Gross	Ne t <sup>6</sup>	Head- quar- ters	Head- quar-	Total	Gross	Ne t <sup>6</sup>	Head- quar-	Head- quar-	Total	Gross	Ne t <sup>6</sup>
	in State	out of State	State	\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000	ters in State	ters out of State	in State	\$1,000	\$1,000
Maine	1	-	-	-	-	-	-	-	-		1	1	2	60	60
New Hampshire Vermont	-	-			_		-	_	-	-	-	1 2	1 2	5	5
Massachusetts	-	-	_	_	_	1	_	1	854	854	2	-	2	10123	10123
Rhode Island	-	-	-	_	-	1 -	_		-	-	-		_	125	123
Connecticut	-	-	-	-	-	-	1	1	1,282	1,282	-	-	-	-	-
New England	-	-	-	-	-	1	-	-	2,136	2,136	3	-	-	194	194
New York	2	_	2	317	317	-	-		_	_	3	1	4	173	94
New Jersey	-	-	-	_	-	-	-	-	_	_	1	-	] ]	1/5	
Pennsylvania	-	-	-	-	-	-	-	-	-	-	29	1	30	535	535
Middle Atlantic	2	-	-	317	317	-	-	-	-	_	32	-	-	708	529
Ohio	2	-	2	611	611	1	1	2	670	670	_		E	1 225	1 225
Indiana	_	_		011	011	1 1	2	2	540	540	5	1	5	1,335 1,030	1,335
Illinois	-	-	-	_	-	-	-	-	-	-	5	-	5	807	807
Michigan	6	-	6	9,606	9,606	-	-	-	-	-	2	1	3	483	483
Wisconsin	1	-	1	843	843	2	-	2	1,369	1,369	6	-	6	649	649
East North Central	9	-	-	11,060	11,060	3	-	-	2,579	2,579	19	-	-	4,304	4,304
Winneseta			3	1 / 57	1 / 57						1		1.		
MinnesotaIowa	3	-	3	1,457 6,589	1,457	-	] -	-	_	_	11 2	-	11 2	1,741	955
Missouri	-	_	-	0,303	0,505	1	1	2	771	771	67		67	680	458 494
North Dakota	-	1	1	657	657	-	-		-	- ''-	4	-	4	592	592
South Dakota	1	-	1	786	786	-	-	-	-	-	1	1	2	3,568	1,968
Nebraska	2	-	2	8,362	8,362	-	-	-	-	-	1	1	2	765	542
Kansas	-	-	-	-	-	<u> </u>	-	-	-	-	-	1	1	560	560
West North Central	7	-	-	17,851	17,851	1	-	-	771	771	86	-	-	8,754	5,569
Delaware	-	-	-	-	-	2	-	-	- (75	- 675	-	-	-	-	<del>-</del>
Virginia	-		_	_		5	6	2 11	5,675 11,035	5,675 11,035	17	1 -	1 17	<sup>11</sup> 468	112 <sub>4</sub> 38
West Virginia	_	_	_		_	-	1	1	97	97	38	2	40	<sup>12</sup> 987	12516
North Carolina	-	-	_	-	_	7	7	14	56,206	56,206	-	_	-	307	1
South Carolina		-	-	_	-	- 1	2	2	7,851	7,851	-	-	-	_	-
Georgia	-	-	-	-	_	1	2	3	7,239	7,239	-	-	-	-	-
Florida	2	-	2	1,222	1,222	1	1	2	1,577	1,577	-	-	-	-	-
South Atlantic	2	-	-	1,222	1,222	16	-	-	89,680	89,680	55	-	-	1,495	958
Kentucky	1	-	1	5	5	8	3	11	35,319	35,319	3	1	4	690	354
Tennessee	-	_	-	-	- 1	9	4	13	14,676	14,676	22	-	22	405	405
Alabama	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mississippi	-	-	~	-	- !	-	-	-	-	-	7	-	7	168	168
East South Central	1	-	-	5	5	17		-	49,995	49,995	32	-	-	1,263	927
Arkansas	-	-	-	-	-	-	-	-	-	-	1	-	1	1	1
LouisianaOklahoma	9	-	9	12,343	12,343	-	-	-	-	-	1	1	2	116	116
Texas		_	-	_		_	-	-	_	-	2	1 1	3	210 417	210 417
West South Central	9	_	-	12,343	12,343		_	_		_	4	-	_	744	744
Montana	- 5		5	9,880	9,880	_	-	-	-	-	22	-	22	2,088	2,088
Idaho	10	1	11	10,647	10,647	_	-	-	-	_	18	2	20	1,417	1,417
Wyoming	2	-	2	6,400	6,400	-	-	- 1	-	-	6	-	6	1,193	1,193
Colorado	3	-	3	23,857	23,857	-	-	-	-	-	3	1	4	43	43
New Mexico	-	-	-	- 17	-	-	-	-	-	-	1	-	1	110	110
Arizona	9	1	1 9	17 5,460	17 5,460		-	-	-	_	1 2	_	1 2	94 475	94 475
Nevada	-	_	-	2,400	- 5,400		_	_	-	_	2	-	2	475 455	475
ountain	29	-	-	56,261	56,261	-	_	-	_		55	_	_	5,875	5,875
															-
Washington	1	-	1	9,241	9,241	-	-	-	-	-		1	1	140	140
OregonCalifornia	1 4	1	2 4	3,561 <sup>13</sup> 237,827	3,561 237,827	-	-	-	-	-	1 2	1	1 3	220 165	220
Callininia	-4		4	231,021	231,021	-	-	-	•	•		1	3	165	165
	6		-	250,629	250,629	-	-	-	-	-	3	-	-	5 <b>25</b>	52
acific		-	_	<sup>13</sup> 349,688	<sup>13</sup> 349,688	38	-	-	145,161	145,161	289	-	-	23,862	19,72
Pacific UNITED STATES	65													-	
	-	- 1	1	(13)	(13)	-	-	-		-	-	-	-	-	

See end of table for footnote references. Table continued on following page.

Table 39. - Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States, 1	957 - 58	83 - Coi													
			Miscel	laneous 14			Total	farm pro	oducts marke	ted		Bu	ilding	materials	
Geographic division	of of	imated nu cooperati handling	ves	Estimated of sal		of co	ated num operativ ndling4		Estimate of sa		of co	ated num operation		Estimated of sa	
and State	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>
	in State	out of State	State	\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000
Maine	1	-	1	1	1	11	4	15	37,746	33,588	5	2	7	296	59
New Hampshire	-	- 1	-		-	7	6	13	19,169	19,049	-	2	2	13	(15)
Vermont	-	-	-	-	-	18	9	27	68,665	68,094	1	2	3	7	4
Massachusetts	-	-	-	-		18	4	22	47,516	47,262	7	1	8	356	71
Rhode Island	-	- 1	-	160	3/0	1	2	3	5,534	5,534	-	1	1	2	-
Connecticut	1	-	1	140	140	14	4	18	30,696	30,439	4	2	6	18	10
New England	2	-	-	141	141	69	-	-	209,326	203,966	17	-	-	692	144
New York	32	-	32	11,871	9,758	177	9	186	541, 292	406, 259	201	1	202	4,652	1,925
New Jersey	1	-	1	185	185	35	7	42	87,537	87,037	14	1	15	581	229
Pennsylvania	3	-	3	226	226	109	15	124	254,508	241,512	55	2	57	2,811	887
Middle Atlantic	36	-	-	12,282	10,169	321	-	-	883,337	734,808	270	-	-	8,044	3,041
Ohio	11	_	11	732	732	254	10	264	513,850	449,520	102	-	102	8,941	5,426
Indiana	22	-	22	208	208	131	25	156	365,337	291,347	94	2	96	18,520	10,877
Illinois	5	1	6	572	572	332	16	348	630,249	509,239	114	4	118	8,290	5,184
Michigan	6	-	6	531	531	166	9	175	318,273			4	68	5,699	3,547
Wisconsin	6	-	6	4,473	4,473	487	15	502	612,887	488,174	80	2	82	2,784	1,721
Poot Name Control	50			6 516	6 536	1 270	_		2 ///0 500	2 01/ 00/	1,51			// 22/	26 755
East North Central	-	-	-	6,516		1,370	-	-	2,440,596		-	-	-	44,234	26,755
Minnesota	5	1	6	140 54	140 54	897 524	11	908 543	879,370 543,499		1	3 5	70 171	5,124	4,132
Iowa Missouri	44		44	1,958	1,958	216	14	230	234,151	435,034 199,987	72	1	73	14,045 3,220	13,115 1,708
North Dakota	3		3	687	687	374	12	386	378,970	,-		4	28	5,026	4,910
South Dakota	2	-	2	313	313	217	14	231	169,698			5	43	3,936	3,799
Nebraska	3	_	3	13	13	267	12	279	249,057	210,099	K	2	66	3,386	2,786
Kansas	3	1	4	66	66	275	17	292	244,810			3	52	2,115	1,384
								-				-			
West North Central	63	-		3,231	3,231	2,770	-	-	2,699,555	1,981,385	480	-	-	36,852	31,834
Delaware	-	-	-	-	-	13	2	15	12,201	11,787		-	-	-	-
Maryland	2	-	2	248	248	28	7	35	66,914	65,420	1	-	4	48	48
Virginia	-	- !	-	-	-	81	15	96	108,477	106,357		1	13	2,591	678
West Virginia	2	-	2	30	30	52	14	66	29,114			-	2	20	20
North Carolina South Carolina	2	-	2 1	15 1	15 1	42 17	8	51 25	126,967 31,849	126,309 30,335		2	63	2,367 784	1,161 784
Georgia	2		2	961	961	49	4	53	88,301	73,396		ī	7	547	102
Florida	3	-	3	146	146	92	3	95	254,631			-	3	23	23
1101111				2.0						100, 157					
South Atlantic	12	-	-	1,401	1,401	374	-	-	718,454	622,576	107	-	-	6,380	2,816
Kentucky	1	-	1	36	36	52	16	68	89,057	87,910		-	4	94	94
Tennessee	1	-	1	23	23	57	10	67	52,315	50,645		-	26	804	504
Alabama	2	-	2	362	362	26	2	28	46,026			-	5	29	22
Mississippi	1	-	1	1,140	1,140	112	6	118	102,316	100,069	16	2	18	820	182
East South Central	5	-	-	1,561	1,561	247	-	-	289,714	274,155	51	-	-	1,747	802
Arkansas	2	-	2	82	82	68	7	75	66,051	64,253	10	2	12	527	284
Louisiana	-	-	- 1	_	_	46	5	51	35,425			_	1	1	1
Oklahoma	3	-	3	77	77	170	13	183	263,518	125,104		3	14	852	367
Texas	5	-	5	588	588	463	8	471	468,902	391,501	6	-	6	212	94
West South Central	10	-	-	747	747	747	-	-	833,896	611,491	28	-	-	1,592	746
Montana	6	_	6	255	255	93	12	105	144,426	87,434	8	1	9	574	574
Idaho	2	2	4	407	364	65	19	84	104,604			2	9	199	184
Wyoming	1		1	25	25	16	6	22	19,970			2	3	33	6
Colorado	2	-	2	13	13	71	13	84	137,565			2	13	633	408
New Mexico	-	-	-	-	- :	31	8	39	27,553			1	1	26	1
Arizona	-	-	-	-	-	12	12	24	64,113	50,237	2	1	3	1,176	721
Utah	2	-	2	259	259	53	-	53	70,766			1	3	353	100
Nevada	-	-	-	-	<b>-</b>	4 -	2	6	3,763	3,763	-	-	-	-	<u> </u>
Mountain	13	-	-	959	916	345	-	-	572,760	453,753	31	_	-	2, 994	1,994
Washington	8		8	4,432	4,078	124	9	133	302,030	231,844	17	2	19	975	568
Oregon	11	1	12	5,572	3,604	90	111	101	163,675			ī	17	541	512
California	1	i	9	15,549	14,428	398	5	403	1,378,586			2	29	7,545	6,707
	<u> </u>			,	,	-	ļ <u> </u>	,,,,	-,,-	330,000		ļ <u>-</u>		.,	-,,,,,,
Pacific	27	-	-	25,553	22,110	612	-	-	1,844,291	1,364,102	60	-	-	9,061	7,787
UNITED STATES	218	-	-	52,391	46,792	6,855	-	-	10,491,929	8,261,132	1,498	-	-	111,596	75,919
Alaska Hawaii	2	-	- 2	<b>-</b>	(9)	2 11	1	2 12	(8) 3,213	(8) 3,038	1	-	1 -	(8)	(8)
TOTAL	220	-	-	52,391	46,792	6,868	-	-	0,495,142		1,499	-	-	111,596	75,919

See end of table for footnote references. Table continued on following page.

Table 39. - Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States, 1	957 - 58	8 <sup>3</sup> - Co	ntinue	d											
	(	Container	s and p	ackaging supp	plies		Farm m	achinery	and equipm	ent			Fe	ed	
Geographic division	of	imated nu cooperat handling	ives	Estimate of sa	d value les	of c	mated nu coperati andling	ves		ed value ales	of c	ated nur poperati andling#	ves	Estimate of sa	d value
and State	Head- quar- ters	Head- quar- ters	Total	Gross	Ne t <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>	Head- quar- ters	Head- quar- ters	Total	Gross	Net <sup>6</sup>
	in State	out of State	State	\$1,000	\$1,000	in State	out of State	State	\$1,000	\$1,000	State	out of State	State	\$1,000	\$1,000
Maine	4	1	5	1,989	1,989	2	3	5	530	448	7	2	9	8,943	8,349
New Hampshire	-	2	2	8	8	2	2	4	85	70	1	3	4	3,284	2,947
Vermont	3	2	5	183	183	3	3	6	127	123	7	2	9	6,797	6,625
Massachusetts	8	-	8	76	76	8	4	12	530	364	11	_	11	18,613	15,863
Rhode Island	-	_	-	-	-	-	1	1	3	1	-	2	2	1,620	1,409
Connecticut	7	1	8	72	72	6	1	7	396	386	11	4	15	16,868	14,708
												-		-	
New England	22	-	-	2,328	2,328	21	-	-	1,671	1,392	37	<b>-</b> .	-	. 56,125	49,901
New York	210	-	210	892	637	210	3	213	7,834	4,679	222	1	223	121,247	85,584
New Jersey	33 51	1	34	1,970	1,880	21	3	24	1,772	874	27	2	29	47,462	32,627
Pennsylvania	21	1	52	1,166	879	67	6	73	4,089	2,786	81	4	85	77,776	54,734
Middle Atlantic	294	-	-	4,028	3,396	298	-	-	13,695	8,339	330	-	-	246,485	172,945
Ohio	19	-	19	717	717	110	2	112	9,883	7,522	197	1	198	44,833	32,232
Indiana	5	-	5	21	21	94	5	99	6,965	5,139	112	1	113	44,228	25,237
Illinois	41	2	43	767	294	79	8	87	4,562	2,919	268	5	273	51,044	36,355
Michigan	33	1	34	939	935	68	5	73	2,956	2,503	127	5	132	26,278	20,396
Wisconsin	34	2	36	606	188	128	8	136	7,584	5,288	241	9	250	43,805	31,548
							-								
East North Central	132	-	-	3,050	2,155	479	-	-	31,950	23,371	945	-	-	210,188	145,768
Minnesota	59	1	60	1,088	367	177	3	180	7,323	4,508	582	4	586	47,182	35,928
Iowa	27	1	28	259	190	75	7	82	2,871	2,484	338	7	345	54,450	40,382
Missouri	12	2	14	57	55	53	4	57	2,402	1,520	200	1	201	71,529	42,748
North Dakota	10	1	11	35	22	85	4	89	4,209	1,965	254	. 8	262	6,045	4,252
South Dakota	3	1	4	29	5	40	4	44	2,240	1,342	174	9	183	7,131	5,916
Nebraska	8	2	10	195	26	75	3	78	2,907	2,394	223	4	227	12,594	11,181
Kansas	6	1	7	59	59	48	5	53	1,651	1,442	250	8	258	20,784	18,500
West North Central		-	-	1,722	724	553	-	-	23,603	15,655	2,021	-	-	219,715	158,907
Delaware		-	3	40	40	-	1	1	2	2	9	2	11	13,432	9,935
Maryland		1	4	13	13	5	2	7	1,234	1,234	36	2	38	18,792	13,705
Virginia	7	1	8	52	52	8	3	11	1,778	1,135	64	1	65	45,687	33,288
West Virginia	-	1	1	(15)	(15)	-	3	3	100	100	24	1	25	13,797	9,664
North Carolina	9	-	9	85	85	66	3	69	2,900	2,161	68	2	70	23,169	15,025
South Carolina	4	1	5	369	369	18	3	21	631	470	19	2	21	6,665	4,004
Georgia	6	1	7	57	57	13	2	15	973	812	45	2	47	19,143	7,256
Florida	15	-	15	7,082	2,200	6	1	7	504	504	12	1	13	3,334	2,177
				-											
South Atlantic	47	-	-	7,698	2,816	116	-	-	8,122	6,418	277	-	-	144,019	95,054
Kentucky	2	_	2	102	102	4	2	6	48	48	43	2	45	17,789	12,066
Tennessee	5	1	6	19	19	27	5	32	896	775	86	4	90:	10,218	7,218
Alabama	5	1	5	18	18	9	1	10	171	160	32	i	33	8,749	5,191
Mississippi	28	_	28	292	292	22	2	24	801	594	5 3	4	57	8,846	5,048
MISSISSIPPI											-			0,0.0	
East South Central	40	-	-	431	431	62	-	-	1,916	1,577	214	-	-	45,602	29,523
Arkansas	14	-	14	149	133	15	2	17	457	142	42	3	45	21,981	10,135
Louisiana	11	1	12	198	184	4	-	4	58	55	11	2	13	1,147	381
0klahoma	34	2	36	584	317	19	3	22	951	884	136	5	141	11,320	8,626
Texas		1	171	3,935	2,716	51	1	52	657	602	213	2	215	17,516	16,755
West South Central	229	-	-	4,866	3,350	89	-	-	2,123	1,683	402	-	-	51,964	35,897
Montana	4	-	4	3	3	30	1	31	2,066	959	58	2	60	2,087	1,486
Idaho	5	1	6	78	78	18	4	22	1,426	1,060	24	5	29	3,232	2,991
Wyoming	4	_	4	19	19	5	3	8	185	121	8	3	11	500	417
Colorado	20	_	20	1,935	1,198	14	2	16	790	590	41	2	43	4,521	3,214
New Mexico	9	_	9	334	334	3	1	4	164	161	6	2	8	1,265	1,245
Arizona	_	2	2	626	-	1	_	1	892	892	2	_	2	1,853	839
Utah	7	_	7	502	229	6	3	9	1,153	980	8	1	9	10,223	10,097
Nevada		-	-	_	_	-	-	_	-	-	-	-	_	_	-
	4.0			3 / 07	1 861	77	-	_	6 676	4 763	147	-	_	23 681	20,289
Mountain		-	-	3,497	1,861		-		6,676	4,763		-		23,681	
Washington		-	39	6,369	4,436	56	3	59	3,991	3,528	71	4	75	26,289	26,138
Oregon	9	1	10	672	545	28	4	32	4,268	3,589	41	3	44	17,172	16,070
California	59	1	60	21,798	4,803	27	3	30	1,821	1,635	38	3	41	57,957	57,863
Pacific	107	_	_	28,839	9,784	111	-	-	10,080	8,752	150	-	-	101,418	100,071
Idelite	107	,		-0,000	2,,,,,,		-		20,000	5,,52	1			, -10	
UNITED STATES	1,045	-	-	56,459	26,845	1,806	-	-	99,836	71,950	4,523	-	-	1,099,197	808,355
Alaska	-	-	-	*		1	-	1	(8)	(8)	1	-	1	(8)	(8)
Hawaii	7	-	7	33	25	1	-	í	(16)	(16)	. 2	-	2	(16)	(16)
TOTAL	1,052	-	-	56,492	26,870	1,808	-	-	99,836	71,950	4,526	-	-	1,099,197	808,355

See end of table for footnote references. Table continued on following page.

Table 39. - Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States, 1	957-58	3 - Coi	ntinue	1							_				
			Fert	ilizer			Me	ats and	groceries			Pe	troleum	products	
Geographic division	of	mated nu cooperat	ives	Estimate of s	ed value ales	of o	mated nu cooperati nandling	ves		ed value ales	of of	mated nuccooperat	ives	Estimated of sa	
and State	Head-	Head-			Ne t 6	Head-	Head-		C	Net 6	Head-	Head-		Gross	Net <sup>6</sup>
	quar- ters	quar- ters out of	Total in State	Gross \$1,000	\$1,000	quar- ters in State	quar- ters out of State	Total in State	\$1,000	\$1,000	quar- ters in State	ters out of State	Total in State	\$1,000	\$1,000
Wedne .	State 9	State 1	10	3,229	3,222	3	1	4	207	207	3	3	6	393	318
Maine New Hampshire	1	2	3	3,229	385	]	1	1	(15)	(15)	1	3	4	61	51
Vermont	5	2	7	901	875	9	1	10	442	442	7	3	10	640	638
Massachusetts	12		12	1,830	1,745	4		4	149	149	7	1	8	193	79
Rhode Island	] 12	1	1	190	190		_		1 -			1	1	3	2
Connecticut	1	2	10	1,680	1,561	2	_	2	164	164	3	2	5	26	20
Connectication			10	1,000	1,552						-		-		
New England	35	-	-	8,215	7,978	18	-	-	962	962	21	-	-	1,316	1,108
New York	218	2	220	21,140	12,464	4	-	4	118	118	61	1	62	31,789	21,118
New Jersey	30	1	31	6,270	3,740	2	-	2	50	50	9	1	10	7,175	3,846
Pennsylvania	83	3	86	16,603	10,568	5	-	5	183	183	54	2	56	25,932	15,131
Middle Atlantic	331	-	-	44,013	26,772	11 .	-	-	351	351	124	-	-	64,896	40,095
Ohio	197	1	198	23,633	15,259	12	1	13	536	536	110	_	110	35,313	21,228
Indiana	108	2	110	31,673	17,985	9	-	9	390	390	94	1	95	58,259	37,361
Illinois	218	5	223	37,332	21,680	32	1	33	1,856	1,856	130	4	134	88,147	51,856
Michigan	130	4	134	15,275	10,186	25	2	27	3,700	2,554	96	4	100	21,874	14,880
Wisconsin	i .	6	260	27,558	10,824	125	1	126	8,007	6,239	230	5	235	62,706	40,262
East North Central	907	-	-	135,471	75,934	203	-	-	14,489	11,575	660	-	-	266,299	165,587
Winner	1.17	-	/70	27 575	16 600	27/	2	275	11 1/0	7 71/	200	,	201	70 200	53 335
Minnesota	467	3	470	27,575	16,608	274	1	275	11,149	7,716	260	4 5	264	78,328	53,325
Iowa	324	6	330	20,918	12,516	56	2	58	1,928	1,926	183	5	188	85,618	50,593
Missouri	193	3 8	196	29,892	13,764	118 56	2	118	11,197	8,897	136 149	1 6	137 155	35,771	16,879
North Dakota	235	8	_	8,037	5,906	24	3	27	3,613	3,468		8		42,353	27,213
South Dakota	115	2	123 194	2,635	1,418	35	1	36	4,069	893 3,967	128 201	5	136	33,821	26,229
Nebraska	192 172	7	179	7,067 9,086	5,873	36	2	38	3,816	-	238	3	241	60,275	33,783
_Kansas	1/2		1/9	9,000	3,673	30		30	3,616	3,815	230	3	241	62,182	33,467
West North Central	1,698	-	-	105,210	60,833	599	-	-	36,709	30,682	1,295	-	-	398,348	241,489
Delaware	9	2	11	2,750	2,080	-	-	-	-	_	2	1	3	1,938	1,178
Maryland	35	2	37	4,364	3,391	2	-	2	61	61	13	1	14	7,261	6,155
Virginia	72	2	74	14,104	8,574	10	-	10	2,550	2,550	22	1	23	10,047	6,746
West Virginia	23	1	24	2,829	2,038	-	-	-	-	-	1	1	2	1,658	758
North Carolina	67	3	70	6,482	3,582	1	-	1	16	16	1	2	3	1,033	560
South Carolina	20	2	22	2,480	1,271	-	-		_	-	1	-	1	1	1
Georgia	45	1	46	7,765	3,733	-	-	-	-	-	-	1	1	141	1
Florida	47	3	50	15,426	14,206	1	-	1	11	11	1	-	1	88	88
South Atlantic	318	-	-	56,200	38,875	14	-	-	2,638	2,638	41	-	-	22,167	15,487
Kentucky	48	2	50	5,535	3,733	-	_	_	_	_	6	1	7	3,004	1,759
Tennessee	84	5	89	14,577	7,473	1	_	1	1	1	65	3	68	7,570	2,944
Alabama	31	2	33	11,177	7,143	2	_	2	67	67	8	1	9	1,443	833
Mississippi	64	4	68	27,274	17,367	3	_	3	31	31	23	4	27	4,401	2,861
East South Central				58,563	35,716	6	_	_	99	99	102	-			
Arkansas	59	5	64	7,610	6,303	6		6	113	113	28	3	31	16,418	3,144
Louisiana	27	3	30	3,724	3,116	-	-	_	-	-	3	-	3	289	289
Oklahoma	98	4	102	4,137	2,001	4	-	4	135	135	84	3	87	17,866	7,931
Texas	112	2	114	4,500	3,100	9	-	9	195	195	78	-	78	6,588	5,190
West South Central		-	-	19,971	14,520	19	-	-	443	443	193	-	-	30,029	16,554
		^		1 100											
Montana	50	2	52	1,423	684	6	-	6	• 447	447	103	2	105	19,044	12,299
Idaho	31	6	37	3,266	1,914	2	-	2	83	83	34	4	38	10,274	6,526
Wyoming	42	3 2	5	256	117	2	1	3	117	116	9	3	12	2,054	1,271
Colorado New Mexico	10	1	44 11	2,199 944	1,245	7	1	8	831	831	41	2	43	12,127	8,509
Arizona	3	1-	4	1,200	617	1	_	1	99	99	5 2	1	6 2	592 324	292
Utah	13	1	14	1,407	1,121	5		5	180	180	17	2	19		176
Nevada	-	-	-	1,407	-,121	-	-	-	-	-	-	-	-	4,171	2,163
Mountain	151	-	•	10,695	6,370	23	-	-	1,757	1,756	211	-	-	48,586	31,236
Washington	82	3	85	7,250	5,615	13	-	13	533	533	72	2	74	28,472	19,873
Oregon	55	3	58	7,044	4,381	17		17	407	407	39	3	42	15,788	9,308
California	122	4	126	7,394	6,328	3	-	3	9	9	26	3	29	3,734	3,281
											-				
Pacific	259	-	-	21,688	16,324	33	-	-	949	949	137	-	-	47,994	32,462
UNITED STATES	4,222	-	-	460,026	283,322	926	-	-	58,397	49,455	2,784	-	-	896,053	552,415
AlaskaHawaii	1 9	-	1 9	153	(8).	1 -	-	1 -	(8)	(8)	1	-	1	[8]	(8)
			,	155	133		_				_	_	-	-	
TOTAL	4,232	-	-	460,179	283,455	927	-	-	58,397	49,455	2,785		_	896,053	552,415

See end of table for footnote references. Table continued on following page.

Table 39. – Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States, I	957-58	3 - Coi	nt i nue d Se			,	Snraus a	nd dust	s (farm chem	icals)	Ι	Wisc	a I I anac	ous supplies	
Countries distriction	of	imated nu	mber ives	Estimated of sa		Estin of c	mated nu ooperati	mber ves	Estimate		of c	ated num	nber	Estimate of sa	
Geographic division and State	Head- quar-	Head- quar-	Total	Gross	Ne t <sup>6</sup>	Head- quar-	Head- quar-	Total	Gross	Net <sup>6</sup>	Head- quar-	Head- quar-	Total	Gross	Ne t <sup>6</sup>
	ters in State	ters out of State	in State	\$1,000	\$1,000	ters in State	ters out of State	in State	\$1,000	\$1,000	ters in State	ters out of State	in State	\$1,000	\$1,000
Maine	3	1	4	473	470	5	3	8	415	362	7	4	11	824	661
New Hampshire	1	2	3	184	184	1	3	4	105	100	5	4	9	247	246
Vermont	5	2	7	466	454	2	3	5	219	211	8	5	13	724	711
Massachusetts	9	-	9	840	799	8	1	9	608	515	11	4	15	1,795	1,267
Rhode Island	-	1	1	91	91	-	2	2	47	47	_	3	3	108	108
Connecticut	7	2	9	739	682	6	3	9	350	317	8	3	11	915	856
New England	25	-	-	2,793	2,680	22	-	-	1,744	1,552	39	-	_	4,613	3,849
New York	216	1	217	8,963	4,934	212	1	213	5,983	3,553	233	2	235	14,457	8,133
New Jersey	24	1	25	2,305	949	27	1	28	1,485	768	27	2	29	3,098	1,303
Pennsylvania	85	3	88	7,545	4,582	77	3	80	3,323	2,012	89	6	95	10,528	7,058
Middle Atlantic	325	-	-	18,813	10,465	316	-	-	10,791	6,333	349	-	-	28,083	16,494
Ohio	186	1	187	8,674	5,585	76	-	76	1,801	955	198	3	201	16,919	12,498
Indiana	112	1	113	4,920	3,370	88	2	90	2,159	1,049	114	6	120	12,602	7,515
Illinois	237	5	242	9,040	7,152	87	4	91	2,009	1,065	243	9	252	8,505	5,609
Michigan	105	4	109	3,985	3,025	82	3	85	2,259	1,886	120	8	128	9,025	7,258
Wisconsin	227	5	232	6,686	4,304	128	5	133	1,347	625	346	10	356	21,431	13,584
											-			-	
East North Central	867	-	-	33,305	23,436	461	-	-	9,575	5,580	1,021	-	-	68,482	46,464
Minnesota	410	2	412	6,482	4,719	215	3	218	1,501	912	577	5	582	31,281	11,578
Iowa	294	4	298	8,595	5,947	155	5	160	2,190	1,614	372	8	380	12,473	7,345
Missouri	169	1	170	7,545	4,734	88	3	91	1,479	839	162	5	167	15,585	5,936
North Dakota	247	6	253	3,113	2,871	148	6	154	1,428	1,073	341	8	349	10,833	7,992
South Dakota	143	7	150	1,620	1,476	58	6	64	434	265	203	10	213	5,654	4,104
Nebraska	82	2	84	465	442	47	1	48	658	303	220	5	225	5,517	3,921
Kansas	126	4	130	1,359	1,160	88	5	93	876	624	180	5	185	5,408	4,128
West North Central	1,471	-	-	29,179	21,349	799	-	-	8,566	5,630	2,055	-	-	86,751	45,004
Delaware	9	2	11	1,372	1,092	-	1	1	47	47	9	2	11	4,363	3,650
Maryland	35	2	37	1,997	1,590	7	1	8	239	239	20	2	22	5,257	4,220
Virginia	64	-	64	4,752	3,759	10	1	11	709	292	62	3	65	14,396	10,565
West Virginia	22	1	23	1,355	1,024	3	-	3	26	26	25	2	27	4,508	3,665
North Carolina	68	1	69	3,563	2,327	67	2	69	1,424	594	70	3	73	8,309	4,303
South Carolina	19	1	20	1,589	1,054	21	1	22	889	649	22	2	24	2,821	1,355
Georgia	46	-	46	2,086	1,383	40	1	41	1,437	911	31	2	33	3,186	1,326
Florida	14	1	15	962	869	37	1	38	2,928	2,690	20	1	21	873	648
South Atlantic	277	-	-	17,676	13,098	185	-	-	7,699	5,448	259	-	-	43 <b>,7</b> 13	29,732
Kentucky	44	1	45	2,137	1,679	3	-	3	14	14	44	2	46	5,939	4,772
Tennessee	83	3	86	5,222	3,381	59	3	62	1,018	633	73	6	79	4,937	2,565
Alabama	32	1	33	2,822	1,962	23	2	25	938	534	21	3	24	2,246	1,207
Mississippi	59	4	63	4,064	2,886	47	5	52	4,110	3,153	41	4	45	3,050	1,385
East South Central	218	-	-	14,245	9,908	132	-	-	6,080	4,334	179	-	-	16,172	9,929
Arkansas	41	2	43	2,382	1,577	23	5	28	788	584	34	4	38	3,043	2,593
Louisiana	18	2	20	658	572	12	1	13	701	648	6	1	7	351	157
Oklahoma	102	3	105	1,423	1,033	44	3	47	493	306	86	6	92	3,292	1,806
Texas	1	1	238	2,907	2,487	155	_	155	1,457	1,453	118	1	119	2,923	1,909
West South Central	, ,	-	-	7,370	5,669	234	-	-	3,439	2,991	244	-	-	9,609	6,465
Montana	29	2	31	363	266	51	2	53	440	285	89	3	92	4,739	3,530
Idaho	21	4	25	540	493	14	4	18	579	380	39	6	45	3,160	2,445
Wyoming		2	4	49	44	4	3	7	36	19	9	3	12	329	224
Colorado		1	38	821	460	28	3	31	1,251	389	59	2	61	2,114	1,753
New Mexico	5		5	43	43	2	1	3	42	41	6	1	7	209	115
Arizona	3	-	3	81	45	4	ī	5	980	549	3	2	5	1,311	250
Utah Nevada	13	1	14	825	761	10	2	12	278	138	16	3	19	1,347	432
Mountain		-	-	2,722	2,112	114	-	1 -	3,607	1,802	221	-	-	13,209	8,749
			30				2	00	-		<del> </del>		00		
Washington		1	39	1,143	1,102	77	3	80	5,304	3,880	85	5	90	6,445	5,487
Oregon California	30	2 2	63	1,158 5,036	1,078 4,936	38 100	4	104	1,770 4,568	1,389 4,039	66 74	5	71 79	5,932 5,990	3,241 2,783
Pacific		-	-	7,337	7,116	215	-	_	11,642	9,308	225	-	-	18,367	11,511
UNITED STATES		-	-	133,440	95,833	2,478	-	-	63,143	42,978	4,592	-	-	288,999	178,197
Alaska		-	1	(8)	(8)	-	-	-	-		-	-	-	-	-
Hawaii	I .	-	-	-	-	7	-	7	53	48	3	-	3	15	15
TOTAL	3,821	-	_	133,440	95,833	2,485	-	-	63, 196	43,026	4,595	-	-	289,014	178,212

See end of table for footnote references. Table continued on following page.

Table 39. – Estimated business<sup>1</sup> of farmer marketing, farm supply, and related service cooperatives<sup>2</sup> by commodity groups, geographic divisions, and States, 1957-58<sup>3</sup> - Continued

sions, and States,	1957-58	- Cor	it inued										
			Total s	supplies		1	Ser	vices			Tot	tal	
		mated num ooperati			ed value		mated nu cooperati						
Geographic division		andling*	VES	or :	sales	, or	nandling q	ves	Estimated	Estimated	Estimated	Gross	Net
and State		T							receipts17	number of	number of cooperatives	business	business 6
	Head-	He ad -		Gross	Net <sup>6</sup>	Hend-	Head-		Į.	coopera÷ tives	doing		
	quar- ters	quar- ters	Total			quar- ters	quar-	Total		in State	business in		
	in	out of	State	** ***	45 400	in	out of	State			State	es	** ***
	State	State		\$1,000	\$1,000	State	State		\$1,000			\$1,000	\$1,000
Maine	14	5	19	17,299	16,085	4	3	7	233	20	28	55,278	49,906
New Hampshire	7	5	12	4,372	3,991	4	2	6	232	10	19	23,773	23,272
Vermont	19	5	24	10,506	10,266	16	ī	17	287	31	43	79,458	
		4											78,647
Massachusetts	26		30	24,990	20,928	10	1 1	11	253	39	45	72,759	68,443
Rhode Island	-	4	4	2,064	1,848	1	3	4	43	2	7	7,641	7,425
Connecticut	20	5	25	21,228	18,776	8	3	11	209	29	37	52,133	49,424
	-	+	<del>                                     </del>		l	<del></del>	<del></del>						
New England	86	-	-	80,459	71,894	43	1	-	1,257	131	-	291,042	277,117
	i	<del> </del>	ļ			<b>-</b>							
New York	304	4	308	217,075	143, 145	154	2	156	3,512	414	425	761,879	552,916
New Jersey	52	4	56	72,168	46,266	28	2	30	1,934	69	77	161,639	135, 237
•	127	10	137		-	81	5	86					
Pennsylvania	127	10	137	149,956	98,820	0.1	-	00	2,418	181	202	406,882	342,750
W. 113 4.3	/ 02	T		(20.200	200 221	262			7.066				
Middle Atlantic	483	-	-	439,199	288,231	263	-	+	7,864	664	-	1,330,400	1,030,903
1.3.1	- ·												
Ohio	238	6	244	151,250	101,958	222	1	223	8,447	286	299	673,547	559,925
Indiana	127	7	134	179,737	108,944	113	6 1	119	5,109	144	172	550,183	405,400
Illinois	413	12	425	211,552	133,970	306	4	310	7,743	511	532	849,544	650,952
Michigan	179	11	190	91,990	67,170	140	1	141	2,992	230	247	413,255	346,778
Wisconsin	460	19	479	182,514	114,583	330	7	337	4,383	716	741	799,784	607,140
WADOUGH		1,	.,,	132,314	117,505	7,50	'		7, 303	,10	771	, ,,,,,,,,,	007 , 140
East North Central	1 617	_		817.063	526 625	1 111			29 676	1 007		2 206 212	7 570 105
Bast MOTH CERTIAL	1,41/	_	-	817,043	526,625	1,111	-	-	28,674	1,887	-	3,286,313	2,570,195
			001	0.7.55	100			75-					
Minnesota	977	9	986	217,033	139,793	756	2	758	13,349	1,236	1,252	1,109,752	751,018
Iowa	553	12	565	203,347	136,112	394	8	402	16,309	659	685	763, 155	587,455
Missouri	224	8	232	178,677	97,080	144	5	149	2,992	257	276	415,820	300,059
North Dakota	440	10	450	84,692	59,672	366	6	372	8,343	519	537	472,005	300,506
South Dakota	282	10	292	58,437	45,447	192	8	200	3,881	319	340	232,016	171,745
Nebraska	372	10	382	97,133	63,551	244	5	249	7,265	407	425	353,455	280,915
Kansas	337	11	348	107,336	70,452	265	7	272	16,952	360	382	369,098	
Kansas		- 11	340	107,550	70,432	205		212	10,932	200	392	307,096	270,885
	2 205			044 455	(10.107	2 262			60.000	0.757			
West North Central	3,185	-	} -	946,655	612,107	2,361	-	-	69,091	3,757	-	3,715,301	2,662,583
		<u> </u>											1
Delaware	14	3	17	23,944	18,024	10	1	11	27	15	18	36,172	29,838
Maryland	50	5	55	39, 266	30,656	37	2	39	457	63	71	106,637	96,533
Virginia	96	5	101	96,666	67,639	60	5	65	945	155	173	206,088	174,941
West Virginia	27	5	32	24, 293	17,295	25	4	29	318	77	92	53,725	46,088
North Carolina	81	6	87	49,348	29,814	23	3	26	826	114	129	177,141	156,949
	25		1										
South Carolina		4	29	16,229	9,957	7	5	12	273	38	48	48,351	40,565
Georgia	54	4	58	35,335	15,581	26	1	27	1,062	83	90	124,698	90,039
Florida	63	4	67	31,231	23,416	45	2	47	18,504	111	117	304,366	222,417
		<del> </del>											
South Atlantic	410	-	-	316,312	212,382	233	-	-	22,412	656	_	1,057,178	857,370
	<u> </u>	<del> </del>		-									
Kentucky	56	5	61	34,662	24,267	46	4	50	205	97	114	123,924	112,382
Tennessee	91	10	101	45,262	25,513	51	5	56	389	133	149	97,966	76,547
Alabama	36	4	40	27,660	17,137	27	l i l	28	1,097	49	54	74,783	53,765
	94	7	101			93	2	95					
Mississippi	94	<b>'</b>	101	53,689	33,799	دوا	<sup>2</sup> .	95	3,327	151	164	159,332	137,195
	077												
East South Central	277	-	-	161,273	100,716	217	-	-	5,018	430	-	456,005	379,889
		1											
Arkansas	71	8	79	42,336	25,008	67	1	68	6,228	118	132	114,615	95,489
Louisiana	32	4	36	7,127	5,403	23	1	24	1,065	54	61	43,617	37,101
Oklahoma	165	8	173	41,053	23,406	156	6	162	11,880	191	209	316,451	160,390
Texas	397	5	402	40,890	34,501	437	4	441	28,011	531	542	537,803	454,013
	<u> </u>	1			.,				,			,000	.,,013
West South Central	665	_	_	131,406	88,318	683	-		47,184	894	_	1,012,486	746,993
		ļ		101,400	55,510	- 303			77,104	3,74		1,012,400	770,333
Montana	144	3	147	31,186	20,533	78	2	80	2, 297	183	197	177,909	110 266
Idaho	61	6	67										110,264
		3	l .	22,837	16,154	30	8	38	2, 219	99	120	129,660	99,729
Wyoming	16		19	3,578	2,354	8	2	10	220	23	32	23,768	20,739
Colorado	91	3	94	27,222	18,597	67	8	75	4,103	113	128	168,890	144,723
New Mexico	17	2	19	3,718	3,003	29	3	32	2,506	33	42	33,777	32,368
Arizona	6	2	8	8,443	4,089	] 3	6	9	1,053	14	26	73,609	55,379
Utah	31	3	34	20,439	16,201	22	-	22	1,767	70	73	92,972	81,884
Nevada	1	-	1	1	1	ī	-	1	29	4	6	3,793	3,793
				_	_		<b> </b>	_				-,,,,,	3,733
Mountain	367	_	_	117,424	80,932	238	_ 1	_	14,194	539	_	704,378	548,879
				1111727	00,752				17,174	239		707,370	340,079
Washingt	1/4	-	151	06 771	71 160	0.5	,	0.0	12 000	100	201	(00 (00	216 002
Washington	146	5	151	86,771	71,160	95	4	99	13,889	190	201	402,690	316,893
Oregon	94	7	101	54,752	40,520	55	3	`58	8,512	123	137	226,939	184,687
California	209	6	215	115,852	92,384	166	3	169	28,546	445	453	1,522,984	1,117,533
		1				<b>—</b>							
Pacific	449	-	-	257,375	204,064	316	-	-	56,947	758	-	2,152,613	1,619,113
	<b>——</b>	-			-	-							
UNITED STATES	7,339	-	-	3,267,146	2,185,269	5,465	l - I	-	246,641	9,716	-	14,005,716	10,693,042
		<del> </del>										<del> </del>	
Alaska	1	-	1	(6)	(8)	2	-	2	(8)	2	2	7,081	7,081
Havaii	11	-	11	800	767	7	-	7	70	13	14	4,083	3,875
		1											
TOTAL	7,351	-	-	3,267,946	2,186,036	5,474	-	-	246,711	9,731	_	14,016.880	10,703,998
		1	L	-,,,,,	2,100,000	2, 117	لــــــــا		1 -40,711	7,1,31		,010,000	20,700,700

<sup>·</sup> See next page for footnote references.

The value of products marketed is allocated to the State in which they originate and the value of farm supplies is allocated to the State in which they are sold.

Includes independent local cooperatives, federations, and centralized cooperatives.

Preliminary data covering operations of cooperatives whose fiscal years ended during the period July 1,

1957 through June 30, 1958, with limited exceptions.

The total number of cooperatives handling each commodity within a State includes not only the cooperative cooperative. atives handling the commodity which have headquarters in that State, but all other cooperatives handling the commodity in that State whose headquarters are located in other States. Number of cooperatives handling a commodity include those performing specific services on the commodity, such as cotton ginning cooperatives, livestock trucking cooperatives, rice drying cooperatives, and fruit drying cooperatives. (Income for these specific services is included with service receipts.)

Includes the value of commodities marketed by cooperatives under price support program in 1957-58.

Business volume is influenced by the extent to which producers participate in the program.

This figure is adjusted for duplication resulting from intercooperative business.

No dollar volume reported in 1957-58.

<sup>8</sup>Value is included in total dollar volume of all farm products marketed, farm supplies handled, and services performed in order not to reveal separate commodity data for an individual association.

Value is included in total farm products marketed and is not published separately in order not to re-

veal dollar volume of an individual association.

10 Represents the value of wool handled for producers in various unspecified States where no marketing llorganization is in existence.

Includes the value of wool marketed by producers affiliated with some 26 local wool assembling pools who are direct members of a regional marketing cooperative. Payments are made directly to the wool

12 producers.

Includes the volume of a Statewide federation of county wool pools which is responsible for selling all wool in the pools. Payment is made by the federation to the pool manager who is responsible for

payments to the individual wool growers.

The volume of a sugar cooperative with headquarters in California whose business originated in Hawaii

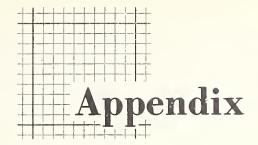
is included in the dollar volume of California.

Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, coffee, and other farm products not separately classified.

Less than \$500.

Value is included in total dollar volume of all farm supplies handled and is not published separately in order not to reveal dollar volume of an individual association.

17 Charges for services in which no duplication occurs.



## Classification of Cooperatives

Marketing cooperatives in this report include those associations whose business is predominantly marketing farm products for their patrons, with more than 50 percent of their total dollar volume derived from the sale of such Marketing cooperatives are products. further classified in this report according to which major commodity out of 13 classifications is predominant in each association's business, measured on the basis of dollar volume. Farm supply cooperatives are those whose farm supply business accounts for more than 50 percent of their total dollar volume. Related service cooperatives have the major function of trucking, storing, drying, or similar services related to marketing or farm supply activities.

Many cooperatives handle more than one commodity and provide both marketing and farm supply facilities, as well as facilities and equipment for performing such related services as storing, drying, and trucking for their patrons. Such associations are classified according to the predominant commodity or function in their business volume.

In addition to being classified according to the commodity or function or both representing the predominant part of their businesses, cooperatives are also classified according to organizational structure as follows:

Local Association. - A local association is essentially a cooperative providing cooperative services in a local area or community, a county, or even several counties. Individual farmers are the members of these local cooperatives. Local associations usually perform a limited number of the first steps involved in marketing. In the case of farm supply associations, practically all sales are at the retail level. Local associations may or may not be affiliated with other cooperatives.

Regional Association. - A regional cooperative is one that usually serves a district comprised of a number of counties. Types of associations classified as regional for purposes of this report are described as follows:

- 1. All federated cooperatives. These are cooperative organizations whose membership is composed of two or more local associations organized to market farm products or purchase production supplies for their patrons. Individual farmers are not members of strictly federated associations, but are members of the local associations that comprise the federation. Regional federations may be members of other federated associations.
- 2. Centralized associations usually serving more than 8 or 10 counties. A regional centralized association is structurally like a small-scale local

association in that individual farmers make up the membership. In a strictly centralized regional there are no autonomous local associations.

- 3. Cooperatives with large volumes that are neither strictly federated nor strictly centralized as they have both local cooperatives and individual farmers as members.
- 4. Some associations with small business volumes that market farm products for or sell production supplies to both local associations and individual producers, or do business in more than one State.
- 5. Bargaining association. associations derive all or a major portion of their business volume from negotiating with distributors, processors, and other buyers over price, quantities, grade, terms of sale, and other factors involved in selling members' farm products. While the primary function of such an association is to bring buyer and seller together to contract for the sale of members' products, many bargaining associations now perform additional functions. Dairy bargaining associations at one time generally performed only price negotiation functions. Many now, however, perform such additional functions as physically handling a portion of the milk and making spot sales for their patrons. Bargaining associations, like other dairy marketing cooperatives, represent their members at Federal or State milk order hearings.

Users of these national statistics who wish to make comparisons from year to year in specific commodity groups should keep in mind the differences in classification between State and national data. For example, State agencies frequently publish directories that include credit, electric, and other

types of service cooperatives not directly related to marketing farm products or purchasing production supplies.

Frequently cooperatives may operate in a specific State for a considerable period of time before they are included in the national survey. This may be due to one of the following reasons: (1) The Farmer Cooperative Service may not have received information on the cooperative; or, (2) the cooperative may not have completed and returned the initial questionnaire sent to it by Farmer Cooperative Service to obtain data on its status as a bona fide farmer cooperative.

For inclusion in the annual survey, a cooperative is defined as one which meets the following requirements:

(1) Farmers or agricultural producers hold the controlling interest in the cooperative; (2) no member of the cooperative is allowed more than one vote because of the amount of stock or membership capital he owns therein, or the cooperative does not pay dividends on stock or membership capital in excess of 8 percent a year; and (3) the cooperative does not deal in products of nonmembers to an amount greater in value than it handles for its members.

For many years it has been the practice in the national survey to classify cooperatives according to the predominant commodity in each cooperative's business volume. If a cooperative consistently indicates that it is handling a larger volume of a commodity than the one it was originally organized to handle and that provided the basis for classification when it was first included in the national survey, it is reclassified into the commodity group currently representing the predominant product in its business volume. This practice differs from that followed in many State surveys

in which cooperatives are classified according to the commodity groups they were originally organized to handle.

It can readily be seen from the previous discussion that there will frequently be important differences between the national statistics and those published as the result of specific State surveys. Increasing diversity in cooperative activities will, no doubt, tend to intensify these differences.

Each year descriptive and graphic material developed in the annual survey appears to be receiving greater use by those interested in various aspects of agricultural cooperation. At the State level, students and instructors in courses dealing with agricultural cooperation particularly are increasing their use of the national survey data. Cooperatives also make wide use of the data in their newspapers and periodicals each year.

Major revisions in statistical procedures initiated in the 1950-51 survey are an important factor in the increased use of these annual statistics.1 1950-51 survey, cooperatives, for the first time in an annual survey, furnished data by individual commodities handled and services performed. Regional cooperatives were requested to furnish information on memberships and business volumes for the individual States they served in 1950-51. For the first time. it was possible to discontinue the former practice of crediting all memberships and business to the State in which each regional maintained its headquarters. This was the beginning of more realistic

## Cooperative Participation

In the 1957-58 survey discussed in this report, 92 percent of the 9,716 cooperatives listed with Farmer Cooperative Service furnished current information on their memberships and dollar volumes.<sup>2</sup> This left 8 percent of the total for which estimates were required. Of this 8 percent, approximately 6 percent had furnished reports earlier during the period covered between the 1950-51 and 1956-57 surveys. This made it possible to compile estimates for their 6 percent on an individual association basis. General estimates based on averages for commodity and State groups were, therefore, required for only 2 percent of the 9,716 cooperatives in the 1957-58 survey (appendix table 1).

## **Cooperatives Furnishing Information**

The number of cooperatives for which information was received in the 1957-58 survey, classified according to major commodity groups is shown in appendix table 2. On a functional basis, information was supplied by 91 percent of the total number of marketing cooperatives, 94 percent of the farm supply cooperatives, and 87 percent of the related service cooperatives. These percentages are the same as those in 1956-57 for the marketing and farm supply groups and represent a 2 percent increase for the service associations.

figures for States in geographic areas where regional cooperatives were of major importance in cooperative activities.

A detailed discussion of the revisions initiated in statistical methods in 1950-51 is given in "Statistics of Farmers' Marketing, Purchasing, and Service Cooperatives, 1950-51." U.S. Farm Credit Admin. Mis. Rpt. 169. See pp. 1-3.

The 9,716 listed cooperatives have furnished information on their bona fide cooperative status and are understood to be in existence during the period covered by the survey. A few cooperatives that report being temporarily inactive because of crop failure are included in the tabulations on number of cooperatives and memberships.

	Percent	of cooperatives re	porting	Percent of coop-	
Fiscal year	Current information	Recent information on which specific estimates are based	Tota1	reporting for which estimates are based on averages for each commodity group	Total number of cooperatives included
1950-51	80	_	80	20	10.051
		•			10,051
1951-52	87	-	87	13	10,166
1952-53	90	•	90	10	10,114
1953-54	92	-	92	8	10,058
1954-55	92	3	95	5	9,887
1955-56	93	3	96	4	9,876
1956-57	92	6	98	2	9,872
1957-58	92	6	98	2	9,716

Among the marketing cooperatives, nine commodity groups continued to show a percentage of 90 or above on which current information was received. These included cotton, dairy, fruit and vegetable, nut, poultry, rice, sugar products, tobacco, and wool. All other marketing groups had percentages of 80 or above.

In the total count of 9,716 cooperatives, branches or subsidiaries of cooperatives are not included. Each cooperative, irrespective of the number of subsidiaries or branches it owns, counts as one association.

Each year much time and effort are given to obtaining data from cooperatives that do not respond to the first request. The first request is sent out 6 weeks after the close of each cooperative's fiscal year, with the exception of farm supply regionals which receive the first request 3 months after the close of the fiscal year. Experience has shown that a longer period is required for completion of the audits covering the very complex operations of many regional farm supply cooperatives. Cooperatives that do not respond to the first request receive a second request 6 weeks later and

if they still fail to reply, a third request is sent after another 6-weeks' interval.

Even after three regular requests, further effort is made to obtain a reply from nonreporting cooperatives by directing special letters to the manager, officer, or employee who has completed the questionnaire in previous surveys.

## Nonreporting Cooperatives

Much effort is directed to obtaining data on nonreporting cooperatives each year through a careful review of periodicals and newspapers published by cooperatives. Issues of these publications that furnish a resumé of the annual meetings of affiliated locals are particularly helpful in this objective. Frequently the figures published in these articles provide a basis for obtaining a more detailed breakdown through correspondence.

For those cooperatives for which no specific information can be obtained on business volume either directly or indirectly, it is necessary to compile estimates based on averages developed from data furnished by reporting cooperatives. Compiling these general

- Number and percent of returns from 9,716 cooperatives, 1957-58 Appendix table 2.

	Local	9000	rotives	Pegionel	Laggitation L	1,000		Total	
Commodity group			ations on current			ssociations on which current		Associations o	ions on urrent
major product or function)	listed	rece	received <sup>2</sup>	listed	rece	received <sup>2</sup>	Number	received <sup>2</sup>	ved <sup>2</sup>
		Number	Percent		Number	Percent	,	Number	Percent
Beans and peas (dry edible)	9	νo	83	6	80	68	15	13	87
Cotton and products <sup>3</sup>	533	492	92	30	30	100	563	522	93
Dairy products	1,339	1,286	96	<sup>4</sup> 267	255	96	1,606	1,541	96
Fruits and vegetables	653	610	93	477	76	66	730	989	94
Grain <sup>5</sup>	2,080	1,840	88	27	27	100	2,107	1,867	89
Livestock and products <sup>6</sup>	449	355	79	41	41	100	490	396	81
Nuts	30	28	93	9	9	100	36	34	94
Poultry and products	123	116	94	<sup>4</sup> 19	19	100	142	135	95
Rice	53	48	91	9	9	100	59	54	92
Sugar products <sup>7</sup>	•	•	•	, †	61	92	99	61	92
Tobacco	•	•	•	36	36	100	36	36	100
Wool and mohair	159	155	97	26	26	100	185	181	86
Miscellaneous <sup>8</sup>	62	52	84	22	ıΩ	100	29	57	82
1									
Total marketing	5,487	4,987	91	615	296	26	6, 102	5,583	91
Farm supply	3, 263	3,065	<b>\$</b>	118	117	66	3,381	3,182	94
Service	227	197	87	9	v	83	233	202	87
Total marketing, farm									
supply, and service	8,977	8,249	92	739	718	97	9,716	8,967	92

Lose page 71 for definition of regional cooperatives. Includes cooperatives which did not return the annual survey questionnaire, but for which detailed audits or other operating or fi-

Inablates statements were supplied.

Jincludes bargaining cooperatives.

Jincludes bargaining cooperatives.

Jincludes soybean marketing and processing cooperatives.

Jincludes livestock marketing, trucking, and processing cooperatives.

Jincludes livestock marketing, trucking, maple syrup, molasses, and sorghum.

Jincludes sugar, sugarcane, sugar beets, honey, maple syrup, molasses, and other commodities not specified elsewhere.

Richard Sorge S

estimates in current surveys involves a more complicated procedure than was required before 1950-51. This is true because dollar volume figures are now developed for a wide range of individual commodities and services, whereas earlier estimates were made only for the total dollar volume of each cooperative.

The estimate for the predominant commodity group in each nonreporting cooperative's business is based on an arbitrary percentage applied to the average developed from reported data for the specific commodity in a specific State. A similar method is used in developing estimates for nonreporting

cooperatives on the commodities which are not the major or predominant commodity in each cooperative's business.

Estimates on the number of members in nonreporting cooperatives are developed on an individual basis using the most recent membership figure each cooperative reported. This is an arbitrary estimate which tends to reflect static membership for a small percentage of the total. This percentage is somewhat less than the 2 percent for which general averages on dollar volume are computed, inasmuch as a few cooperatives supply membership figures but consistently fail to respond to requests for commodity data.

Appendix table 3. - Number, memberships, and dollar volume of marketing, farm supply, and related service cooperatives, by States, 1957-581

State	Coopera	nt ives	Member: in St	ships ate	Net bus after adj for duplic	usting
	#umber	Percent	Number	Percent	Amount \$1,000	Percent
Alabama	49	0.5	95,195	1.3	53,765	0.5
Ar i zona	14	0.1	64,205	0.9	55,379	0.5
Arkansas	118	1.2	82,645	1.1	95,489	0.9
California	445	4.6	129,985	1.7	1,117,533	10.5
Colorado	113	1,2	63,000	0.8	144,723	1.4
Connecticut	29	0.3	15,910	0.2	49,424	0.5
Delaware	15	0.2	27,360	0.4	29,838	0.3
Florida	111	1.1	39,165	0.5	222,417	2. 1
Georgia	83	0.8	160,420	2.1	90,039	0.8
[daho	99	1.0	64,540	0.9	99,729	0.9
[11inois	511	5.2	520,005	6.9	650,952	6.1
Indiana	144	1.5	421,350	5.6	405,400	3.8
Iowa	659	6.8	399,065	5.3	587,455	5.5
Kansas	360	3.7	200,525	2.7	270,885	2.5
Kentucky	97	1.0	216, 140			1.1
Louisiana	54		-	2.9	112,382	
Maine		0.6	23,365	0.3	37,101	0.4
Maryland	20	0.2	23,825	0.3	49,906	0.5
Massachusetts	63	0.6	93,060	1.2	96,533	0,9
	39	0.4	28,020	0.4	68,443	0.6
Michigan	230	2.4	193,335	2.6	346,778	3.2
Minnesota	1, 236	12.7	570,525	7.6	751,018	7.0
Mississippi	151	1.6	134,575	1.8	137, 195	1.3
Missouri	257	2.6	437,095	5.8	300,059	2.8
Montana	183	1.9	61,485	0.8	110,264	1.0
Vebraska	407	4.2	257,590	3.4	280,915	2.6
Vevada	4	(3)	390	(3)	3,793	(3)
New Hampshire	10	0.1	8,710	0.1	23,272	0.2
New Jersey	69	0.7	34,000	0.5	135,237	1.3
Wew Mexico	33	0.3	11,020	0.1	32,368	0.3
Vew York	414	4.3	162,175	2.2	552,916	5.2
North Carolina	114	1.2	364,560	4.9	156,949	1.5
North Dakota	519	5.3	262,080	3.5	300,506	2.8
Ohio	286	2.9	372,980	5.0	559,925	5.2
Ok 1 ahoma	191	2.0	191,390	2.6	160,390	1.5
Oregon	123	1.3	67,220	0.9	184,687	1.7
Pennsylvania	181	1.9	178,675	2.4	342,750	3.2
Chode Island	2	(3)	3,540	0.1	7,425	0.1
South Carolina	38	0.4	63,570	0.8	40,565	0.4
South Dakota	319	3.3	169,870	2.3	171,745	1.6
Tennessee	133	1.4	176,580	2.4	76,547	0.7
Texas	531	5.5	174,400	2.3	454,013	4.2
Jt ah	70	0.7	31,670	0.4	81,884	0.8
/ermont	31	0.3	20,595	0.3		
Virginia	155	1.6	265,775	3.6	78,647	0.7
Washington	190	2.0			174,941	1.6
West Virginia	77	0.8	114,925	1.5	316,893	3.0
Wisconsin	716		76, 295	1.0	46,088	0.4
Wyoming		7.4	400,740	5.4	607,140	5.7
"Jomitik		0.2	11,545	0.2	20,739	0.2
United States	9,716	100.0	7,485,090	100.0	10,693,042	100.0

Preliminary.

This figure is adjusted for duplication resulting from intercooperative business.

Less than .05 percent.

Appendix table 4. - Estimated business in specified commodity and service groups of marketing, farm supply, and related service cooperatives, 1956-571

		atives lling	Gross bus	inoss of	Net bu	
It em		Percent	all local gional coo	and re-		ter ing for ation <sup>2</sup>
	Numbe r	total coopera- tives3	Amount	Percent	Amount	Percent
			\$1,000		\$1,000	
Products marketed for patrons						
Beans and peas (dry edible)	73	0.7	34,660	0.3	27,842	0.3
Cotton and cotton products	607	6.1	542,860	4.0	487,397	4.7
Dairy products	1,917	19.4	3,299,003	24.5	2,759,409	26.6
Fruits and vegetables	756	7.7	1,057,035	7.8	721,783	7.0
Grain, soybeans, soybean			_,,		. 22,	
meal and oil	2,701	27.4	2,587,883	19.2	1,663,529	16. 1
Livestock and livestock products	604	6.1	1,295,424	9.6	1, 172, 995	11.3
Nuts	106	1.1	130, 169	1.0	96, 211	0.9
Poultry products	681	6.9	418,885	3.1	356,361	3.4
Rice	61	0.6	165,040	1.2	140,392	1.4
Sugar products	66	0.7	286, 262	2.1	286, 262	2.8
Tobacco	37	0.4	199, 586	1.5	199,586	1.9
Wool and mohair	284	2.9	30,957	0.2	24,386	0.2
Miscellaneous <sup>4</sup>	225	2.3	51,090	0.4	44,556	0.4
Total farm products	<sup>5</sup> 7,017	71.1	10,098,854	74.9	7,980,709	77.0
Supplies purchased for patrons						
Building materials	1,501	15.2	117,161	0.9	81,807	0.8
Containers and packaging	2,000		,	0.5	02,007	0.0
supplies	1,044	10.6	55,270	0.4	26,722	0.2
Farm machinery and equipment	1,843	18.7	101,683	0.8	71,083	0.7
Feed	4,499	45.6	1,078,716	8.0	804, 286	7.8
Fertilizer	4, 143	42.0	436, 227	3.2	274,615	2.6
Meats and groceries	971	9.8	57,022	0.4	48,782	0.5
Petroleum products	2,794	28.3	845,858	6.3	529,679	5.1
Seed	3,791	38.4	137,108	1.0	99,979	1.0
Sprays and dusts	5,751	30.7	107,100	1.0	33,319	1.0
(farm chemicals)	2,334	23.6	57,190	ઇ.4	40,707	0.4
Other supplies	4,529	45.9	264,834	2.0	166,367	
other suppries	4,529	45.9	204,034		100,307	1.6
Total farm supplies	<sup>5</sup> 7,406	75.0	3,151,069	23.4	2,144,027	20.7
Receipts for services						
Trucking, cotton ginning,						
storage, grinding, locker						
plants, miscellaneous	<sup>5</sup> 5, 334	54.0	<sup>6</sup> 234, 573	1.7	<sup>6</sup> 234,573	2.3
Total business	<sup>5</sup> 9,872	100.0	13,484,496	100.0	10,359,309	100.0

Revised.

This figure is adjusted for duplication resulting from intercooperative business.

Number of cooperatives handling each commodity group is computed as a percentage of the total number of 9,872 cooperatives

Number of cooperatives nameding each commonly gloss to state the products of separately classified.

Includes forest products, fur pelts, hay, hops, nursery stock, tung oil, and other farm products not separately classified.

Because many cooperatives do more than one type of business, these totals are less than the number that would be obtained by adding the number of cooperatives handling individual items or performing individual services.

Charges for services in which no duplication occurs.

Appendix table 5. - Number listed of marketing and farm supply cooperatives 1 for specified periods, 2 1913 to 1949-50

Period	Marke	eting	Farm s	supply	Tot	al
	Number	Percent	Number	Percent	Number	Percent
1913 <sup>3</sup>	2,988	96.4	111	3.6	3,099	100.0
1915 <sup>3</sup>	5,149	94.9	275	5.1	5,424	100.0
1921 <sup>4</sup>	6,476	87.8	898	12.2	7,374	100.0
1925-26	9,586	88.7	1,217	11.3	10,803	100.0
1927 - 28	10,195	89.4	1,205	10.6	11,400	100.0
1929-30	10,546	87.9	1,454	12.1	12,000	100.0
1930-31	10,362	86.7	1,588	13.3	11,950	100.0
1931-32	10,255	86.2	1,645	13.8	11,900	100.0
1932-33	9,352	85.0	1,648	15.0	11,000	100.0
1933-34	9,052	83.0	1,848	17.0	10,900	100.0
934-35	8,794	82.2	1,906	17.8	10,700	100.0
935-36	8,388	79.9	2,112	20.1	10,500	100.0
.936-37 <sup>5</sup>	8,142	75.8	2,601	24.2	10,743	100.0
937-38	8,300	76.2	2,600	23.8	10,900	100.0
938-39	8,100	75.7	2,600	24.3	10,700	100.0
939-40	8,051	75.3	2,649	24.7	10,700	100.0
1940-41	7,943	74.9	2,657	25.1	10,600	100.0
1941-42	7,824	74.2	2,726	25.8	10,550	100.0
1942-43	7,708	73.8	2,742	26.2	10,450	100.0
1943-44	7,522	73.0	2,778	27.0	10,300	100.0
944-45	7,400	72.9	2,750	27.1	10,150	100.0
945-46	7,378	72.7	2,772	27.3	10,150	100.0
946-47	7,268	71.8	2,857	28.2	10,125	109.0
947-48	7,159	70.6	2,976	29.4	10,135	100.0
.948-49	6,993	69.4	3,082	30.6	10,075	100.0
949-50	6,922	69.0	3,113	31.0	10,035	100.0

Includes independent local associations, federations, centralized associations, and sales

agencies.

Most statistics pertaining to marketing and farm supply cooperatives are now compiled on the basis of the marketing season which includes the period during which the farm products of a specified year are moved into the channels of trade. Marketing seasons overlap.

Compiled from tables appearing in U. S. Dept. Agr. Bul. 547, 82 pp., illus., 1917. See upp. 14-25; and U. S. Dept. Agr. Tech. Bul. 40, 98 pp., illus., 1928. See pp. 70-75.

Includes only associations reporting dollar business

Includes only associations reporting dollar business.
Information is from a survey made by the Farm Credit Administration in cooperation with the district banks for cooperatives and 33 State agricultural colleges, for 1936-37.

Appendix table 6. - Estimated membership of marketing and farm supply cooperatives for specified periods, 2 1915 to 1949-50

Period	Marke	ting	Farm su	upply	Tot	al
	<b>Tun</b> ber	Percent	Number	Percent	Number	Percent
1915 <sup>3</sup>	591,683	90.9	59,503	9.1	651,186	100.0
925-26	2,453,000	90.9	247,000	9.1	2,700,000	100.0
927-28	2,602,000	86.7	398,000	13.3	3,000,000	100.0
929-30	2,630,000	84.8	470,000	15.2	3,100,000	100.0
930-31	2,608,000	86.9	392,000	13.1	3,000,000	100.0
931-32	2,667,000	83.3	<b>533,</b> 000	16.7	3,200,000	100.0
932-33	2,457,300	81.9	<b>542,7</b> 00	18.1	3,000,000	100.0
933-34	2,464,000	78.1	692,000	21.9	3,156,000	100.0
934-35	2,490,000	75.9	<b>79</b> 0,000	24.1	3,280,000	100.0
935-36	2,710,000	74.0	950,000	26.0	3,660,000	100.0
.936-37 <sup>4</sup>	2,414,000	73.8	856,000	<b>26.</b> 2	3,270,000	100.0
937-38	2,500,000	73.5	900,000	26.5	3,400,000	100.0
938-39	2,410,000	73.0	890,000	27.0	3,300,000	100.0
.939-40	2,300,000	71.9	900,000	28.1	3,200,000	100.0
940-41	2,420,000	71.2	980,000	<b>28.</b> 8	3,400,000	100.0
941-42	2,430,000	67.5	1,170,000	32.5	3,600,000	100.0
1942-43	2,580,000	67.0	1,270,000	33.0	3,850,000	100.0
943-44	2,730,000	64.2	1,520,000	35.8	4,250,000	100.0
944-45	2,895,000	64.3	1,610,000	35.7	4,505,000	100.0
.945-46	3,150,000	62.9	1,860,000	37.1	5,010,000	100.0
946-47	3,378,000	62.1	2,058,000	37.9	5,436,000	100.0
.947-48	3,630,000	61.6	2,260,000	38.4	5,890,000	100.0
.948-49	3,973,000	62.2	2,411,000	37.8	6,384,000	100.0
L <b>949-5</b> 0	4,075,000	61.9	2,509,000	38.1	6,584,000	100.0

The membership estimates for the years since about 1935 include members, contract members, and shareholders, but do not include patrons not in these categories. (There is some duplication in these membership figures due to the fact that some farmers belong to more than one

association.)
Most statistics pertaining to marketing and farm supply cooperatives are now compiled on the basis of the marketing season which includes the period during which the farm products of a specified year are moved into the channels of trade. Marketing seasons overlap.

Compiled from tables in U. S. Dept. Agr. Bul. 547, 82 pp., illus., 1917. See pp. 14-25; and

U. S. Dept. Agr. Tech. Bul. 40, 98 pp., illus., 1928. See pp. 70-75. Estimates are based on data collected by the Farm Credit Administration in cooperation with the banks for cooperatives and 33 State agricultural colleges for 1936-37.

Appendix table 7. - Estimated business of marketing and farm supply cooperatives for specified periods, 2 1913 to 1949-50

Period	Market	ing	Farm su	pply	Tot	al .
	\$1,000	Percent	\$1,000	Percent	\$1,000	Percent
1913 <sup>3</sup>	304,385	98.1	5,928	1.9	310,313	100.0
1915 <sup>3</sup>	624, 161	98.2	11,678	1.8	635,839	100.0
1921	1, 198, 493	95.4	57,721	4.6	1,256,214	100.0
1925-26	2,265,000	94.4	135,000	5.6	2,400,000	100.0
1927 - 28	2,172,000	94.4	128,000	5.6	2,300,000	100.0
1929-30	2,310,000	92.4	190,000	7.6	2,500,000	100.0
1930-31	2,185,000	91.0	215,000	9.0	2,400,000	100.0
1931-32	1,744,000	90.6	181,000	9.4	1,925,000	100.0
1932-33	1,199,500	89.5	140,500	10.5	1,340,000	100.0
1933-34	1,213,000	88.9	152,000	11.1	1,365,000	100.0
1934-35	1,343,000	87.8	187,000	12.2	1,530,000	100.0
1935-36	<sup>4</sup> 1,586,000	86.2	<sup>4</sup> 254,000	13.8	1,840,000	100.0
1936-37 <sup>5</sup>	<sup>4</sup> 1,882,600	85.7	<sup>4</sup> 313,400	14.3	2,196,000	100.0
1937-38	42,050,000	85.4	<sup>4</sup> 350,000	14.6	2,400,000	100.0
1938-39	41,765,000	84.0	<sup>4</sup> 335,000	16.0	2,100,000	100.0
1939-40	41,729,000	82.8	<sup>4</sup> 358,000	17.2	2,087,000	100.0
1940-41	<sup>4</sup> 1,911,000	83.8	<sup>4</sup> 369,000	16.2	2,280,000	100.0
1941-42	42,360,000	83.1	4480,000	16.9	2,840,000	100.0
1942-43	<sup>4</sup> 3, 180,000	84.1	4600,000	15.9	3,780,000	100.0
1943-44	<sup>4</sup> 4,430,000	85.9	4730,000	14.1	5,160,000	100.0
1944-45	44,835,000	85.7	<sup>4</sup> 810,000	14.3	5,645,000	100.0
1945-46	<sup>4</sup> 5, 147, 000	84.8	<sup>4</sup> 923,000	15.2	6,070,000	100.0
1946-47	<sup>4</sup> 6,005,000	84.4	<sup>4</sup> 1,111,000	15.6	7,116,000	100.0
1947-48	47, 195, 000	83.3	41,440,000	16.7	8,635,000	100.0
1948-49	47,700,000	82.6	41,620,000	17.4	9,320,000	100.0
1949-50	47,082,600	81.2	<sup>4</sup> 1,643,400	18.8	8,726,000	100.0

Includes the value of commodities sold or purchased for patrons and the service charges for associations rendering other essential services either in marketing or purchasing.

Most statistics pertaining to marketing and farm supply cooperatives are now compiled on the basis of the marketing season which includes the period during which the farm products of a specified year are moved into the channels of trade. Marketing seasons overlap.

Compiled from tables appearing in U. S. Dept. Agr. Bul. 547, 82 pp., 11lus., 1917. See pp. 14-25; and U. S. Dept. Agr. Tech. Bul. 40, 98 pp., 11lus., 1928. See pp. 70-75.

Combining the supply business by all associations the estimated totals are: 1935-36 marketing season, \$315,000,000; 1936-37, \$313,400,000; 1937-38, \$440,000,000; 1938-39, \$416,000,000; 1939-40, \$448,200,000; 1940-41, \$450,000,000; 1941-42, \$600,000,000; 1942-43, \$750,000,000; 1943-44, \$1,010,000,000; 1944-45, \$1,095,000,000; 1945-46, \$1,220,000,000; 1946-47, \$1,452,000,000; 1947-48, \$1,822,000,000; 1948-49, \$2,022,440,000; 1949-50, \$2,233,856,000.

Estimates are based on data collected by the Farm Credit Administration in cooperation with the banks for cooperatives and 33 State agricultural colleges for 1936-37.

Appendix table 8. - Number of farmers' mutual fire insurance companies, insurance in force, and costs,  $1914-57^{1-2}$ 

Year	Companies <sup>3</sup>	Amount of insurance in force Dec. 31	Cost per \$100 of insurance		
			Losses	Expenses	Total
	Number	\$1,000		Cents	
914	1,947	5,264,119	20.4	6.0	26.4
915	1,879	5,366,760	17.5	6.0	23.5
916	1,883	5,635,968	19.6	5.9	25.5
917	1,829	5,876,853	18.2	6.4	24.6
918	1,866	6,391,522	18.8	6.3	25.1
919	1,922	6,937,523	17.3	7.8	25.1
9 20	1,944	7,865,988	17.4	8.4	25.8
921	1,951	8,409,683	19.4	7.8	27.2
922	1,918	8,769,948	20.9	5.8	26.7
923	1,907	9,057,938	19.8	6.6	26.4
924	1,929	9,487,029	20.4	6.5	26.9
925	1,839	9,477,139	21.1	6.7	27.8
926	1,911	9,988,580	19.4	6.9	26.3
927	1,889	10,345,463	19.0	6.3	25.3
928	1,884	10,781,212	20.5	6.6	27.1
929	1,876	11,118,510	21.8	6.6	28.4
930	1,886	11,382,104	24.8	6.8	31.6
931	1,863	11,292,339	24.1	6.9	31.0
932	1,847	10,974,082	24.9	7.1	32.0
933	1,826	10,466,384	21.2	7.3	28.5
934	1,852	10,571,508	19.7	7.2	26.9
935	1,941	11,083,300	15.7	7.5	23.2
936	1,936	11,339,510	20.7	7.4	28.1
937	1,924	11,569,476	16.5	7.6	24.1
938	1,914	11,868,569	18.0	8.0	26.0
939	1,904	12,143,881	18.4	8.2	26.6
940	1,898	12,294,287	17.1	8.1	25.2
941	1,885	12,518,913	16.2	8.4	24.6
942	1,877	12,982,390	14.6	8.1	22.7
943	1,878	13,777,555	16.2	7.7	23.9
944	1,847	14,221,012	15.9	7.8	23.7
945	1,841	15,170,456	15.6	8.0	23.6
946	1,833	16,941,434	15.8	8.8	24.6
947	1,803	19,263,745	15.8	8.5	24.3
948	1,806	20,769,410	16.4	8.7	25.1
949	1,808	22,488,417	14.0	8.3	22.3
950	1,777	24,160,742	14.6	8.4	23.0
951	1,745	25,493,692	14.1	8.0	22.1
952	1,759	27,716,145	13.8	8.2	22.0
953	1,694	26,898,393	14.3	7.3	21.6
954	1,709	28, 295, 428	16.7	7.5	24.2
955	1,651	28,222,975	15.9	7.5	23.4
956 <sup>4</sup>	1,636	28,547,955	15.9	7.9	23.8
957 <sup>4</sup>	<sup>5</sup> 1,634	29,164,350	14.7	7.9	22.6

Data supplied by the Bureau of Agricultural Economics for periods 1914-33 and 1942-52. Data for years 1934-41 supplied by Insurance Section, Cooperative Research and Service Division, FCA, and from 1953 by Farm Economics Research Division, ARS. 1914-33 includes companies with more than 65 percent of their insurance on farm property; later years those with more than 50 percent. In recent years between 86 and 88 percent of total insurance has been on farm property.

Number of companies for which data were obtained; perhaps not entirely complete for any year. Revised.

Estimated by FCS.

Туре	Year or date of data	Associations	Estimated memberships or participants
Marketing and farm supply:			
Marketing <sup>1</sup>	1957-58	<sup>2</sup> 6,102	3,878,440
Farm supply 1	1957-58	<sup>3</sup> 3,381	3,543,055
Miscellaneous services 4	1957-58	<sup>5</sup> 233	63,595
Service:			
Federal land bank associations <sup>6</sup>	Jan. 1, 1960	831	<sup>7</sup> 374,105
Production credit associations <sup>6</sup>	Jan. 1, 1960	494	508,476
Banks for cooperatives 6	June 30, 1959	13	<sup>8</sup> 3,650,449
Rural credit unions 9	Jan. 1, 1957	550	150,000
Rural electric cooperatives 10	Oct. 1, 1959	908	4,419,978
Rural Electrification Administrat	ion		
telephone cooperatives 10	Oct. 1, 1959	<sup>11</sup> 210	<sup>12</sup> 404,884
Rural health cooperatives 13	Jan. 1, 1960	19	65,907
Farmers' mutual fire insurance			·
companies <sup>9</sup>	1958	1,625	3,000,000
Production:			
Mutual irrigation companies 14	1950	9,374	137,880
Dairy herd improvement			
associations 15	Jan. 1, 1960	1,509	41,293
Dairy-cattle artificial	-	·	
breeding associations 9	Jan. 1, 1960	<sup>16</sup> 47	636,500

Farmer Cooperative Service, Department of Agriculture. (Does not include Alaska and Hawaii.)
When associations marketing farm products but principally engaged in providing some other services are

included, the total is 6,855.

When associations purchasing farm supplies but principally engaged in providing some other services are

uincluded, the total is 7,339.

Includes general trucking, storage, grinding, locker plant, and other services.

When associations providing miscellaneous services but principally engaged in marketing or farm supply activities are included, the total is 5,465.

Farm Credit Administration.

Represents the number of Federal Land Bank loans outstanding.

Estimated members of associations borrowing from banks for cooperatives.

Farmer Cooperative Service, Department of Agriculture estimates.

10Rural Electrification Administration, Department of Agriculture.

In addition to the telephone cooperatives financed by Rural Electrification Administration, there are 12a number of other rural mutual telephone companies for which we have no data.

Includes subscribers receiving service and to receive service as a result of Rural Electrification

13 Administration loans.
Social Security Administration, Department of Health, Education and Welfare. Estimate of number of 14associations in which farmers have controlling interest. Seventeenth Census of the United States, 1950 estimated membership from Sixteenth Census of the United

States, 1940.

15 Dairy Husbandry Research Branch, Department of Agriculture.

Number of cooperative bull studs.





